

TURKEY

Fethiye

10% Early booking until 31.01.2012 or 5% until 6 months prior to charter start

Bestsail - BBS Yachting - Fethiye

Yacht	Cab.	Pers.	Y.o.cons.	01.01 - 11.05. 20.10. - 31.12	12.05 - 13.07.	14.07. - 31.08. 06.10. - 19.10.	01.09. - 05.10.	Deposit
Currency (Price per week)				€	€	€	€	€
Bavaria 50	5	10	02	2.490	2.990	3.250	3.570	2.000
Oceanis 473	3	6	03	1.750	2.250	2.470	2.610	2.000
Hanse 470	3	6	08	2.290	2.850	2.990	3.350	2.000
First 47.7	3	6	04	2.190	2.750	2.890	3.190	2.000
Bavaria 46 Cruiser	4	8	07/08	2.290	2.850	2.990	3.350	2.000
Bavaria 45 Cruiser	4	8	12	2.430	2.990	3.150	3.490	2.000
Bavaria 44 Vision	3	6	09	2.190	2.790	2.890	3.190	2.000
Bavaria 44 Eigner	3	6	02	1.650	2.130	2.330	2.430	1.700
Bavaria 42 Cruiser	3	6	06	1.710	2.190	2.390	2.490	1.700
Bavaria 42	4	8	01	1.650	1.920	2.050	2.250	1.700
Bavaria 42	4	8	2000	1.650	1.870	1.990	2.190	1.700
Bavaria 40 Cruiser	3	6	12	1.710	2.190	2.390	2.490	1.700
Bavaria 39 Cruiser	3	6	05	1.510	1.990	2.190	2.290	1.700
Bavaria 38	3	6	03	1.330	1.690	1.830	2.070	1.500
Dufour 36 Classic	3	6	01	1.150	1.350	1.450	1.550	1.500
C-Yacht 1050	2	6	2000	1.150	1.350	1.450	1.550	1.500
Catamaran								
Belize 43	4	8	2000	2.790	3.390	3.690	4.090	2.000

Included: Outboarder with first tank filling, linen, gas, child safety package if necessary.

Extras: Transitlog/Permit: €95.

Options: Skipper: €130/day + prov., towel + bath towel: €7 set, spi/blister (if available): €100 for 1st week, €170 for 2 weeks, €50 for each additional week, endcleaning: to be paid on spot as deposit: up to 40' €90, 41'-49' €100, from 50' €120.

Discounts: 5% Bestsailrepeater, 5% boatshow, 5% 2 weeks, 10% 3 + 4 weeks, 3-4 yachts 5 %, from 5 yachts 10%, max discount: 15%.

Check-In/Check-Out: Saturday 5 pm. Check-out Fri 5pm + overnight on board until Saturday 8am. (charter mo.-mo. on request)

Deposit / franchise: To be deposited on spot via Visa-/Mastercard or per cheque.

Damage waiver: up to €1.500=€123, up to €2.000=€149, (dinghy and outboard engine insurance included).

Transfer (single): Up to 3 pers: € 75, 4 - 8 pers.: € 95, 9-14 Pers.:€120

One-Way: Marmaris or Kalkan € 200, Orhaniye € 250, Datca or Finike € 300, Antalya or Bodrum € 350

Provisioning: possible.

Languages spoken at base: German, English, Turkish, French.

Marmaris

10% early booking discount until 31.12.2011

Bestsail - Offshore Sailing Yachtcharters LTD - Marmaris

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 27.04.	28.04. - 15.06.	16.06. - 28.09.	29.09. - 09.11.	10.11. - 31.12.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Sun Odyssey 54 DS	5	10	04	3.950	4.950	5.450	4.950	3.950	1.750
Jeanneau 53	4+1	8+2	10	4.190	5.190	5.790	5.190	4.190	1.750
Jeanneau 53	4	9	11	4.190	5.190	5.790	5.190	4.190	1.750
Gib Sea 51	5	12	04	2.770	3.470	3.870	3.470	2.770	1.750
Sun Odyssey 50 DS	3	8	09	2.990	3.790	4.190	3.790	2.990	1.750
Beneteau 50	4+1	12	2000	2.450	3.050	3.350	3.050	2.450	1.750
Sun Odyssey 49 DS	3	8	05	2.450	3.050	3.350	3.050	2.450	1.750
Sun Odyssey 49	4	10	04	2.450	3.050	3.350	3.050	2.450	1.750
Sun Odyssey 45	4	10	05	2.220	2.820	3.220	2.820	2.220	1.500
Sun Odyssey 45.2	4	10	00/02	2.070	2.570	2.870	2.570	2.070	1.500
Sun Odyssey 43 DS	3+1	10	02	1.890	2.390	2.690	2.390	1.890	1.500
Gib Sea 43	3+1	8	04	1.890	2.390	2.690	2.390	1.890	1.500
Sun Odyssey 42i Perf.	3	8	08	1.890	2.390	2.690	2.390	1.890	1.500
X 412	4	8	97	1.450	1.950	2.250	1.950	1.450	1.500
Sun Odyssey 40.3	3	8	04	1.720	2.120	2.420	2.120	1.720	1.500
Dufour 40	3	8	05	1.720	2.120	2.420	2.120	1.720	1.500
Oceanis 400	3	8	92	1.450	1.950	2.250	1.950	1.450	1.500
Oceanis 40	3	8	09	1.890	2.390	2.690	2.390	1.890	1.500
Sun Odyssey 36 i	3	8	08	1.390	1.790	1.990	1.790	1.390	1.500
Sun Odyssey 36 i	2	6	09	1.250	1.650	1.850	1.650	1.250	1.500
Sun Odyssey 35	3	8	03	1.120	1.520	1.720	1.520	1.120	1.500
Gib Sea 33	2	6	04	990	1.290	1.490	1.290	990	1.500
catamarans									
Salina 48	4+2+2	12	07	4.590	5.790	6.390	5.790	4.590	1.750
Bahia 46	4+2	10	97	2.860	3.760	4.160	3.760	2.860	1.750
Lagoon 450	3+2	10	11	3.550	4.750	5.250	4.750	3.550	1.750
Orana 44 Quatuor	4+2	12	11	3.940	5.240	5.740	5.240	3.940	1.750
Orana 44 Maestro	3+2	10	08	3.120	4.220	4.820	4.220	3.120	1.750
Belize 43 Quatuor	4+2	10	01	2.850	3.850	4.250	3.850	2.850	1.500
Belize 43 Maestro	3+2	10	04	2.590	3.490	3.890	3.490	2.590	1.500
Lipari 41	4+2	10	10	2.790	3.690	4.090	3.690	2.790	1.500
Fidji 39	4	8	92	1.420	1.920	2.120	1.920	1.420	1.500
Athena 38	4	8	98/00/02	1.750	2.350	2.650	2.350	1.750	1.500

Included: GPS, plotter, autopilot, anemometer, speedo, sonar, shortwave receiver, 220v land supply + charger, bimini, el.anchor winch, CD-player, cockpit-speakers, cockpit-cussions, endcleaning, 1 set bed linen per person, inverter, 2 bottles of butan.

Extras: Transitlog €95 (if Comfort Package / Exclusive Package has not been booked, see extras)

Options: outboard engine €75/week, spinnaker €150 + €500 extra deposit/location, towels €5/set, extra sheets €10/set, 3G internet surf stick €40/week, skipper €140/day + prov., hostess € 100/day + prov., cook €100/day + prov., Comfort Package €150/charter (include transitlog, outboard engine) or Exclusive Package €280/charter (include transitlog, outboard engine, airport shuttle service Dalaman-Marmaris-Dalaman, 3G Internet surf stick)

Discounts: 10% on 3rd and each further week, 5% Bestsail repeater, max. 15%.

Check-In/Check-Out: Sat 5pm/Fri 5pm + overnight until Saturday 9am

Deposit / franchise: to be desposited on spot via Visa-/Mastercard or cash.

Damage waiver: up to €1500: €123/charter, over €1500: €149/charter + refundable security deposit €250 payable at embarkation.

Oneway / yacht transfer costs: Marmaris-Göcek €200, Marmaris-Karacasögüt (Gökova Golf) €300, Marmaris-Orhaniye €200, Karacasögüt-Karacasögüt €600, Göcek-Göcek €400, Orhaniye-Orhaniye €400

Transfer (single): Shuttle-Service €190 Dalaman-Marmaris-Dalaman

Provisioning: Possible. There is also a little supermarket in marina.

Languages spoken at base: German, English, Turkish.

Göcek

10% early booking until 31.12.11, 5% early booking until 31.01.12

E.G.G. Yachting - Göcek

Yacht	Cab.	Pers.	Y.o.cons.	03.11. - 20.04.	21.04. - 11.05. 13.10. - 02.11.	12.05. - 28.07. 29.09. - 12.10.	28.07. - 28.09.	Deposit
Currency (Price per week)				€	€	€	€	€
Oceanis 54	4+1	8+2	10	4.400	5.050	5.450	6.000	1.500
Jeaneau 53	5+1	12	10	4.400	5.050	5.450	6.000	1.500
Sun Odyssey 50 DS	3	6	11	3.250	3.850	4.550	5.050	1.000
Oceanis 50	3	6+2	07	2.650	3.100	3.650	4.050	1.500
Bavaria 50	5	10	06	2.750	3.250	3.850	4.250	1.000
Bavaria 49	5	10	04	2.600	3.100	3.600	4.000	1.000
Sun Odyssey 49 i	4	8	08	2.750	3.250	3.850	4.250	1.000
Oceanis 473	4	8	04	2.250	2.650	3.100	3.450	1.000
Bavaria 46 Cruiser	4	8	08	2.500	2.950	3.450	3.850	1.000
Bavaria 45 Cruiser	4	8	11	2.650	3.100	3.650	4.050	1.000
Sun Odyssey 45	4	8	07	2.500	2.950	3.450	3.850	1.000
Sun Odyssey 44i	4	8	09	2.600	3.050	3.550	3.950	1.000
Bavaria 44	4	8	02	1.850	2.150	2.550	2.850	1.000
Sun Odyssey 42i	3	6	10	2.100	2.450	2.850	3.150	1.000
Sun Odyssey 42i	3	6	08	2.000	2.350	2.750	3.050	1.000
Oceanis 40	3	6	08	1.900	2.250	2.650	2.950	1.000
Bavaria 40 Cruiser	3	6	11	2.000	2.350	2.750	3.050	1.000
Sun Odyssey 39 i	3	6	07	1.850	2.150	2.550	2.850	1.000
Oceanis 37	3	6	09	1.700	2.000	2.350	2.600	1.000
Gib Sea 37	3	6	03	1.400	1.650	1.950	2.150	1.000
Sun Odyssey 35	3	6	05	1.400	1.650	1.950	2.150	1.000
Sun Odyssey 36 i	2	4+2	08	1.500	1.800	2.100	2.350	1.000
Sun Odyssey 32	2	4	04	1.200	1.400	1.650	1.850	1.000
Bavaria 32	2	4	04	1.200	1.400	1.650	1.850	1.000
catamarans								
Privilege 465	4	8	03	4.000	4.700	5.500	6.150	2.000
Lavezzi 40	4	8	05	2.600	3.100	3.650	4.050	2.000

Included: Airport transfer (DLM-Göcek-DLM), transitlog, endcleaning, dinghy + outboarder, linen, standard equipment, 2 bottles of gas, Towels.

Options: Spi.: € 150/week, skipper: € 130/day + prov., extra set towels + bedding € 5, converter 12V/220V, 150W €10,-/week, internet stick 750MB/week €15,-

Discounts: 2 weeks: 5%, 3 weeks: 10%, repeater: 5%, boatshow: 5%, max 5 % discount

Deposit / franchise: To be deposited on spot in cash or via Visa-/Mastercard. Deposit for spinnaker/blister €500

Check-In/Check-Out: Sat 4pm/Fri 5pm + overnight until Sat 8.30am.

Provisioning: possible.

Transfer (single): Dalaman-Göcek-Dalaman:one group included in price.

Languages spoken at base: German, English.

Bodrum, Fethiye

10% early booking discount until 31.12.2011, 5 % early booking discount until 31.01.2012

Yildiz-Yachting - Bodrum

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 20.04.	21.04. - 25.05.	26.05. - 29.06.	30.06. - 17.08.	18.08. - 28.09.	29.09. - 31.12.	Deposit
Currency (Price per week)					€	€	€	€	€	€	€
Bodrum Monday & Saturday											
Cyclades 50.5	5+1	11	07		3.470	3.620	3.520	4.100	3.940	3.780	2.500
Sun Odyssey 45	4	8	07		2.430	3.160	3.100	3.730	3.500	2.800	2.500
Sun Odyssey 45	3	6	07		2.430	3.160	3.100	3.730	3.500	2.800	2.500
Bavaria 44	4	8	04		2.000	2.680	2.630	3.100	3.050	2.570	2.000
Sun Odyssey 43	4	8	02		1.870	2.540	2.440	2.880	2.740	2.360	1.750
Oceanis 43	4	8	11		2.360	3.100	2.990	3.570	3.360	2.730	2.000
Sun Odyssey 40.3	3	6	06		1.940	2.420	2.230	2.590	2.470	2.170	1.700
Sun Odyssey 40	3	6	01		1.640	2.100	1.990	2.280	2.150	1.790	1.700
Cyclades 39.3	3	6	08		1.860	2.300	2.120	2.480	2.360	2.070	1.500
Sun Odyssey 37	3	6	06		1.660	2.010	1.900	2.200	2.120	1.870	1.250
Oceanis 37	3	6	09		1.680	2.030	1.910	2.220	2.130	1.880	1.500
Sun Odyssey 37	2	4	02		1.380	1.730	1.630	1.900	1.790	1.460	1.250
Bavaria 36	3	6	03		1.300	1.690	1.640	1.870	1.790	1.410	1.000
Sun Odyssey 36 i	3	6	10/11		1.660	2.010	1.900	2.200	2.120	1.870	1.250
Oceanis 36 CC	2	6	02		1.300	1.660	1.610	1.840	1.760	1.380	1.000
Sun Odyssey 35	2	4	04		1.430	1.680	1.630	1.990	1.870	1.490	1.000
Sun Odyssey 35	3	6	04		1.430	1.680	1.630	1.990	1.870	1.490	1.000
Sun Odyssey 34.2	2	4	02		1.280	1.450	1.340	1.560	1.510	1.350	1.000
catamarans											
Lagoon 440	B	4+1	9	07	3.820	5.220	4.980	5.580	5.220	4.640	2.500
Lagoon 380	F	4	8	09	2.880	3.610	3.550	4.180	3.950	3.240	2.500
Fethiye Saturday & Monday											
Cyclades 50.5	5+1	10	09		3.470	3.620	3.520	4.100	3.940	3.780	2.500
Bavaria 47	4	8	02		2.000	2.560	2.510	2.970	2.920	2.500	2.500
Sun Odyssey 45	4	8	05		2.430	3.160	3.100	3.730	3.500	2.800	2.500
Bavaria 44	4	8	03		1.950	2.610	2.560	3.020	2.970	2.510	2.000
Sun Odyssey 40.3	3	6	05		1.940	2.420	2.230	2.590	2.470	2.170	1.700
Cyclades 39.3	3	6	08		1.860	2.300	2.120	2.480	2.360	2.070	1.500
Sun Odyssey 37	3	6	2000		1.380	1.730	1.630	1.900	1.790	1.460	1.000
Oceanis 37	3	6	11		1.680	2.030	1.910	2.220	2.130	1.880	1.500
Sun Odyssey 36 i	3	6	08		1.640	1.990	1.880	2.180	2.100	1.850	1.250
Bavaria 36	3	6	03		1.330	1.690	1.640	1.870	1.790	1.410	1.000
Sun Odyssey 35	3	6	05		1.430	1.680	1.630	1.990	1.870	1.490	1.000
Sun Odyssey 32 i	2	4	07		1.290	1.460	1.350	1.570	1.520	1.360	1.000
Sun Odyssey 32	2	4	04/05		1.270	1.440	1.330	1.550	1.500	1.340	1.000
Sun Odyssey 32	2	4	03		1.250	1.420	1.310	1.530	1.480	1.320	1.000
Bavaria 32	2	4	04		1.240	1.410	1.300	1.520	1.470	1.310	1.000

Included: Electric anchor winch, GPS or chartplotter, autopilot, depth sounder, log, VHF, cockpit cushions, inflatable dinghy. Also included: endcleaning, bed linen, laundry, cooking gas, marina fees at home port.

Extras: transitlog: €95, payable on spot.

Options: Flotilla: €175/week, outboarder: €70/week (outboarder for cats and Cyc 50.5 is included in price), skipper: €120/day+prov.+own cab., towels: €5/set

Discounts: repeat client: 5%, on 2nd week: 5%, on 3rd Week: 10%, max discount: 15% excl. longterm discount

Check-in/Check-Out: Monday 4pm/Sunday 4pm + overnight until Monday 09am. Saturday 4pm/Friday 4pm + overnight to Saturday 09am. **Fethiye Flotilla only Saturday - Saturday.**

Deposit / franchise: To be deposited on spot via Visa-/Mastercard or in cash.

for flotilla: a non-refundable deposit of 10% of the deposit per week, excluding dinghy and outboarder.

One-Way: Bodrum-Fethiye: €250, Bodrum-Marmaris: €350, Fethiye-Marmaris: €250 and vice versa. other destinations on request.

Transfer (single): Dalaman - Fethiye €60 (1-3 pers.), €90 (4-6 pers.) €120 (7-13 pers.) airport Bodrum - Bodrum marina €45 (1-3 pers.), €75 (4-6 pers.), €100 (7-13 pers.)

Provisioning: possible.

Shopping possibility: Shops are open until late in the evening, also on Sundays.

Languages spoken at base: German.

Marmaris, Göcek

10% early booking discount until 31.12.11

SUN CHARTER GmbH & Co. KGaA - Marmaris

Yacht	Cab.	Pers.	Y.o.cons.	27.10. - 27.04.	28.04. - 11.05. 13.10. - 26.10.	12.05. - 03.08.	04.08. - 21.09.	22.09. - 12.10.
Currency (Price per week)				€	€	€	€	€
Jeanneau 57	5	10/12	11/12	4.510	5.310	5.610	6.410	5.810
Sun Odyssey 54 DS	5	10	04-08	3.610	4.310	4.510	5.210	4.710
Jeannau 53	5	10	10	3.410	4.010	4.310	5.010	4.610
Sun Odyssey 49 i	4	9	08/09	2.700	3.200	3.500	4.000	3.700
Sun Odyssey 49	4	9	04/06	2.500	3.000	3.300	3.800	3.500
Sun Odyssey 45	4	8	05-08	2.290	2.690	2.890	3.390	3.090
Sun Odyssey 44i	4	8	09-11	2.290	2.690	2.890	3.390	3.090
Sun Odyssey 439	4	8	12	2.190	2.490	2.790	3.290	2.790
Sun Odyssey 42i	3	7	07-10	2.080	2.280	2.480	2.880	2.580
Sun Odyssey 42 DS	3	6	06	1.980	2.180	2.380	2.780	2.480
Sun Odyssey 409	3	7	11	1.980	2.180	2.380	2.780	2.480
Sun Odyssey 40	3	6	04	1.680	1.780	2.080	2.480	2.280
Sun Odyssey 39 i	3	6	07/08	1.670	1.770	2.070	2.470	2.270
Sun Odyssey 36 i	3	6	10/11	1.370	1.570	1.770	2.070	1.970
Sun Odyssey 35	2/3	4	05	1.270	1.470	1.570	1.770	1.670
Catamaran								
Lavezzi 40	4	10	05/06	2.500	2.900	3.200	3.700	3.400

Included: GPS with plotter, autopilot, furling main sail (except Lavezzi), Endcleaning is included in weekly prices. For every additional week the price is reduced by the amount of the endcleaning. €70 up to 39', €80 up to 42', €90 up to 45', €100 up to 49'+Lavezzi 40, €110 of 50'

Extras: Transitlog € 95,-/ Charter

Options: Bliester € 100/charter, bedding € 10/set, towels € 5/set, outborder € 70/1st week, each further week € 40 (inkl. 5l OB-mixture).

Discounts: Repeater 5%, boatshow 5%, booking up to 5 ships 1 week 5%, up to 3 ships 2 weeks or more 5%, 10% longterm discount on the third and all following weeks, (not on final cleaing) max 10%.

Check-in/Check-Out: Saturday 6pm/Sat 8am, back to marina Friday 4pm.

Deposit / franchise: € 2.000 to be deposited at base via: Visa-, Eurocard.

Damage waiver: To be paid with the contract: in combination with **skipper insurance** € 80 for the 1st charterweek, € 50 for every further charterweek (loss/theft of items like dinghy, outboarder, etc. is not covered).

Transfer (single): possible.

Shopping possibility: Shops are open until late and also on Sundays.

Provisioning: possible

Languages spoken at base: German, English.

One-Way: Marmaris - Goecek €200, Bodrum on request €300.

Marmaris, Fethiye

5% early booking until 29.02.2012

Phoenix Yachting - Marmaris

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 20.04.	21.04. - 13.07.	14.07. - 31.08.	01.09. - 02.11.	03.11. - 31.12.	Deposit
Currency (Price per week)					€	€	€	€	€	€
Beneteau 57	M	4	10	06	4.260	5.760	6.350	6.170	4.950	3.000
Cyclades 50.5	M/F	5	12	08/09	3.100	3.780	4.410	4.200	3.650	2.000
Oceanis 50 F	M	5	12	10	3.250	3.930	4.570	4.410	3.820	2.000
Beneteau S 50	F	3	8	12	3.350	4.300	4.890	4.690	3.990	2.000
Bavaria 49	M	5	10	04	2.400	3.150	3.650	3.550	2.790	2.000
Hanse 470e	M	3	7	07/08	2.430	3.060	3.390	3.230	2.580	2.000
Bavaria 47	F	4	8	02	1.750	2.390	2.710	2.650	1.990	2.000
Hanse 470e	M	3	6+1	09	2.530	3.160	3.490	3.330	2.680	2.000
Oceanis 46	M	3	8	11	2.400	3.060	3.410	3.240	2.550	2.000
Dufour 455	F	3	6	06	2.050	2.700	3.050	2.950	2.100	2.000
Dufour 45 e	M	3	8	12	2.500	3.290	3.510	3.340	2.650	2.000
Dufour 455	F	4	8	08	2.140	2.830	3.190	3.100	2.300	2.000
Dufour 445	M	3	8	12	2.400	3.060	3.410	3.240	2.550	2.000
Dufour 455	M	4	8	12	2.400	3.060	3.410	3.240	2.550	2.000
Bavaria 44	F	4	8	03	1.850	2.290	2.590	2.550	1.950	2.000
Oceanis 43	M	4	8	2010	2.060	2.630	2.920	2.880	2.250	2.000
Dufour 425	M	3	6	09	2.000	2.460	2.770	2.720	2.090	2.000
Bavaria 42	F	3	6	06	1.490	1.980	2.150	2.050	1.690	2.000
Bavaria 42	M	3	6	2000	1.300	1.800	2.100	1.990	1.550	2.000
Bavaria 42	M	4	8	2000	1.590	1.990	2.320	2.250	1.650	2.000
Oceanis 411	F	3	6	03	1.390	1.690	1.990	1.880	1.420	2.000
First 40.7	M	3	6	04	1.770	2.190	2.470	2.280	1.850	2.000
Dufour 405	M/F	3	6	10/11	1.770	2.400	2.620	2.470	2.010	2.000
Hanse 400	M/F	3	6	06/07	1.590	2.180	2.390	2.250	1.810	2.000
Dufour 40e	M	3	6	11	1.940	2.460	2.720	2.570	2.110	2.000
Hanse 375	M	3	6	11	1.620	1.930	2.250	2.130	1.650	2.000
Hanse 370	F	3	6	07	1.390	1.690	1.990	1.880	1.420	2.000
Bavaria 36	M	3	6	04	1.180	1.450	1.550	1.490	1.290	2.000
Hanse 350	F	2	4	08	1.350	1.630	1.730	1.670	1.460	2.000
catamarans										
Nautitech 47	M	4+2	12	05	4.340	5.150	5.550	5.250	4.550	3.000
Nautitech 47	M	4+2	10	98	3.200	3.670	4.240	4.040	3.460	3.000
Nautitech 44	F	4	10	09	4.090	4.990	5.300	5.090	4.370	3.000
Leopard 4300	M	4	10	07	3.680	4.490	4.770	4.580	3.930	3.000
Nautitech 40	M	4+2	10	08	3.200	3.670	4.240	4.040	3.460	2.000
Athena 38	F	4	10	02	1.990	2.470	2.990	2.850	2.290	2.000

M = Marmaris, F = Fethiye

Included: Dinghy, VHF, CD-Player, life jackets

Extras: Transitlog € 100.

Options: Comfort Package (includes endcleaning, bed linen, towels, outboard + petrol): €125 (till 41'), €155 (42'-45'), €175 (from 46' + cat.).

Endcleaning €100, outboarder €60/week., linen €8/person, spi €150/charter (+ extra deposit: €2.000 (till 40'), €3.000 (from 41')), skipper €130/day + prov., Genoa 105% on Hanse Yachts €150/charter

Race Conditions: Race Preparation €100/charter (obligatory for race)

Discounts: 5% on 2nd charter week, 10% on 3rd charter week, 5% boatshow. Max. discount cat 2x5%, mono 3x5%

Transfer (single): Up to 4 pers/car: Dalaman -> Marmaris €80, Dalaman -> Fethiye €75, >4 pers: Dalaman -> Marmaris €18/pers., Dalaman -> Fethiye €16/pers. Transfers to other destinations on request.

One-Way: Starting from Marmaris: Bodrum €250, Fethiye €200, Finike €350. Starting from Bodrum: Marmaris €400, Fethiye €400. Starting from Fethiye: Bodrum €200, Marmaris €150, Finike €300. Starting from Finike: Marmaris €250, Fethiye €200.

Shopping possibility: Supermarket in both bases.

Provisioning: possible

Deposit / franchise: Deposit local in cash or with Visa-, Mastercard.

Check-In/Check-Out: Check-In sa. 17 o'clock, Check-Out fr. 17 o'clock + sleep on board until sa. till 8 o'clock.

Languages spoken at base: German, English, Turkish, Russian

Marmaris

10% early booking discount until 15.03.12

Star Yachting - Marmaris

Yacht	Cab.	Pers.	Y.o.cons.	10.03. - 20.04.	21.04. - 29.06.	30.06. - 31.08.	01.09. - 12.10.	13.10. - 23.11.	Deposit
Currency (Price per week)									
				€	€	€	€	€	€
Bavaria 50 Cruiser	4	8	08	2.750	3.350	3.590	3.990	3.350	2.000
Sun Odyssey 43	4	8	01	1.690	1.850	1.990	2.190	1.850	2.000
Bavaria 39 Cruiser	3	6	06	1.550	1.750	1.850	1.990	1.750	2.000
Hanse 370	3	6	07	1.550	1.750	1.850	1.990	1.750	2.000
Bavaria 36	3	6	03	990	1.350	1.450	1.490	1.350	2.000
Hanse 342	2	4	06	1.090	1.450	1.490	1.590	1.450	2.000
Hanse 315	2	4	07	990	1.350	1.370	1.390	1.350	2.000
catamarans									
Nautitech 40	4+2	10	04	2.790	2.950	3.150	3.490	2.950	2.000

Included: dinghy, 2 gas bottles

Extras: transitlog € 95, Package: (includes cleaning, bed linen and outboard engine) €120 (2/3 Kab.), €125 (4 Kab.), €135 (5 Kab.+ Kat.)

Options: Towels € 9/set, bedding additional € 9/set, skipper € 130/day + prov., hostess/chef €100/day+prov., spi/gennaker € 130/week, Genoa (Hanse 315, Hanse 342) €95/week

Discounts: 5% for 2 weeks charter, 10% for 3 weeks charter, 5% boatshow, 5% repeater, max. 15%

One-Way: Price on request: Marmaris-Fethiye, Marmaris-Göcek, Marmaris-Bodrum, Marmaris-Orhaniye, plus fees for anchorage.

Check-In/Check-Out: Sat 5pm/Fri 4:30pm + overnight Saturday 9am.

Deposit / franchise: to be deposited on spot via Visa-/Mastercard.

Transfer (single): Up to 4 pers.: Dalaman-Marmaris: €85, Dalaman-Fethiye: €80, Dalaman-Bodrum Milta Marina: €200, Bodrum-Marmaris €120, Bodrum-Bodrum Milta Marina: €90. Over 4 pers.: Dalaman-Marmaris: €18/pers., Dalaman-Fethiye: €18/pers., Dalaman-Bodrum Milta Marina: €42/pers., Bodrum-Marmaris €27/pers., Bodrum-Bodrum Milta Marina: €20/pers.

Provisioning: possible.

Shopping possibility: Shops are open until late in the evening and on Sundays.

Languages spoken at base: german, english, turkish

Bodrum (Milta Marina), Teos & Marmaris (Oneway Base)

7% early booking until 29.02.2012

Frankonia Yachtcharter GmbH - Karlstadt

Yacht	Cab.	Pers.	Y.o.cons.	27.10. - 27.04.	28.04. - 25.05. 15.09. - 26.10.	26.05. - 29.06. 04.08. - 14.09.	30.06. - 03.08.	Deposit
Currency (Price per week)								
				€	€	€	€	€
Komfort Line								
Ocean Star 56.1	4+1	9	05	4.510	5.610	6.410	5.610	2.000
Hanse 540	4	9	07	4.500	4.600	5.100	4.600	2.000
ocean Star 51.2	3+1	7	05	2.660	3.170	3.590	2.980	2.000
Bavaria 50 Cruiser	5	10	06	2.800	3.500	4.350	3.950	2.000
Bavaria 46 Cruiser	4	8	05/06	2.150	2.700	3.400	3.100	2.000
Bavaria 42 Cruiser	3	6	07	1.870	2.400	2.730	2.550	1.500
Bavaria 40 Cruiser	3	6	08	1.670	2.170	2.590	2.350	1.500
Bavaria 38	3	6	05	1.470	1.900	2.210	2.030	1.500
Premium Line								
Bavaria 55 Cruiser	4/5	10	10	4.770	4.770	4.960	4.770	2.000
Bavaria 50 Vision	3	6	08	2.460	2.970	3.390	2.780	2.000
Bavaria 50 Cr.	5	10	07	3.100	3.650	4.520	4.140	2.000
Bavaria 49	4	8	05	2.490	2.990	3.590	2.990	2.000
Bavaria 40 Cruiser	3	6	08	1.900	2.490	2.880	2.600	1.500
Bavaria 39 Cr.	3	6	07	1.780	2.170	2.510	2.300	1.500
Bavaria 37 Cruiser	3	6	07	1.510	1.900	2.210	1.950	1.500
catamarans								
Nautitech 47	6	10	07	4.400	4.600	5.650	4.600	2.000
Belize 43	4+2	10	04	2.815	3.855	4.855	4.215	2.000
Nautitech 40	4+2	10	04	2.870	2.980	3.290	2.980	2.000
Oldies								
Bavaria 46	4	8		1.770	2.270	2.800	2.740	2.000
Bavaria 44	4	8	02	1.680	2.080	2.550	2.230	1.500
Dufour 43 Classic	4	8	01	1.620	1.930	2.550	2.090	1.500
Bavaria 41	3	6	03	1.430	1.850	2.120	1.740	1.500
Bavaria 36	3	6	02	1.120	1.410	1.650	1.430	1.500

Included: dinghy

Discounts: boat show: 7%, repeater: 5%, 2 boats: 5%, 10% on the third week and onwards, 15% Max. reduction.

Options: Outboarder: €50/week, every further week: €20, gennaker/spinnaker: €120/charter, skipper: €130/day + prov, additional towel : €7,00, additional bedding: €10,00 Service incl. endcleaning, linen, gas, towels, weather per SMS 3 cabins: €105, 4 cabins: €125, 5 cabins and cat: €135.

Extras: Transitlog: € 95/charter (to be paid at station).

Deposit / franchise: Monohulls: up to 44' € 1000, from 46' € 2.000, catamarans: € 2000, blister/spinnaker: € 800 to be deposited on spot via Visa-/or Mastercard.

One-Way: Bodrum: - Marmaris €400, Teos €350, Marmaris: - Bodrum €250, Teos €470, Teos: - Bodrum €400, Marmaris €470

All One-ways additionally harbour fees and anchorage fee of destination harbour.

Transfer (single): On request.

Provisioning: possible.

Shopping possibility: Shops are open until late in the evening and also on Sundays.

Languages spoken at base: German, English.

Marmaris

10% early booking until 31.01.2012

Yüksel Yachting Tourism & Trade CO INC. - Marmaris

Yacht	Cab.	Pers.	Y.o.cons.	10.03. - 27.04.	28.04. - 01.06.	02.06. - 27.07.	28.07. - 14.09.	15.09. - 09.11.	deposit
Currency (Price per week)				€	€	€	€	€	€
Oceanis 54	4+1	11	10	3.990	5.050	5.300	5.650	5.500	2.000
Bavaria 50	5	10	07	2.990	3.750	3.900	4.250	3.950	2.000
Bavaria 46	4	8	07	2.300	2.550	2.950	3.300	3.050	1.800
Oceanis 43	4	9	11	2.455	2.700	3.050	3.350	3.100	1.800
Oceanis 43	4	9	10	2.250	2.500	2.850	3.150	2.900	1.800
Oceanis 411	4	8	01	1.650	2.050	2.250	2.700	2.300	1.800
Oceanis 40	3	7	11	2.000	2.350	2.550	3.050	2.600	1.800
Oceanis 40	3	7	10	1.750	2.100	2.300	2.800	2.350	1.800
Oceanis 393	3	6	03/04	1.450	1.850	2.025	2.525	2.100	1.800
Bavaria 39	3	6	07	1.600	1.990	2.125	2.600	2.200	1.800
Oceanis 34	3	6	10	1.250	1.450	1.650	1.900	1.750	1.500
Oceanis 331	3	6	02/03	1.100	1.200	1.500	1.700	1.550	1.100

Included: end cleaning, linen & towels, dinghy + outboarder, gas

mandatory extra fees: transitlog €85/charter

Options: Skipper: €1050/week +prov., cruising chute: €140

Discounts: 10% 3 weeks, 5% repeater, 10% boat show, max 15 %

Oneway / yacht transfer costs: Kemer / Antalya / Kusadasi / Finike: €500, Bodrum / Kas / Kalkan: €400, Fethiye / Göcek / Orhaniye: €250

Transfer (single): Airport Dalaman - Marmaris: €85 (max 3 pers.), €140 (max 12 pers.)

Check-In/Check-Out: Saturday 6 p.m. / Friday 5.30 p.m. + overnight on bord till Saturday 9 a.m.

Languages spoken at base: English, Turkish

Bodrum (Turgutreis), Cesme (Alacati), Marmaris (Netsel Marina)

7% early booking until 29.02.2012

GENA Yachtcharterer - Cesme

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 27.04. 27.10. - 31.12	28.04. - 25.05. 15.09. - 26.10.	26.05. - 29.06. 04.08. - 14.09.	30.06. - 03.08.
Currency (Price per week)					€	€	€	€
Bavaria 55 Cruiser	B	4	8	10	4.500	4.500	4.900	4.700
Bavaria 50 Cruiser	B	5	11	06	2.800	3.500	4.350	3.950
Bavaria 50 Cruiser	M	5	10	11	3.200	3.750	4.650	4.250
Bavaria 49	A	5	11	04	2.400	3.000	3.800	3.400
Bavaria 46 Cruiser	A	4	9	06	2.150	2.700	3.400	3.100
Bavaria 45 Cruiser	A	3	6	10/11	2.100	2.600	3.300	3.000
Bavaria 45 Cruiser	B/M	4	8	11	2.300	2.900	3.850	3.300
Bavaria 42 Cruiser	B	3	6	05	1.800	2.300	2.700	2.400
Bavaria 42 Cruiser	B	3	7	04	1.800	2.300	2.700	2.400
Bavaria 42 Cruiser	M	3	6	05	1.800	2.300	2.700	2.400
Bavaria 40 Cruiser	A	3	6	12	2.000	2.500	2.900	2.700
Bavaria 40 Cruiser	B	3	6	10	1.900	2.400	2.800	2.600
Bavaria 39 Cruiser	A	3	7	05	1.700	2.100	2.500	2.200
Bavaria 37 Cruiser	B	3	7	06	1.400	1.800	2.100	1.800
Bavaria 36 Cruiser	M	3	6	11	1.700	2.100	2.400	2.100
Bavaria 34 Cruiser	A	2	6	08	1.300	1.400	1.800	1.500
Bavaria 33 Cruiser	B	2	6	07	1.200	1.300	1.600	1.400
Bavaria 32 Cruiser	M	2	4+2	12	1.300	1.400	1.800	1.500
Bavaria 30 Cruiser	A	2	4	07	1.100	1.200	1.400	1.300

A=Alacati, B=Bodrum, M=Marmaris

Included: furling mainsail, furling genua, dinghy, autopilot. Bavaria 55 Cr.: genetator, airconditioning

Extras: Transitlog/Permit: €95, Charterpackage (includes endcleaning, gas, bed linen 1 set/pers., towels 1 set/pers.): €85 (2 cab.), €105 (3 cab.), €125 (4 cab.), €135 (5 cab. and Bavaria 55)

Options: outboard: €50/week (for every further week: €20), Blister/Gennaker: €150/sailing trip + extra deposit €800, skipper: €130/day +prov., additional towel/set: €7, additional bedding/set: €10

Discounts: 10% 3. week, 5% several yachts, 5% repeater, 7% boat show (only before 29.02.12), max 15%

Check-In/Check-Out: Saturday 6 p.m. / Friday 5 p.m. + overnight till Saturday 8.30 a.m.

Deposit / franchise: €2000 (up to 45'), €1500 (from 42') only with Visa-/Mastercard

One-Ways: Alacati - Bodrum/Turgutreis €400, Alacati - Marmaris €470, Bodrum/Turgutreis - Marmaris €400, Bodrum/Turgutreis - Alacati €400, Marmaris - Bodrum/Turgutreis €400, Marmaris - Alacati €470, other destinations on request.

Transfer (single): Taxi (max 3 persons): from airport Izmir/ADB: to Alacati €90, to Turgutreis €190, to Marmaris €200; from airport Milas/Bodrum: to Turgutreis €80, to Marmaris €130, to Bodrum City €70; from Flughafen Dalaman: to Marmaris €80, to Turgutreis €200. Minibus (max 14 persons): from airport Izmir/ADB: to Alacati €120, to Turgutreis €210, to Marmaris €220; from Flughafen Milas/Bodrum: to Turgutreis €110, to Marmaris €150, to Bodrum City €90; from airport Dalaman: to Marmaris €100, to Turgutreis €250.

Languages spoken at base: English, German, Turkish

Bodrum (Yalikavak Marina)

10% early booking discount until 31.12.2011

Aura Yachting Ltd. - Bodrum

Yacht	Cab.	Pers.	Y.o.cons.	14.04. - 27.04.	28.04. - 29.06.	30.06. - 31.08.	01.09. - 28.09.	29.09. - 31.12.	deposit
Currency (Price per week)				€	€	€	€	€	€
Sun Odyssey 49	4	10	06	2.960	3.450	3.950	3.750	3.160	2.000
Oceanis 473	4	10	04	2.680	3.130	3.575	3.395	2.860	2.000
Oceanis 46	3	8	08	2.520	2.945	3.360	3.190	2.690	2.000
Sun Odyssey 44i	3	8	09	2.490	2.990	3.320	3.155	2.655	2.000
Sun Odyssey 43 DS	4	8	01	1.950	2.265	2.590	2.460	2.070	1.500
Oceanis 43	3	6	08	2.295	2.675	3.060	2.900	2.450	2.000
Oceanis 411	3	8	01	1.700	1.990	2.270	2.155	1.810	1.300
Oceanis 40	3	8	08	2.115	2.470	2.820	2.680	2.255	2.000
Oceanis 393	3	6	04/06	1.890	2.200	2.525	2.395	2.000	1.300
Oceanis 393	3	8	04	1.890	2.200	2.525	2.395	2.000	1.300
Dufour 385	3	6	09	1.975	2.300	2.630	2.495	2.100	1.500
Oceanis 37	2	6	09	1.710	1.995	2.280	2.165	1.825	1.300
Dufour 36	3	6	03	1.475	1.700	1.965	1.870	1.580	1.200
Dufour 325	2	6	06	1.395	1.625	1.860	1.770	1.490	1.200
catamarans									
Lagoon 450	3	9	12	3.845	4.485	5.125	4.870	4.100	3.000
Lagoon 380 S2	4	10	07	2.500	2.925	3.350	3.180	2.680	2.000
Broadblue 385	3	8	05	1.990	2.315	2.650	2.520	2.120	2.000

Included: end cleaning, linen, 2 gas bottles, dinghy, mobile phone for calling the base, Welcome package (different drinks and goodies, toilet paper, dishwashing detergent, garbage bag)

Extras: Transitlog/Permit: €95

Options: outboard: €70/week (except catamarans incl.), skipper: €130/day (+prov. and own cabin), safety net: €90, towels: €5/set, linen (extra set): €10/set, canoe: €80/week

Discounts: 5% on 2. week, 10% more than 2 weeks, 5% repeater, max 15%

Deposit / franchise: For dinghy and/or outboard €400, to be deposit on the spot in cash or via Visa-/Mastercard.

Oneway / yacht transfer costs: from base: to Fethiye: €450, to Marmaris: €350

Check-in/Check-Out: Saturday 4 p.m. / Friday 4 p.m. + overnight on board until Saturday 9 a.m.

Transfer (single): up to 13 people, airport Bodrum - Base: €75, Dalaman/Izmir - Base: on request

Provisioning: possible + 10% surcharge

Languages spoken at base: English, Turkish

Marmaris, Bodrum, Göcek

15% early booking discount until 22.02.2012

Pupa Yachting - Bodrum

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 27.04.	28.04. - 25.05.	26.05. - 24.08.	25.08. - 05.10.	06.10. - 31.12.	
Currency (Price per week)				€	€	€	€	€	
Special Line									
Dragut 63	5	11	86	3.900	4.350	4.650	4.950	4.150	
Cyclades 50.5	6	12	09	3.000	3.600	4.400	4.550	3.700	
Beneteau 50 Celebration	5	10	04	2.600	3.250	3.950	4.050	3.450	
Beneteau 50	5	10	2000	2.500	3.150	3.800	3.950	3.350	
Beneteau 50	5	10	97/98	2.300	3.000	3.600	3.750	3.150	
Sun Odyssey 49	4	9	05	2.250	2.950	3.500	3.700	3.050	
Oceanis 473	4	9	04	2.100	2.800	3.150	3.350	2.700	
First 47.7	3	8	04	2.050	2.750	3.100	3.300	2.650	
Oceanis 40	3	7	07-09	1.650	2.050	2.500	2.700	1.950	
Bavaria 39 Cruiser	3	7	06	1.500	1.900	2.300	2.500	1.800	
Classic Line									
Sun Odyssey 51	5	10	90	2.250	2.950	3.500	3.700	3.050	
Bavaria 44	4	9	03	1.900	2.350	2.800	3.000	2.200	
Oceanis 440	4	9	92	1.800	2.250	2.700	2.850	2.100	
Dehler 37 Cruising	3	7	97	1.100	1.600	1.800	1.950	1.450	
Blue Line				01.01.-27.04.	21.04.-01.06.	02.06.-07.09.	08.09.-12.10.	13.10-02.11.	
Oceanis 54	5	8+2	09	3.180	4.510	5.300	5.830	3.980	
Oceanis 50	5+1	10+2	10	2.790	3.950	4.650	5.120	3.490	
Bavaria 45	4	8+2	11	2.010	2.850	3.350	3.690	2.520	
Cyclades 43.4	4	8+2	08	1.710	2.420	2.820	3.140	2.140	
Sun Odyssey 439	4	8+2	11	1.910	2.700	3.180	3.500	2.390	

Included: GPS, autopilot, linen + towels, first and last night at home port, CD-player, cockpit cushions, battery-charger, snorkeling equipment.
Extras: Transitlog €100
Options: outboard engine €90, skipper € 160/day + prov., eling net €100/charter, endcleaning €80 up to 12 m, €100 up to 14 m, €120 over 14 m, WiFi pack €90
Discounts: 2% 2 weeks, 5% 3 weeks
Check-In/Check-Out: Sat 5pm/Fri 5pm + night on board until 8am.
Deposit / franchise: € 1500 to be deposited on spot via Visa-/or Mastercard.
One-Way: Bodrum-Bodrum €200, Bodrum-Marmaris €400, Bodrum-Göcek €500, Bodrum-Kemer €900, Marmaris-Göcek €200, Marmaris-Bodrum €300, Marmaris-Kemer €800, Göcek-Göcek €100, Göcek-Marmaris €200, Göcek-Bodrum €300, Göcek-Kemer €800, Kemer-Kemer €1.000, Kemer-Marmaris €400, Kemer-Göcek €400, Kemer-Bodrum €600.
Provisioning: possible. List on request. Service fees €10

Göcek

Portway Yacht Charters - Göcek

Yacht	Cab.	Pers.	Y.o.cons.	03.11. - 30.03.	31.03. - 25.05.	26.05. - 03.08. 06.10. - 02.11.	04.08. - 05.10.	Deposit
Currency (Price per week)				€	€	€	€	€
Bavaria 49	5	10	04	2.325	2.910	3.480	3.800	2.000
Bavaria 47 Cruiser	4	8	09	1.950	2.400	3.000	3.450	2.000
Oceanis 473	3	6	02	1.750	2.000	2.670	2.900	2.000
Oceanis 46	3	6	09	2.000	2.550	3.240	3.530	2.000
Bavaria 44	4	8	02	1.600	2.050	2.485	2.700	1.500
Bavaria 42 Cruiser	3	6	06	1.430	1.800	2.225	2.510	1.500
Bavaria 41	3	6	03	1.310	1.600	2.090	2.260	1.500
Bavaria 39 Cruiser	3	6	05	1.310	1.600	2.090	2.260	1.500
Oceanis 393	3	6	04	1.310	1.600	2.090	2.260	1.500
Dufour 385	3	6	05	1.310	1.600	2.090	2.260	1.500
Bavaria 37 Cruiser	3	6	06	1.230	1.540	1.930	2.100	1.500
Bavaria 37	3	6	02	1.140	1.380	1.720	1.970	1.200
Dufour 36 Classic	3	6	2000	1.020	1.240	1.590	1.850	1.200
Feeling 32	2	4	01	820	1.030	1.320	1.440	800
catamarans								
Lagoon 380	4	8	06	2.200	2.730	3.350	3.650	2.200
Lagoon 380	4	8	02	2.100	2.500	3.220	3.480	2.200

Included: GPS, autopilot, dinghy with outboarder, final cleaning, bedding and towels, gas
Extras: transitlog €100,-
Options: skipper €130/day + prov.
Check-In/Check-Out: Saturday 5 p.m./Saturday 8:30 a.m.
Deposit / franchise: to be deposited on spot via Visa-/Mastercard or cash.
Transfer (single): airport Göcek - base: €55 (max. 6 pers.), €75 (max 10 pers.)
Languages spoken at base: English, Turkish

GREECE

Corfu (Marina Gouvia)

10% Early booking until 31.01.2012

Bestsail - WPS Yachtcharter - Corfu

Yacht	Cab.	Pers.	Y.o.cons.	28.07. - 17.08.	14.07. - 27.07. 18.08. - 14.09.	12.05. - 13.07. 15.09. - 05.10.	01.01. - 11.05. 06.10. - 31.12.	Deposit
Currency (Price per week)				€	€	€	€	€
Bavaria 49	5	10	03	4.500	3.900	3.700	3.200	1.800
Bavaria 41	3	8	05	2.600	2.200	1.980	1.600	1.500
Bavaria 41	3	8	04	2.450	2.100	1.850	1.500	1.500
Bavaria 41	3	8	03	2.350	1.900	1.700	1.300	1.500
Bavaria 40 Cruiser	3	8	08	3.200	2.700	2.350	1.900	1.500
Bavaria 38 H	3	6	97	2.300	1.850	1.650	1.250	1.500
Bavaria 37 Cruiser	3	6	07	2.650	2.250	1.900	1.300	1.500
Bavaria 36	2	6	05	2.400	1.950	1.800	1.450	1.500
Catamaran								
Lagoon 410 S2	4+1	10	06	5.000	4.900	4.300	4.000	2.200
Lagoon 380 S2	4	10	06	4.850	4.500	4.200	3.600	1.800

Included: GPS-Plotter, outboard engine and dinghy, solarpanels, inverter 12V/220V, Bed sheets and towels, teakdeck (Bav49, Bav38H, Bav36), spinnakerpole (Bav49, Bav38H, Bav36), bowthruster (Bav49), radar (Bav 38H)
Options: Skipper €150/day, hostess €130/day, spi €150/week (36'-41') €200/week (44'-49') final cleaning 2-3 cab. €80, 4 cab. €100, 5 cab. und Cat. €120,
Discounts: 2 weeks 3%, 3 weeks 5%, 4 weeks 10%, Bestsail repeater 5%, max disc. 12%
Deposit / franchise: payable on spot with VISA- or Mastercard
Damage waiver: Up to € 1500 = € 123/charter, over € 1500 = 149/charter.
Transfer (single): Taxi suggested
Provisioning: possible, min. €20, +10% service fee
Shopping possibility: Supermarket at the marina
Languages spoken at base: German, English, Greece

Athen, Rhodes, Kos, Paros, Corfu, Lefkas

7% early booking until 31.12.2011

Bestsail - South Aegean Yachting Maritime LTD - Athen

Yacht	Basis Cab. Pers. Y.o.cons.	28.07. - 24.08.	23.06. - 27.07. 25.08. - 28.09.	19.05. - 22.06. 29.09. - 12.10.	01.01. - 18.05. 13.10. - 31.12.	deposit
Currency (Price per week)		€	€	€	€	€
Beneteau 57 incl. Skipper	A 5 10 06	11.750	10.500	9.550	8.550	2.500
Ocean Star 56.1	A, L 5 12 03/07	8.525	8.200	6.835	6.120	2.500
Sun Od. 54DS incl. Skipper	A 5 12 04/05	9.250	8.450	6.870	5.840	2.500
Oceanis 54	L 5 10 09	7.450	6.500	5.800	4.350	2.500
Ocean Star 51.2	A, L 5 12 01/07	5.000	4.300	3.900	3.000	2.000
Cyclades 50.5	L 6 11 06/09	5.000	4.300	3.800	3.000	2.000
Oceanis 50 Family	K 5+1 10 10	6.100	5.350	4.600	3.800	2.500
Bavaria 50 Cr.	A, K, L 5 11 06	5.500	4.800	4.280	3.250	2.500
Sun Odyssey 50 DS	A 3 8 11	6.000	5.300	4.500	3.700	2.500
Bavaria 49	A 5 10 06/08	4.300	3.670	3.240	2.600	2.000
Oceanis 473	A, K, L 4 9 02/03	3.250	2.900	2.500	2.000	2.000
Oceanis 46	A, L 4 10 09/11	4.850	4.300	3.500	2.800	2.000
Bavaria 46 Cr.	K 4 8 07/08	4.280	3.650	3.200	2.450	2.000
Bavaria 45 Cr.	A, K 4 8 10/12	4.800	4.050	3.600	2.700	2.000
Bavaria 44	K 4 8 02/03	3.400	2.970	2.650	2.000	1.800
Oceanis 43	A, L 4 8 08/11	3.970	3.550	2.850	2.400	1.700
Oceanis 423	A 4 10 03/04	2.900	2.500	2.200	1.800	1.800
Bavaria 42 Cr.	A 3 7 08	3.350	2.850	2.500	1.900	1.800
Bavaria 40 Cr.	A, K, L 3 7 08/10	3.100	2.600	2.300	1.750	1.800
Oceanis 40	L 3 8 08/11	3.125	2.700	2.500	1.850	1.800
Oceanis 393	A, L 3 7 01/03	2.430	2.100	1.830	1.450	1.500
Bavaria 39 Cr.	L, K 3 7 06	2.950	2.500	2.200	1.700	1.500
Bavaria 38 Cr.	L 3 7 08/10	2.750	2.350	1.950	1.550	1.500
Bavaria 37 Cr.	A, L 3 7 06/07	2.450	2.100	1.850	1.500	1.800
Oceanis 37	A, L 3 6 10	2.450	2.100	1.850	1.500	1.800
Sun Odyssey 36 i	A 2+1 6 12	2.950	2.500	2.225	1.700	1.500
Bavaria 34 Cr.	L 2 5 08	2.400	2.050	1.800	1.400	1.700
Bavaria 33 Cr.	L 2 4 06/07	2.100	1.800	1.600	1.260	1.500
catamarans						
Lagoon 500 incl. Skipper	A, L, K 6 12 06/09	14.220	12.450	11.930	10.900	3.000
Nautitech 47	A, L 6 12 06/09	9.000	8.300	7.500	6.400	3.000
Lagoon 450	A 4+2 10 11	8.600	7.300	6.500	4.900	3.000
Nautitech 44	A, L 4+2 10 07/08	7.200	6.400	5.900	5.100	3.000
Lagoon 440	A, L 4+2 10 04/07	7.900	6.950	6.150	4.650	3.000
Lagoon 420	A 4+1 10 07/08	6.600	5.900	5.500	4.800	2.500
Lagoon 410	L 4 10 03/05	5.000	4.300	3.900	3.200	2.000
Lagoon 400	A, L 4+2 10 10/12	6.000	5.200	4.600	3.600	2.500
Lavezzi 40	A 4+2 10 05/08	4.125	4.050	3.600	2.750	2.000
Lagoon 380	A 6 10 11	5.000	4.250	3.750	2.900	2.000
Lagoon 380	A, L, K 6 10 04/07	4.400	3.900	3.450	2.750	2.000
Athena 38	A, L 4 8 02/05	3.900	3.500	3.000	2.350	2.000

A Athen, R Rhodos, K Kos, P Paros, C Corfu, L Lefkas

Included: GPS VHF, autopilot, outboarder, linen & towels, CD-Player, dinghy

Options: Skipper: €150/night + prov., Hostess/cook: €140/night + prov., Spinnaker: €200/week + deposit extra €300, children safety net: €150/€180(over 50')

Discounts: 5% over 1 week, 10% group discount (at least 5 yachts)

Check-In/Check-Out: daily 5 p.m. / daily 6 p.m. + overnight until 9 a.m.

Deposit / franchise: To be deposited on spot via Visa-/or Mastercard or in cash.

Oneway / yacht transfer costs: Athens/Lavrion - Dodecanese: €800, Athens/Lavrion - Ionian Islands: €950, Athens/Lavrion - Cyclades Islands: €500, Athens/Lavrion - Sporades: €700, inbetween Ionian or Dodecanese Islands: €450

Transfer (single): 12 persons: airport Athen - Kalamaki €90, airport Athen - Lavrion €100, airport Athen - Piraeus €100, airport - Lefkas €580, Athen city tour €160, Athen by night €160, Athen - Kalamaki €70, Athen - Lavrion €150

17 persons: airport Athen - Kalamaki €90, airport Athen - Lavrion €100, airport Athen - Piraeus €100, airport - Lefkas €620, Athen city tour €180, Athen by night €180, Athen - Kalamaki €70, Athen - Lavrion €150

30 persons: airport Athen - Kalamaki €180, airport Athen - Lavrion €180, airport Athen - Piraeus €180, airport - Lefkas €800, Athen city tour €200, Athen by night €200, Athen - Kalamaki €100, Athen - Lavrion €200

50 persons: airport Athen - Kalamaki €200, airport Athen - Lavrion €200, airport Athen - Piraeus €200, airport - Lefkas €900, Athen city tour €270, Athen by night €270, Athen - Kalamaki €150, Athen - Lavrion €250

taxi: airport - Lefkas €40, Lefkas - Igoumenitsa €130

8 persons: airport - Lefkas €80, Lefkas - Igoumenitsa €230

12 persons: airport - Lefkas €100, Lefkas - Igoumenitsa €280

Provisioning: possible

Languages spoken at base: English, Greek

Korfu (Marina Gouvia)

10% early booking discount until 31.12.11

Sun Charter Hellas AG, Athen - Wolfratshausen

Yacht	Cab.	Pers.	Y.o.cons.	13.10. - 11.05.	12.05. - 25.05. 22.09. - 12.10.	26.05. - 06.07.	07.07. - 03.08. 25.08. - 21.09.	04.08. - 24.08.
Currency (Price per week)				€	€	€	€	€
Jeannau 53	5	10	10	3.820	4.120	4.520	4.920	5.520
Sun odyssey 509	5	10	12	3.520	3.720	4.120	4.620	5.220
Sun Odyssey 49i	4	9	08/09	2.900	3.300	3.600	3.800	4.300
Sun Odyssey 49	4	9	04	2.700	3.100	3.300	3.500	3.900
Sun Odyssey 45	4	8	05-08	2.600	2.900	3.200	3.300	3.700
Sun Odyssey 44i	4	8	10	2.600	2.900	3.200	3.300	3.700
Sun Odyssey 439	4	8	12	2.300	2.600	2.900	3.000	3.400
Sun Odyssey 42i	3	7	07/08	2.190	2.490	2.690	2.790	3.190
Sun Odyssey 409	3	7	11	2.090	2.390	2.590	2.690	3.090
Sun Odyssey 39i	3	6	07	1.880	2.080	2.280	2.380	2.780
Sun Odyssey 35	3	6	05	1.280	1.580	1.780	1.880	1.980

Included: GPS, autopilot, el. windlass, bimini, CD. endcleaning is contained in weekly prices (payable on spot). For each further week price is reduced by amount of endcleaning. €80 to 39', €90 to 45', €100 to 49', €120 starting from 50'.

Options: Blister €100/charter, bedding €10/set, towels €5/set, outboarder (incl. 5l OB-mixture) €70/1st week €40 every further week.

Discounts: 5% repeat client, 5% boatshow, up to 5 boats for 1 week 5%, up to 3 boats for 2 or more weeks 5%, max. 10%.

10% on the third and every week following the third one (Not on endcleaning).

Check-In/Check-Out: Saturday 6:00pm/return to marina Friday 4:00pm, return Saturday 08:00am.

Deposit / franchise: € 2.000,-- to be deposited on spot via Visa-/Eurocard.

Damage waiver: Reduces deposit to € 300 and includes a skipper casualty insurance. It costs € 150/week.

Provisioning: possible.

Languages spoken at base: German, English.

Santorini, Athen, Lefkas, Corfu, Kos, Rhodos, Skiathos, Lavrion

Anchors Away Yachts - Athen

Yacht	Cab.	Pers.	Y.o.cons.	06.08. - 19.08.	02.07. - 05.08. 20.08. - 02.10.	30.04. - 01.07. 03.10. - 14.10.	15.10. - 29.04.	deposit
Currency (Price per week)				€	€	€	€	€
Oceanis 54	4+1	10	09	7.450	6.750	5.600	3.900	2.500
Cyclades 50.5	5+1	10	07	4.800	4.400	3.700	2.800	2.100
Oceanis 46	4	10	09	4.500	3.800	3.500	2.500	1.800
Sun Odyssey 44i	4	8	09-10	4.300	3.900	2.800	2.300	1.800
Oceanis 43	4	8	09	3.850	3.300	2.700	2.300	1.800
Hanse 40	3	6	08	3.100	2.700	2.500	1.800	1.300
catamarans								
Lagoon 420	4+1	10	08	6.800	6.100	4.500	3.500	2.500
Lagoon 400	4+1	10	12	5.900	5.300	3.900	3.200	2.500

Included: dighy and outboard, linen, end cleaning.

Options: Spi: €200/week (+ €300 deposit), Skipper: €150/day, Hostess: €130/day

Discounts: 5% 2 weeks, 10% 3 weeks, 15% 4 weeks, 5% repeater, 5% boat show

Check-In/Check-Out: Day of check-in 5 p.m., day of check-out 9 a.m.

Oneway / yacht transfer costs: Athen - Dodekanes (or vice versa): €800, Athen - Ionian (or vice versa): €950, Athen - Cyclades (or vice versa):

€700, In between Ionian or Dodekanes or Cyclades: €450

Languages spoken at base: English, Greek

Athens, Lavrion, Corfu, Lefkas, Kos

10% early booking until 31.12.11

Nomicos Yachts Ltd. - Athen

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 06.04. 27.10. - 31.12.	07.04. - 18.05. 06.10. - 26.10.	19.05. - 13.07. 15.09. - 05.10.	14.07. - 27.07. 01.09. - 14.09.	28.07. - 17.08.	18.08. - 31.08.	Deposit
Currency (Price per week)				€	€	€	€	€	€	€
Oceanis 54	4+1		09	1.900	3.500	5.300	6.600	7.000	5.300	2.800
Bavaria 51 Cruiser	5	10	09/10	1.700	3.100	4.650	5.200	5.950	4.650	2.800
Bavaria 50 Cruiser	5	10	06-08	1.700	2.900	4.350	4.900	5.400	4.350	2.800
Oceanis 50	5+1	10	10	1.900	3.000	4.700	5.550	5.900	4.700	2.800
Bavaria 49	3	8	04	1.300	2.000	2.800	3.200	3.600	2.800	2.400
Bavaria 49	5	10	03-04	1.700	2.400	3.600	3.800	4.500	3.600	2.400
Bavaria 47 Cruiser	4	8	09	1.400	2.300	3.350	3.850	4.300	3.350	2.400
Bavaria 46 Cruiser	4	8	05-08	1.300	2.150	3.100	3.500	4.000	3.100	2.400
Oceanis 46	4	8	09	1.400	2.300	3.350	3.850	4.300	3.350	2.400
Bavaria 44	4	8	02-04	1.300	2.000	2.650	2.950	3.400	2.650	2.400
Bavaria 43 Cruiser	3	6	09	1.100	1.750	2.400	2.800	3.200	2.400	2.000
Bavaria 42 Cruiser	3	6	05-08	1.000	1.700	2.300	2.650	3.050	2.300	2.000
Bavaria 40 Cruiser	3	6	08-09	1.100	1.500	2.200	2.550	2.950	2.200	2.000
Bavaria 40 Vision	3	6	07	1.100	1.500	2.200	2.550	2.950	2.200	2.000
Bavaria 39 Cruiser	3	6	05-07	1.000	1.300	1.800	2.400	2.750	1.800	2.000
Bavaria 38 Cruiser	3	6	08	1.050	1.300	1.900	2.250	2.650	1.900	2.000
Bavaria 38	3	6	04	950	1.150	1.700	1.900	2.400	1.700	2.000
Bavaria 37 Cruiser	3	6	07	1.050	1.300	1.900	2.250	2.650	1.900	2.000
Bavaria 35 Cruiser	3	6	09	1.050	1.300	1.900	2.250	2.650	1.900	2.000
Oceanis 343	3	6	08	1.000	1.100	1.750	1.900	2.400	1.750	2.000
Bavaria 34 Cruiser	2	4	08	1.000	1.100	1.750	1.900	2.400	1.750	2.000
Bavaria 33 Cruiser	2	4	06	900	1.100	1.450	1.600	2.100	1.450	2.000
Bavaria 32 Cruiser	2	4	05	900	1.050	1.350	1.500	1.950	1.350	2.000
Bavaria 31 Cruiser	2	4	08	900	1.000	1.500	1.650	2.200	1.500	2.000
Bavaria 30 Cruiser	2	4	07	900	1.000	1.500	1.650	2.200	1.500	2.000
Brand new yachts										
Bavaria 50 Cruiser	5	10	12	1.900	3.300	4.900	5.750	6.100	4.900	2.800
Bavaria 45 Cruiser	4	8	10-12	1.500	2.500	3.500	4.000	4.400	3.500	2.400
Bavaria 40 Cruiser	3	6	11-12	1.300	2.000	2.500	2.950	3.400	2.500	2.000
Bavaria 36 Cruiser	3	6	11-12	1.100	1.650	2.100	2.350	2.750	2.100	2.000
Bavaria 36 Cruiser	2	4	11	1.000	1.500	1.900	2.150	2.600	1.900	2.000
catamarans										
Lagoon 440	4	8	08		4.400	5.900	6.600	7.100	5.900	3.000
Lagoon 380	4+2	10	04-06		3.400	4.000	4.350	4.800	4.000	2.000

Included: linen, towels, local taxes, dinghy, outboarder engine, autopilot (excluding Oceanis 343, Bavaria 32), bowthruster (over 45'), air condition + generator (only Oceanis 54)

Options: endcleaning: €70 (2-3 cab.), €80 (4 cab.), €100 (5 cab.), €120 (6 cab.+cat.), skipper: €150/day+prov., hostess: €130/day+prov., safety net: €150 (up to 40'), €180 (41'-47'), €220 (49'-55'+cat.)

Discounts: on request.

Check-In/Check-Out: Daily 5 pm + overnight until 9 am.

Deposit / franchise: To be deposited on spot via Visa-/Mastercard or American Express. Deposit also has to be paid when skipper is booked.

One-Way: €4/nautical mile.

additional informations: Charters before 07.04. and after 27.10. are subject to availability because of maintenance works.

Athens, Lavrion, Syros, Cos, Corfu, Lefkas, Skiathos

10% early booking until 29.02.2012

Athenian Yachts Enterprises S.A. - Athen

Yacht	Cab.	Pers.	Y.o.cons.	28.07 - 24.08.	26.05. - 27.07. 25.08. - 21.09.	28.04. - 25.05. 22.09. - 12.10.	13.10. - 31.12. 01.01. - 27.04.	Deposit
Currency (Price per week)				€	€	€	€	€
Privilege Fleet								
Jeanneau 57	4+1	10	10/11	10.670	9.700	7.080	5.820	3.500
Sun Odyssey 54 DS	4+1	10	07-08	8.200	7.450	5.440	4.470	3.500
Jeanneau 53	5	12	10/12	6.990	6.350	4.640	3.810	3.500
Jeanneau 53	4+1	10	10/12	6.990	6.350	4.640	3.810	3.500
Sun Odyssey 509	5	10	12	6.050	5.500	4.020	3.300	3.000
Sun Odyssey 50 DS	4	10	09-11	5.500	5.000	3.650	3.000	3.000
Sun Odyssey 50 DS	3	8	11	5.500	5.000	3.650	3.000	3.000
Sun Odyssey 49i	4	10	08	5.280	4.800	3.500	2.880	3.000
Sun Odyssey 44i	4	10	09-11	4.570	4.150	3.030	2.490	2.500
Sun Odyssey 439	4	10	12	4.020	3.650	2.660	2.190	2.500
Sun Odyssey 42i	3	8	07-09	3.470	3.150	2.300	1.890	2.000
Sun Odyssey 42 DS	2	4	11	3.470	3.150	2.300	1.890	2.000
Sun Odyssey 42 DS	3	8	10-11	3.470	3.150	2.300	1.890	2.000
Sun Odyssey 409	3	8	11	3.250	2.950	2.150	1.770	2.000
Sun Odyssey 39 i	3	8	07-08	2.810	2.550	1.860	1.530	2.000
Sun Odyssey 379	3	8	12	2.810	2.550	1.860	1.530	2.000
Sun Odyssey 36 i	3	8	07-11	2.590	2.350	1.720	1.410	2.000
Sun Odyssey 33i	2	6	10	2.090	1.900	1.390	1.140	2.000
Sun Odyssey 32 i	2	5	08-09	1.870	1.700	1.240	1.020	2.000
catamarans								
Lagoon 450	4+1	10	12	8.250	7.500	5.480	4.500	3.500
Lagoon 440	4+1	10	07-08	7.920	7.200	5.260	4.320	3.500
Lagoon 420	4+1	10	08	7.040	6.400	4.670	3.840	3.500
Lagoon 400	4+1	10	10	6.050	5.500	4.020	3.300	3.500
Lagoon 380	4	8	07	4.400	4.000	2.920	2.400	2.500
Economy Fleet								
Sun Odyssey 54 DS	4+1	10	04-05	7.150	6.500	4.750	3.900	3.500
Sun Odyssey 52.2	4+1	10	01-03	4.620	4.200	3.070	2.520	3.000
Sun Odyssey 49 DS	4	10	04-06	4.400	4.000	2.920	2.400	3.000
Sun Odyssey 49	4	10	04-06	4.400	4.000	2.920	2.400	3.000
Sun Odyssey 45.2	4	10	01-02	3.140	2.850	2.080	1.710	2.500
Sun Odyssey 45	4	10	05-06	3.850	3.500	2.560	2.100	2.500
Sun Odyssey 43/ 43 DS	4	10	01-04	2.750	2.500	1.830	1.500	2.500
Sun Odyssey 40.3	3	8	04-05	2.590	2.350	1.720	1.410	2.000
Sun Odyssey 40	3	8	01-02	2.310	2.100	1.530	1.260	2.000
Sun Odyssey 37	3	8	00-03	2.090	1.900	1.390	1.140	2.000
Sun Odyssey 35	3	6	03-05	1.930	1.750	1.280	1.050	2.000
Sun Odyssey 32	2	5	02-05	1.540	1.400	1.020	840	2.000
Catamaran								
Lagoon 380	4	8	03-04	3.800	3.450	2.520	2.070	2.500

Included: bed linen, sheets, towels (one set per week per cabin), autopilot, dinghy and outboard.

Discounts: boatshow: 5%, repeater client: 5%, Maximum Discount 15%.

Options: Final cleaning: €25/cab., Skipper: € 140/day + provisioning, cook: € 140/day + provisioning.

Check-in/Check-Out: 5pm/day before charter end 18:00pm + night on board until 09am.

Deposit / franchise: To be deposited on spot: traveller cheques, Visa-/Mastercard or in cash.

One-Way: Athens - Kos: €900, Athens - Syros: €550

Athens - Corfu: €1000, Athens - Lefkas: €900, In between Corfu-Lefkas: €450, Athens - Skiathos: €700, Kos-Syros: €550

Transfer (single): on request.

Provisioning: possible.

Shopping possibility: Athens: supermarkets Monday-Saturday open until 6pm, closed on Sundays; on the islands flexible times, open also on Sundays.

Languages spoken at base: English.

Athen, Kos, Lefkas, Syros, Paros, Rhodos, Samos, Korfu, Skiathos, Lavrion

10% early booking until 31.01.2012

Istion Sailing Holidays - Kos

Yacht	Cab.	Pers.	Y.o.cons.	01.01 - 27.04	28.04 - 18.05	19.05 - 22.06.	23.06. - 27.07	28.07 - 17.08	18.08 - 14.09	15.09. - 05.10	06.10 - 19.10.	20.10. - 31.12.	Deposit
Currency (Price per week)				€	€	€	€	€	€	€	€	€	€
Beneteau 57	5	10	06-07	5.800	7.000	8.400	9.700	10.600	9.700	8.400	7.000	5.800	3.500
Ocean Star 56.1	5	10	07-08	3.500	4.200	5.300	5.800	7.000	5.800	5.300	4.200	3.500	3.500
Sun Odyssey 54 DS	4+1	10	04-06	3.900	4.750	6.300	6.500	7.150	6.500	6.300	4.750	3.900	3.500
Oceanis 54	4+1	10	09-10	3.500	4.200	5.300	5.800	7.000	5.800	5.300	4.200	3.500	3.500
Hanse 540	4+1	9	07-08	4.100	4.800	5.900	6.400	7.600	6.400	5.900	4.800	4.100	3.500
Jeanneau 53	5+1	10	10/11	3.800	4.600	6.000	6.350	6.990	6.350	6.000	4.600	3.800	3.500
Oceanis 523	4+1	10	06	3.800	4.600	5.800	6.400	7.600	6.400	5.800	4.600	3.800	3.500

Yacht	Cab.	Pers.	Y.o.cons.	01.01 - 27.04	28.04 - 18.05	19.05 - 22.06.	23.06. - 27.07	28.07 - 17.08	18.08 - 14.09	15.09. - 05.10	06.10 - 19.10.	20.10. - 31.12.	Deposit
Currency (Price per week)				€	€	€	€	€	€	€	€	€	€
Ocean Star 51.2	4+1	10	02-07	2.400	2.900	3.700	4.100	4.900	4.100	3.700	2.900	2.400	3.000
Cyclades 50.5	5+1	12	06-08	2.400	2.900	3.700	4.100	4.900	4.100	3.700	2.900	2.400	3.000
Bavaria 50 Cruiser	5	10	06-08	2.500	3.100	3.800	4.400	5.200	4.400	3.800	3.100	2.500	3.000
Oceanis 50 Family	5+1	10	10-11	2.800	3.400	4.300	4.800	5.700	4.800	4.300	3.400	2.800	3.000
Bavaria 49	5	10	03-04	2.100	2.500	3.200	3.500	4.200	3.500	3.200	2.500	2.100	3.000
Sun Odyssey 49	4	8	04-07	2.400	2.900	3.900	4.200	4.400	4.200	3.900	2.900	2.400	3.000
Oceanis 473	4	8	01-03	1.600	2.900	2.400	2.700	3.200	2.700	2.400	1.900	1.600	3.000
Hanse 470	3	7	2010	2.500	2.900	3.700	4.000	4.700	4.000	3.700	2.900	2.500	3.000
Bavaria 46 Cruiser	4	8	05-08	2.100	2.400	3.200	3.500	4.200	3.500	3.200	2.400	2.100	3.000
Oceanis 46	4	8/10	09-10	2.300	2.700	3.500	3.800	4.600	3.800	3.500	2.700	2.300	3.000
Sun Odyssey 45	4	9	05-07	2.100	2.500	3.000	3.500	3.850	3.500	3.000	2.500	2.100	3.000
Bavaria 45 Cruiser	4	8/9	10-11	2.350	2.500	3.500	3.800	4.600	3.800	3.500	2.500	2.350	3.000
Sun Odyssey 44i	4	8	2010	2.350	2.500	3.500	3.800	4.600	3.800	3.500	2.500	2.350	2.500
Bavaria 44 Vision	3	6	07	1.800	2.100	2.600	2.900	3.400	2.900	2.600	2.100	1.800	2.500
Bavaria 44	4	8	02-03	1.700	2.000	2.500	2.800	3.300	2.800	2.500	2.000	1.700	2.500
Cyclades 43.4	4	9	07	1.700	2.000	2.500	2.800	3.300	2.800	2.500	2.000	1.700	2.500
Oceanis 43	4	8	08-09	1.900	2.300	3.000	3.300	3.900	3.300	3.000	2.300	1.900	2.500
Hanse 430	4	8	07	1.900	2.300	3.000	3.300	3.900	3.300	3.000	2.300	1.900	2.500
Sun Odyssey 43	4	10	02-04	1.500	1.800	2.200	2.500	2.700	2.500	2.200	1.800	1.500	2.500
Sun Odyssey 42i	3	6	07-08	1.800	2.100	2.600	2.900	3.400	2.900	2.600	2.100	1.800	2.500
Bavaria 42 Cruiser	3	6	11	1.700	2.000	2.500	2.800	3.300	2.800	2.500	2.000	1.700	2.500
Bavaria 40 Cruiser	3	6	11-12	1.700	2.000	2.500	2.900	3.400	2.900	2.500	2.000	1.700	2.000
Bavaria 40 Cruiser	3	6	08-09	1.500	1.600	2.100	2.500	3.000	2.500	2.100	1.600	1.500	2.000
Oceanis 40	3	8	08-10	1.600	1.700	2.200	2.600	3.100	2.600	2.200	1.700	1.600	2.000
Hanse 400	3	8	06-08	1.500	1.600	2.100	2.500	3.000	2.500	2.100	1.600	1.500	2.000
Oceanis 393	3	6	01-03	1.200	1.400	1.800	2.000	2.400	2.000	1.800	1.400	1.200	2.000
Bavaria 39 Cruiser	3	6	06-07	1.300	1.500	2.000	2.200	2.600	2.200	2.000	1.500	1.300	2.000
Hanse 371	3	6	05-08	1.200	1.400	1.800	2.000	2.400	2.000	1.800	1.400	1.200	2.000
Oceanis 37	3	6	09-10	1.200	1.400	1.800	2.000	2.400	2.000	1.800	1.400	1.200	2.000
Sun Odyssey 36 i	3	6	07-08	1.300	1.500	1.900	2.100	2.500	2.100	1.900	1.500	1.300	2.000
Bavaria 36	3	6	04	1.100	1.300	1.600	1.800	2.100	1.800	1.600	1.300	1.100	2.000
Hanse 350	3	6	2010	1.300	1.500	1.900	2.100	2.500	2.100	1.900	1.500	1.300	2.000
Dehler 35	2	6	10	1.300	1.500	1.900	2.100	2.500	2.100	1.900	1.500	1.300	2.000
Oceanis 343 Clip.	3	6	05-08	1.100	1.300	1.600	1.800	2.100	1.800	1.600	1.300	1.100	2.000
Elan 340	2	4	07	1.100	1.300	1.600	1.800	2.100	1.800	1.600	1.300	1.100	2.000
Bavaria 33 Cruiser	2	4	05-06	1.100	1.300	1.600	1.800	2.100	1.800	1.600	1.300	1.100	2.000
catamarans													
Lagoon 500 *	5+2	12	07-09	9.800	9.800	13.500	14.900	14.900	14.900	13.500	9.800	9.800	
Salina 48	4+2	12	08	5.400	6.600	8.300	9.300	10.600	9.300	8.300	6.600	5.400	3.500
Lagoon 470*	4+2	10	04	5.200	6.300	8.000	8.800	10.500	8.800	8.000	6.300	5.200	3.500
Nautitech 47	4+2	10	06-09	4.600	5.600	6.800	7.500	8.800	7.500	6.800	5.600	4.600	3.500
Nautitech 475*	4+2	10	2000	3.400	4.300	5.300	6.000	6.800	6.000	5.300	4.300	3.400	3.500
Bahia 46	4+4	12	02	3.400	4.300	5.300	6.000	6.800	6.000	5.300	4.300	3.400	3.500
Lagoon 450	4+2	10	11-12	4.600	5.600	6.800	7.500	8.400	7.500	6.800	5.600	4.600	3.500
Lagoon 440	4+2	10	06-07	4.100	5.100	6.400	6.900	7.900	6.900	6.400	5.100	4.100	3.500
Nautitech 44	4+2	10	07-09	3.600	4.300	5.400	6.000	7.200	6.000	5.400	4.300	3.600	3.500
Nautitech 441	4+2	10	2011	4.000	5.000	6.300	6.800	7.800	6.800	6.300	5.000	4.000	3.500
Belize 43	4+2	10	01	2.600	3.100	3.900	4.200	5.000	4.200	3.900	3.100	2.600	3.000
Lagoon 420	4+1	9	07-09	3.400	4.300	5.300	6.000	6.800	6.000	5.300	4.300	3.400	3.000
Lagoon 410/S2	4+1	9	05-06	2.500	3.000	3.800	4.100	4.900	4.100	3.800	3.000	2.500	3.000
Nautitech 40	4+2	10	06	2.500	3.000	3.800	4.100	4.900	4.100	3.800	3.000	2.500	3.000
Nautitech 40	4+2	10	2011	2.700	3.200	4.000	4.300	5.100	4.300	4.000	3.200	2.700	3.000
Lavezzi 40	4	8	04-05	2.500	3.000	3.800	4.100	4.900	4.100	3.800	3.000	2.500	3.000
Lagoon 400	4+2	10	10-11	3.200	4.000	4.700	5.500	5.900	5.500	4.700	4.000	3.200	3.000
Broadblue 385	4+2	10	08	2.200	2.600	3.300	3.500	4.100	3.500	3.300	2.600	2.200	3.000
Lagoon 380	4+2	10	02-07	1.900	2.300	3.000	3.300	3.800	3.300	3.000	2.300	1.900	3.000
Lagoon 380	4+2	10	08-11	2.300	2.700	3.400	3.600	4.200	3.600	3.400	2.700	2.300	3.000
Athena 38	4+2	10	02	1.900	2.300	3.000	3.300	3.800	3.300	3.000	2.300	1.900	3.000

Included: VHF, radio, CD, GPS, autopilot, speedometer, dinghy with outboard motor, blankets.
Extras: Standard Charter Pack (includes final cleaning, bed sheets & towels 1 set/pers., fuel for outboard engine, bottle of gas): €70 (2 cab.), €105 (3 cab.), €140 (4 cab.+cat. up to 40'), €175 (5 cab.+cat. from 41' till 43'), €210 (6 cab.+cat. from 45' till 50')
Options: Skipper: € 150/day + provisioning, cook: € 140/day + prov., hostess: € 130/day + prov., spi: € 30/day + extra-deposit €500, windsurf: € 30/day, kayak: € 25/day, Safety net: €200/charter, Extra linen: €10, 2 beach towels €10, Internet Pack (includes Wi-Fi router for Internet on board, for up to 5 devices, 12V inverter for charging laptops and mobile phones) €20/day, Fast Track Pack (includes fast track access to the yacht, welcome by sparkling wine and fruits) €180/charter, Family Pack (includes rail safety net, junior life jackets, junior water and beach toys) €240/charter
Discounts: 5% 2 weeks, 10% 3 weeks, 15% 4 weeks, 5% boatshow, 5% repeater, max. discount 15%.
Deposit / franchise: To be paid on spot: in cash or by Visa-, Mastercard.
Check-in/Check-Out: Saturday 5pm/Friday 6pm + overnight until 9am.
One-Way: Athen-Lavrio €150, Athens-Dodecanese: € 900, Athens-Cyclades/Sporades: €700, Athens-Ionian: € 950, in between Dodecanese or Ionian or Cyclades: € 400.
Transfer (single): possible.
Provisioning: possible.
Languages spoken at base: English.
additional informations: * Lagoon 500, Lagoon 470 and Nautitech 475 only with skipper

Athens, Rhodes, Kos, Corfu, Lefkas, Skiathos, Paros, Mykonos

special conditions differ from month to month

Kiriacoulis Mediterranean Cruisers Shipping Ltd. - Athen

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 18.05.	19.05. - 29.06.	30.06. - 27.07.	28.07. - 17.08.	18.08. - 14.09.	15.09. - 28.09.	29.09. - 31.12.	Deposit
Currency (Price per week)				€	€	€	€	€	€	€	€
"Prestige" line											
Bavaria 55 Cruiser	5	10	10	4.500	5.975	6.725	7.925	6.725	5.975	4.500	3.000
Oceanis 54	5	10	09	4.375	5.800	6.525	7.700	6.525	5.800	4.375	3.000
Jeaneau 53	6	12	10	4.375	5.800	6.525	7.700	6.525	5.800	4.375	3.000
Bavaria 51 Cruiser	5	10	09	3.750	4.975	5.600	6.600	5.600	4.975	3.750	3.000
Bavaria 50 Cruiser	5	10	11-12	3.800	5.500	5.675	6.700	5.675	5.050	3.800	3.000
Bavaria 47 Cruiser	4	9	09	2.825	3.750	4.200	4.950	4.200	3.750	2.825	3.000
Bavaria 45 Cruiser	4	9	10/12	2.725	3.625	4.075	4.800	4.075	3.625	2.725	3.000
Sun Odyssey 44i	4	10	10	2.725	3.625	4.075	4.800	4.075	3.625	2.725	3.000
Sun Odyssey 439	4	10	11-12	2.500	3.325	3.725	4.400	3.725	3.325	2.500	3.000
Bavaria 43 Cruiser	3	7	09-10	2.175	2.900	3.250	3.825	3.250	2.900	2.175	3.000
Dufour 425	3	7	08	2.200	2.925	3.275	3.875	3.275	2.925	2.200	3.000
Sun Odyssey 42 DS	3	8	11	2.125	2.825	3.175	3.750	3.175	2.825	2.125	3.000
Bavaria 40 Cruiser	3	7	09-10	1.925	2.550	2.875	3.400	2.875	2.550	1.925	2.000
Bavaria 40 Cruiser	3	7	11/12	2.025	2.700	3.025	3.575	3.025	2.700	2.025	2.000
Sun Odyssey 409	3	8	11-12	2.125	2.825	3.175	3.750	3.175	2.825	2.125	2.000
Dufour 375	3	8	11/12	1.800	2.400	2.700	3.175	2.700	2.400	1.800	2.000
Sun Odyssey 379	3	8	12	1.800	2.400	2.700	3.175	2.700	2.400	1.800	2.000
Oceanis 37	3	8	09	1.725	2.300	2.575	3.050	2.575	2.300	1.725	2.000
Bavaria 36 Cruiser	3	8	12	1.675	2.225	2.500	2.950	2.500	2.225	1.675	2.000
Bavaria 34 Cruiser	2	6	10	1.475	1.950	2.200	2.600	2.200	1.950	1.475	2.000
catamarans											
Salina 48	4+2	12	08	6.150	8.175	9.200	10.850	9.200	8.175	6.150	3.000
Lagoon 450	4+2	10	11/12	4.950	6.575	7.400	8.725	7.400	6.575	4.950	3.000
Lagoon 440	4+2	10	09	4.650	6.175	6.950	8.200	6.950	6.175	4.650	3.000
Lagoon 440	4+2	10	07/08	4.300	5.725	6.425	7.575	6.425	5.725	4.300	3.000
Lagoon 400	4	10	10/12	3.525	4.700	5.275	6.225	5.275	4.700	3.525	3.000
Lagoon 380	4	10	11	2.925	3.875	4.350	5.125	4.350	3.875	2.925	3.000
Classic Line											
Bavaria 50 Cruiser	5	10	07/08	3.325	4.400	4.950	5.850	4.950	4.400	3.325	3.000
Bavaria 46 Cruiser	4	9	07/08	2.475	3.300	3.700	4.375	3.700	3.300	2.475	3.000
Dufour 455	4	9	08	2.475	3.300	3.700	4.375	3.700	3.300	2.475	3.000
Bavaria 44 Vision	3	7	07	2.200	2.925	3.300	3.900	3.300	2.925	2.200	3.000
Bavaria 42 Cruiser	3	7	07/08	1.900	2.525	2.850	3.375	2.850	2.525	1.900	3.000
Sun Odyssey 42i	3	8	08	1.925	2.550	2.875	3.400	2.875	2.550	1.925	3.000
Bavaria 40 Cruiser	3	7	08	1.775	2.350	2.650	3.125	2.650	2.350	1.775	2.000
Oceanis 40	3	8	2008	1.825	2.425	2.725	3.225	2.725	2.425	1.825	2.000
Bavaria 39 Cruiser	3	7	07	1.700	2.250	2.525	2.975	2.525	2.250	1.700	2.000
Bavaria 38 Cruiser	3	8	08	1.600	2.125	2.375	2.800	2.375	2.125	1.600	2.000
Bavaria 38/2CBS Cruiser	2	6	08	1.550	2.050	2.300	2.725	2.300	2.050	1.550	2.000
Bavaria 37 Cruiser	3	8	07	1.500	2.000	2.250	2.650	2.250	2.000	1.500	2.000
Sun Odyssey 36i /2CBS	2	6	11	1.675	2.225	2.500	2.950	2.500	2.225	1.675	2.000
Bavaria 34 Cruiser	2	6	08	1.350	1.800	2.025	2.400	2.025	1.800	1.350	2.000

Included: autopilot, gps.

Options: Skipper € 150/day+food, hostess € 130/day+food, railing net € 100, Spi / MPS € 155/week, outborder € 80/week (incl. for 50 ft and over), Service Pack (includes: final cleanig, bedding) €85 (2 cab.), €95 (3 cab.), €115 (4 cab. and cat. till 41'), €135 (5 cab. and cat from 42')

Discounts: 5% repeater, 5% 2 weeks, 10% 3 weeks, 15% 4 weeks.

Short charter: 5 days 80%, 4 days 65%, weekend (Friday 17 h - Monday 9 h) 55% of weekly rate.

Check-in/Check-Out: daily 5 pm / 9 am.

Deposit / franchise: to be paid at embarkation only with credit card.

One-Way: Athens-Rhodes/Kos/Skiathos: € 700, Athens -Corfu/Lefkas: € 750, Athens-Paros: € 450, Corfu-Lefkas: € 350, Kos-Rhodes: € 350, Paros-Rhodes/Kos: € 700. Free for charters of min. 2 wks, except those ending in August.

Transfer (single): possible.

Provisioning: possible.

Shopping possibility: nearby the marinas.

Languages spoken at base: English.

Lavrion

5% early booking until 6 months prior to charter start

Navigare Yachting AB - Malmö

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 27.04. 20.10. - 31.12.	28.04. - 25.05. 06.10. - 19.10.	26.05. - 13.07.	14.07. - 24.08.	25.08. - 21.09.	22.09. - 05.10.	Deposit
Currency (Price per week)										
				€	€	€	€	€	€	€
Hanse 540*	4+1	8	07	2.710	3.790	5.420	7.860	5.960	4.770	
Sun Odyssey 54 DS *	4+1	10	06	2.710	3.790	5.420	7.860	5.960	4.770	
Oceanis 54 A/C	5	10	09	2.710	3.790	5.420	7.860	5.960	4.770	2.500
Cyclades 50.5	5	10	08/09	2.070	2.890	4.130	5.990	4.540	3.630	2.300
Oceanis 50 A/C	6	12	10	2.220	3.110	4.440	6.440	4.880	3.910	2.300
Oceanis 50	6	12	10	2.070	2.890	4.130	5.990	4.540	3.630	2.300
Bavaria 50	5	10	07/08	1.880	2.630	3.760	5.450	4.140	3.310	2.300
Sun Odyssey 49/49 i	4	10	07/08	1.880	2.630	3.760	5.450	4.140	3.310	2.300
Oceanis 46	4	10	10	1.600	2.240	3.200	4.640	3.520	2.820	2.000
Bavaria 46	4	10	06/07/08	1.400	1.950	2.790	4.050	3.070	2.460	2.000
Oceanis 45	4	10	12	1.600	2.240	3.200	4.640	3.520	2.820	2.000
Bavaria 45	4	10	10/11	1.600	2.240	3.200	4.640	3.520	2.820	2.000
Cyclades 43.4	4	10	08	1.470	2.060	2.940	4.260	3.230	2.590	2.000
Oceanis 43	4	10	09/10/11	1.470	2.060	2.940	4.260	3.230	2.590	2.000
Bavaria 42	3	8	07	1.200	1.670	2.390	3.460	2.630	2.100	2.000
Oceanis 40	3	8	10	1.100	1.540	2.190	3.180	2.410	1.930	1.700
Bavaria 40	3	8	08/10	1.100	1.540	2.190	3.180	2.410	1.930	1.700
Bavaria 39	3	8	06	940	1.320	1.880	2.730	2.070	1.650	1.700
Bavaria 38	3	8	09	940	1.320	1.880	2.730	2.070	1.650	1.500
Oceanis 37	3	8	09	940	1.320	1.880	2.730	2.070	1.650	1.500
Bavaria 37	3	8	07	890	1.250	1.780	2.580	1.960	1.570	1.500
Sun Odyssey 36 i	3	8	08	940	1.320	1.880	2.730	2.070	1.650	1.500
Catamaran										
Nautitech 44	6	10	07/08	3.420	4.780	6.830	9.910	7.510	6.010	2.500

Included: GPS-plotter, autopilote, electric windlass, VHF, 220V shore supply und battery charger, radio and CD-player, speakers in saloon and cockpit, full watertanks, outborder and dinghy, bowthruster (only yachts over 43' or build year 2008 or newer).

Options: Comfort Package (includes final cleaning, bed sheets & towels, fuel for outboard motor, gas, snorkeling equipment, all taxes and fees): €140 (2-3 cab.), €170 (4-5 cab.), €200 (cat.), skipper: €910/week+prov., Hostess: €700/week+prov., gennaker: €150/week + €200 extra deposit, railnet:

€150/charter, extra bedding and towels: €8/pers., Communication Pack (includes: WiFi Internet on board, up to 5 devices, 12-24V inverter for charging laptops and mobile phones): €99/week, VIP Pack (includes: fast track service and access to the yacht at 1 pm, drinks on-ice): €149/charter,

Performance Pack (includes: inflatable life vests, Navigare Crew t-Shirts; add Gennaker for only €100/week): €99/charter

Discounts: 5% 2 weeks charter, 10% 3 weeks charter, 5% boat show, 5% repeated client, max 15% discount

Deposit / franchise: to be deposited on spot via Visa-/Mastercard

Damage waiver: available on request

Check-in/Check-Out: Saturday 5:00pm/Saturday 9:00am

Transfer (single): Athens airport to Lavrion: taxi €55 (4 pers.), Navigare bus €12/pers., minibus €165 (till 20 pers.)

Oneway / yacht transfer costs: Port of Lavrion: to Rhodes €1200, to Lefkas €1200, to Paros €500, to Corfu €1300

Provisioning: possible

Languages spoken at base: English, greek

additional informations: * price inclusive skipper

Athens, Kos, Corfu, Lefkas, Skiathos, Rhodes

5% early booking until 31.01.2012

Kavas Yachting Ltd. - Athen

Yacht	Cab.	Pers.	Y.o.cons.	28.07. - 17.08.	14.07. - 27.07. 18.08. - 24.08.	23.06. - 13.07. 25.08. - 14.09.	19.05. - 22.06. 15.09. - 28.09.	28.04. - 18.05. 29.09. - 12.10.	01.01. - 27.04. 13.10. - 31.12.	Deposit
Currency (Price per week)				€	€	€	€	€	€	€
Oceanis 54	5	10	09	6.600	5.800	5.690	5.170	3.700	3.400	2.800
Jeanneau 53	5	10	11	6.790	6.120	5.800	5.450	3.800	3.680	2.800
Cyclades 50.5	5	12	06-08	4.780	4.100	4.000	3.640	2.870	2.390	2.800
Oceanis 50	5	10	10-11	5.590	4.800	4.670	4.250	3.350	2.790	2.800
Oceanis 48	5	10	12	6.100	5.250	5.090	4.640	3.660	3.050	2.500
Oceanis 46	4	8	09	4.470	3.800	3.730	3.390	2.680	2.200	2.500
Oceanis 45	4	8	12	4.690	4.030	3.920	3.560	2.810	2.340	2.500
Oceanis 43	4	8	08-09	3.850	3.300	3.210	2.920	2.310	1.890	2.500
Sun Odyssey 42i	3	6	08	3.160	2.750	2.450	1.990	1.680	1.600	2.000
Oceanis 40	3	6	08-09	2.930	2.520	2.450	2.230	1.760	1.460	2.000
Bavaria 39 Cruiser	3	6	06-08	2.420	2.200	1.850	1.680	1.430	1.290	2.000
Sun Odyssey 379	3	6	12	2.800	2.550	2.490	2.450	1.860	1.530	2.000
Oceanis 37	3	6	08-11	2.350	2.000	1.960	1.780	1.410	1.180	2.000
Sun Odyssey 36i	3	6	07-08	2.140	1.940	1.750	1.680	1.430	1.290	2.000
Lagoon 380	4+1	8/9	11	4.180	3.600	3.490	3.170	2.500	2.100	2.500
catamarans										
Salina 48	4+2	12	08	10.350	8.900	8.640	7.860	6.200	5.180	3.500
Nautitech 47	4+2	10/12	06-09	8.740	7.500	7.300	6.640	5.240	4.370	3.500
Lagoon 450	4+2	10	11-12	8.400	7.500	6.800	5.600	4.600	4.500	3.500
Nautitech 441	4+2	10	11	7.690	6.600	6.400	5.840	4.600	3.850	3.500
Lagoon 400	4+2	10	11	5.740	4.940	4.800	4.360	3.450	2.880	2.500

Included: GPS-plotter, CD-player, autopilot (partly).

Options: Skipper: €140/day+prov., hostess: €130/day+prov., outboarder: €80/week, blister: € 200/week, linen/towels/gas/water etc: €35/cab., extra linen/towels: €10/set, air condition (partly): €300/week.

Discounts: 5% 2-3 weeks, 5% repeater, 5% boat shows, max. 10%.

Check-In/Check-Out: Saturday 5:00pm/Friday 5:00pm + overnight on board until Saturday 9:00am.

Deposit / franchise: to be deposited on spot via Visa-/Mastercard or in cash.

Transfer (single): possible.

One-Way: Athens - Dodecanese: €780, Athens - Ionian: €950, Athens - Cyclades: €700, between Ionian + Dodecanese: €450.

Athen, Lavrion, Korfu, Lefkas, Skiathos, Rhodos, Kos

10% early booking until 31.01.2012

Ionian Yachting Ltd. - Athen

Yacht	Cab.	Pers.	Y.o.cons.	28.07. - 24.08.	19.05. - 27.07. 25.08. - 28.09.	07.04. - 18.05. 29.09. - 19.10.	01.01. - 06.04. 20.10. - 31.12.
Currency (Price per week)				€	€	€	€
Ocean Star 60.1 (a/c)	5+1	12	05	9.200	8.750	8.100	6.950
Beneteau 57 (a/c)	5	10	06-07	10.900	9.900	7.900	5.950
Jeanneau 57	4+1	10	10-11	10.150	9.200	6.750	5.550
Ocean Star 56.1	5+1	12	05-10	8.500	8.100	7.150	6.200
Bavaria 55 Cruiser	5	10	10-11	7.500	6.400	5.650	4.250
Sun Odyssey 54 DS (a/c)	5	10	04-08	8.200	7.400	5.400	4.400
Oceanis 54	4+1	10	09	7.100	6.500	5.200	3.900
Hanse 540	4+1	10	08	7.900	7.200	6.000	4.300
Jeanneau 53	5	10	10-11	6.750	6.150	4.500	3.700
Oceanis 523	5	10	06	7.700	6.500	5.250	3.850
Ocean Star 51.2	4+1	10	05-09	5.500	4.750	4.250	3.350
Bavaria 51 Cruiser	5	10	09-10	5.650	4.950	4.450	3.450
Sun Odyssey 509	5	10	12	5.800	5.250	3.850	3.150
Sun Odyssey 50 DS	3/4	8/10	09-11	5.250	4.750	3.450	2.850
Cyclades 50.5	5+1	10	06-09	5.200	4.750	3.750	2.800
Oceanis 50	5+1	10	10-11	5.950	5.450	4.300	3.250
Bavaria 50 Cruiser	5	10	11-12	5.800	5.450	4.700	4.000
Sun Odyssey 49 i	4	10	08	5.000	4.550	3.350	2.700
Sun Odyssey 49/49DS	4	10	04-06	4.400	4.000	2.900	2.400
Oceanis 48	5	10	12	6.100	5.200	4.150	3.050
Bavaria 47 Cruiser	4	10	09	4.100	3.650	3.200	2.300
Hanse 470	3	8	10	5.400	5.150	4.000	2.650
Oceanis 46	4	10	09-11	4.550	3.900	3.150	2.300
Bavaria 46 Cruiser	4	10	05-08	3.800	3.350	2.950	2.200
Sun Odyssey 45.2	4	10	00-02	3.100	2.800	2.050	1.650
Oceanis 45	4	10	12	4.800	4.100	3.300	2.400
Bavaria 45 Cruiser	4	10	10-12	4.200	3.800	3.350	2.450
Sun Odyssey 45	4	10	05-06	3.650	3.350	2.450	2.000
Sun Odyssey 44i	4	10	09-10	4.350	3.950	2.900	2.350

Yacht	Cab.	Pers.	Y.o.cons.	28.07. - 24.08.	19.05. - 27.07. 25.08. - 28.09.	07.04. - 18.05. 29.09. - 19.10.	01.01. - 06.04. 20.10. - 31.12.		
Currency (Price per week)				€	€	€	€		€
Cyclades 43.4	4	10	06-07	3.400	2.900	2.300	1.700		2.500
Oceanis 43	4	8	08/10	3.900	3.450	2.700	2.050		2.500
Bavaria 43 Cruiser	3	8	09	3.100	2.650	2.300	1.850		2.500
Bavaria 42 Cruiser	3	8	05-07	3.000	2.500	2.200	1.700		2.500
Sun Odyssey 42i /DS	3	8	07-11	3.300	3.000	2.200	1.800		2.500
Sun Odyssey 409	3	8	11-12	3.100	2.800	2.050	1.700		2.000
First 40	3	6	09	3.500	3.250	2.550	1.950		2.000
Oceanis 40	3	8	08-11	3.150	2.900	2.300	1.750		2.000
Bavaria 40 Cruiser	3	8	11-12	3.250	2.800	2.350	1.900		2.000
Bavaria 40 Cruiser/Vision	3	8	07-09	2.800	2.450	2.100	1.500		2.000
Hanse 400	3	7	08-10	3.150	2.850	2.350	1.800		2.000
Sun Odyssey 439	4	8	11-12	3.850	3.500	2.550	2.100		2.500
Sun Odyssey 39 i	3	8	07-08	2.700	2.450	1.800	1.450		2.000
Cyclades 39	3	8	07	2.900	2.600	2.050	1.550		2.000
Oceanis 37	3	8	08-11	2.500	2.300	1.800	1.350		2.000
Bavaria 37 Cruiser	3	6	07	2.500	2.150	1.800	1.350		2.000
Sun Odyssey 379	3	8	12	2.700	2.450	1.800	1.450		2.000
Hanse 370	3	7	08-10	2.600	2.350	2.100	1.600		2.000
Bavaria 36 Cruiser	3	6	11-12	2.650	2.250	2.000	1.550		2.000
Sun Odyssey 36 i	3	8	07-11	2.450	2.250	1.650	1.350		2.000
Bavaria 35 Cruiser	3	6	09	2.500	2.150	1.800	1.350		2.000
Bavaria 34 Cruiser	2	6	08	2.350	1.800	1.650	1.250		2.000
Oceanis 34	3	6	09-11	2.250	2.050	1.650	1.250		2.000
Sun Odyssey 33i	2	6	10	2.000	1.800	1.350	1.100		2.000
Sun Odyssey 32i	2	5	08-09	1.800	1.600	1.200	1.000		2.000
Oceanis 31	2	6	09-10	1.950	1.750	1.400	1.050		2.000
Bavaria 31 Cruiser	2	4	07-08	2.100	1.600	1.450	1.100		2.000
catamarans									
Lagoon 500* (a/c)	5+1	10	06-09	13.100	11.800	9.200	7.100		3.500
Salina 48 (a/c)	4+2	12	08	10.600	8.850	7.700	5.500		3.500
Lagoon 440 (a/c)	4+1	10	04-07	7.550	6.850	5.000	4.100		3.500
Nautitech 47 (a/c)	4+2	10	06-09	8.700	7.400	7.000	4.800		3.500
Lagoon 450 (a/c)	4+1	10	11-12	7.850	7.200	5.200	4.250		3.500
Nautitech 441	4+2	10	11	7.800	6.550	5.000	4.000		3.500
Nautitech 44	4+2	10	07-08	7.200	6.550	5.150	3.950		3.500
Lagoon 421	4+1	10	10	7.100	6.450	4.950	3.850		3.000
Lagoon 420	4+1	10	08	6.700	6.100	4.450	3.650		3.000
Lagoon 400	4+1	10	10-12	5.750	5.200	3.850	3.150		3.000
Lagoon 410S2	4+2	10	05	4.900	4.400	3.250	2.650		3.000
Nautitech 40	4+2	10	06-09	5.300	4.850	3.750	2.900		3.000
Lavezzi 40	4	10	05-08	4.000	3.900	3.450	2.650		3.000
Lagoon 380	4	10	02-07	3.600	3.300	2.400	2.000		3.000
Lagoon 380	4	10	08-11	4.200	3.800	2.800	2.300		3.000

Included: outboarder, autopilot, bedding, towels, autopilot

Options: Skipper: €150/day + food, Hostess: €140/day + food, cook: €150/day + food, safety net: €200, blister/spinnaker: €200/week, additional insurance spinnaker/blister: €300, final cleaning €25/cab., additional bedding €15/pers., comfort package Euro 120,-- (inverter, USB Stick, internet access, greek mobile phone).

Discounts: 5% boatshow/repeater, 5% 2 weeks, 10% 3 week+more, 15% max. discount.

Deposit / franchise: To be deposited on spot via Vaisa-/Mastercard or in cash.

Check-In/Check-Out: Embarkation: 6 p.m., Disembarkation: 08:30 a.m. The client should return to the port of disembarkation one day before the end of the charter, 6 p.m. latest.

One-Way: Athen/Lavrion - Dodecanese: €900, Athen/Lavrion - Lonion: €1.000, Athen/Lavrion - Cyclades: €500, Athen/Lavrion - Sporades: €750, between Ionian: €500, between Dodecanese or Cyclades: €500

CROATIA

Split (Marina Spinut)

10% early booking discount until 31.01.12, 5% until 6 months prior to charter start

Bestsail - Pulena d.o.o - Marina Spinut / Split

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 18.05.	19.05. - 25.05.	26.05. - 22.06.	23.06. - 20.07.	21.07. - 17.08.	Deposit
				29.09. - 31.12.	15.09. - 28.09.	08.09. - 14.09.	18.08. - 07.09.		
Currency (Price per week)				€	€	€	€	€	€
Sun Odyssey 45.2	4	8+2	03	1.780	2.500	2.800	3.100	3.600	1.535
Sun Odyssey 43 L	4	8+2	04	1.720	2.180	2.500	2.890	3.370	1.535
Bavaria 40 Cruiser	3	6+1	12	1.750	2.170	2.750	2.860	3.100	1.535
Bavaria 39 Cruiser	3	6+1	06	1.540	1.960	2.330	2.590	2.890	1.535
Elan 333	2	4+2	03/04	990	1.250	1.450	1.550	1.760	1.025
Bavaria 30	2	4+2	07	950	1.250	1.350	1.550	1.700	1.025

Included: final cleaing, gaz, GPS, autopilot, el. windlass, bedlinen, bimini, sprayhood (except on Elan 333 and Bavaria 30), webasto heating (except Elan 333), bowthrust (except on Elan 333 and Bavaria 30), radar on Sun Odyssey 43 and Sun Odyssey 45.2, LCD TV+DVD (except on Elan 333 and Bavaria 30).

Extras: Transit Log: € 100 (2 & 3 cab.), €140 (4 cab.), tourist tax: €1/day/pers.

Options: Spi/genacker € 200/week over 33 ft., outboard engine € 80/week, skipper € 130/day + prov., railing net € 80/charter period, extra bedding set € 20/pers, pet on board € 100/charter, towel € 3/person/charter. Sun Odyssey 45.2 / 43 are convertible from 4 to 3 cabins EUR 80,-/Charter

Discounts: 5% boatshow, 5% Bestsail repeater, 5% 2 weeks, 10% for 3 weeks and longer, max 15% incl. longterm.

Check-In/Check-Out: Sat 5pm/Friday 5pm + overnight on board till Sat 8am. The yacht should be returned with full fuel tank, otherwise the charge is € 50 + fuel tank.

Deposit / franchise: To be deposited on spot in cash or per Visa-, Mastercard.

Damage waiver: Under 34' € 90, over 34' € 125, rest deposit € 250.

Transfer: Airport Split-Marina Spinut € 70 up to 8 pers.

One-Way: Only on request.

Provisioning: Provisioning list on request.

Languages spoken at base: English, German, Italian, French, Croatian.

Pomer (Pula), Murter (Marina Jezera), Kastela (Split), Dubrovnik

10% Early booking until 29.02.2012 or 5% until 6 months prior to charter start

Bestsail - Adriatic Yacht Charter d.o.o. - Pomer

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 18.05. 29.09. - 31.12.	19.05. - 25.05. 15.09. - 28.09.	26.05. - 22.06. 08.09. - 14.09.	23.06. - 20.07. 18.08. - 07.09.	21.07. - 17.08.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Pomer (Pula)									
Bavaria 50 Cruiser	5	10+1	07	2.700	3.570	4.310	4.650	5.100	1.500
Bavaria 46 Cruiser	4	8+1	08	2.220	3.040	3.360	3.770	4.230	1.500
Oceanis 45	4	8+2	12	2.430	3.190	3.740	3.990	4.490	1.500
Elan 45	4	8+1	01	1.590	2.050	2.430	2.690	2.980	1.500
Bavaria 45 Cruiser	4	8+1	11	2.360	3.150	3.600	3.920	4.380	1.500
Bavaria 44	4	8+1	04	1.690	2.200	2.620	2.900	3.250	1.500
Bavaria 44	4	8+1	02	1.590	2.050	2.430	2.690	2.980	1.500
Elan 431	4	8+1	99	1.270	1.500	1.850	2.100	2.400	1.500
Bavaria 40 Cruiser	3	6+1	09	1.670	2.170	2.570	2.860	3.160	1.500
Grand Soleil 40	3	6+2	05	1.550	2.050	2.400	2.700	2.900	1.500
Bavaria 39 Cruiser	3	6+1	08	1.610	2.070	2.460	2.740	3.050	1.500
Bavaria 38 Cruiser	3	6+2	08	1.500	1.880	2.290	2.560	2.890	1.500
Bavaria 38	3	6+1	04	1.300	1.570	1.900	2.180	2.440	1.500
Oceanis 37	3	6+2	11	1.530	1.940	2.310	2.610	2.940	1.500
Bavaria 36 Cruiser	3	6+2	05	1.200	1.500	1.850	2.100	2.340	1.500
Marco Polo 26 (MY)	1	4+1	04	1.600	1.900	2.100	2.300	2.500	1.000
Murter (Marina Jezera)									
Bavaria 50 Cruiser	5	10+1	07	2.700	3.570	4.310	4.650	5.100	1.500
Bavaria 45 Cruiser	4	8+1	12	2.360	3.150	3.600	3.920	4.380	1.500
Bavaria 44	4	8+1	04	1.690	2.200	2.620	2.900	3.250	1.500
Sun Odyssey 439	4	6+2	12	2.400	3.200	3.660	3.990	4.480	1.500
Grand Soleil 40	3	6+2	05	1.550	2.050	2.400	2.700	2.900	1.500
Hanse 385	3	6+2	12	1.530	1.940	2.310	2.610	2.940	1.500
Bavaria 38	3	6+1	04	1.300	1.570	1.900	2.180	2.440	1.500
Bavaria 36 Cruiser	3	6+2	05	1.200	1.500	1.850	2.100	2.340	1.500
Bavaria 32	2	4	04	950	1.180	1.350	1.550	1.700	1.000
Kastela (Split)									
Jeanneau 53	5+1	11+2	11	3.840	4.990	5.790	6.220	6.850	2.000
Bavaria 50 Cruiser	5	10+1	08	2.810	3.760	4.550	4.890	5.380	1.500
Bavaria 49	5	10+1	04	2.450	3.170	3.750	3.990	4.480	1.500
Bavaria 46 Cruiser	4	8+1	07	2.140	2.920	3.230	3.620	4.080	1.500
Bavaria 46 Cruiser	4	8+1	06	2.100	2.860	3.150	3.540	3.980	1.500
Oceanis 46	4	8+2	11	2.470	3.240	3.800	4.050	4.560	1.500
Hanse 445	4	8+2	12	2.360	3.150	3.600	3.920	4.380	1.500
Bavaria 44	4	8+1	04	1.690	2.200	2.620	2.900	3.250	1.500
Bavaria 44	4	8+1	02	1.590	2.050	2.430	2.690	2.980	1.500
Bavaria 40 Cruiser	3	6+1	08	1.670	2.170	2.570	2.860	3.160	1.500
Bavaria 38	3	6+1	05	1.300	1.570	1.900	2.180	2.440	1.500
Oceanis 37	3	6+2	12	1.530	1.940	2.310	2.610	2.940	1.500
Bavaria 37 Cruiser	3	6+2	07	1.390	1.750	2.100	2.380	2.720	1.500
Bavaria 37 Cruiser	3	6+2	06	1.350	1.640	2.050	2.320	2.630	1.500
Bavaria 30 Cruiser	2	4	06	950	1.250	1.350	1.550	1.700	1.000
Dubrovnik									
Jeanneau 53	5+1	11+2	11	3.840	4.990	5.790	6.220	6.850	2.000
Bavaria 50 Cruiser	5	10+1	09	2.810	3.760	4.550	4.890	5.380	1.500
Bavaria 49	5	10+1	03	2.450	3.170	3.750	3.990	4.480	1.500
Bavaria 46 Cruiser	4	8+1	08	2.220	3.040	3.360	3.770	4.230	1.500
Bavaria 46 Cruiser	4	8+1	07	2.140	2.920	3.230	3.620	4.080	1.500
Bavaria 46 Cruiser	4	8+1	06	2.100	2.860	3.150	3.540	3.980	1.500
Bavaria 44	4	8+1	04	1.690	2.200	2.620	2.900	3.250	1.500
Bavaria 45 Cruiser	4	8+2	12	2.360	3.150	3.600	3.920	4.380	1.500
Bavaria 39 Cruiser	3	6+1	06	1.540	1.960	2.330	2.590	2.890	1.500
Bavaria 38 Cruiser	3	6+2	09	1.500	1.880	2.290	2.560	2.890	1.500
Bavaria 38	3	6+1	04	1.300	1.570	1.900	2.180	2.440	1.500
Bavaria 37 Cruiser	3	6+2	07	1.390	1.750	2.100	2.380	2.720	1.500

Included: GPS, plotter, autopilot, dinghy, bedding, shore power system, LCD TV/DVD-player (except GS40), CD, cockpit speakers, battery charger, cockpit shower, bow thruster: from 45' Hanse 445, Jeanneau 439 (except E45), Webasto heating from 44' and B37/DUB, B30/KAS,GS40, A/C 220V J53, Bavaria 45/Mur, Bavaria 45/Dub, Hanse 445, Jeanneau 439; Radar Jeanneau 53, All AYC yachts are equipped with Free WiFi onboard - up to 5 wireless connections.

Extras: charter package (final cleaning/transitlog-permit/registarion fee) €90 (2 cab.), €110 (3 cab.), €140 (4 cab.), €150 (5 cab.), €160 (5+1 cab.) tourist tax: € 1/pers./day

Options: outboarder: €80/week, spi/blister: €200/week, safety net: €70/charter, towels set: €5/pers., skipper: €130/day + prov., hostess: €110/day + prov., pets: €100/charter. **Discounts:** 5% 2 weeks, 10% 3 weeks and more, 5% Bestsail repeater, 5% boatshow, max: 15%.

Deposit / franchise: payable on spot per Visa-, Mastercard or in cash.

Damage waiver: until €1.000 €90, until €1.500 €123, until €2.000 €149, + refundable security deposit € 250 payable at embarkation to be paid on the spot.

Check-in/Check-Out: Saturday 5pm/Friday 5pm + overnight on board until Saturday 8am.

Transfer (single): on request

Provisioning: on request.

Shopping possibility: Supermarket close to base.

Parking: Pomer €50/week/car, Murter €50/week/car, Kastela €50/week/car, Dubrovnik €70/week/car.

Languages spoken at base: English, German, Italian, Croatian

Kastela

5% early booking until 6 months prior to charter start

Bestsail - Navigare Adria Ltd - Zagreb

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 18.05. 29.09. - 31.12.	19.05. - 01.06. 22.09. - 28.09.	02.06. - 15.06.	16.06. - 29.06. 08.09. - 21.09.	30.06. - 27.07. 25.08. - 07.09.	28.07. - 24.08.	deposit
Currency (Price per week)										
				€	€	€	€	€	€	€
Cyclades 50.5	5	12	06	2.600	3.700	4.300	4.600	4.900	5.300	1.800
Cyclades 50.5	5	12	09	2.700	3.900	4.400	4.700	5.000	5.400	1.800
Beneteau 50 Family	4	12	11/12	2.800	4.300	4.600	4.900	5.200	5.600	1.800
Bavaria 49	5	12	04	2.300	3.200	4.000	4.200	4.600	4.900	1.800
Oceanis 46	4	10	09	2.300	3.000	3.300	3.600	3.900	4.200	1.800
Bavaria 46 Cruiser	4	10	05	1.900	2.600	3.100	3.300	3.500	3.900	1.500
Salona 45 Perf.	4	9	05/08	2.300	3.000	3.300	3.600	3.900	4.100	1.500
Oceanis 45	4	10	12	2.300	3.000	3.300	3.600	3.900	4.200	1.500
Bavaria 44	4	10	04	1.700	2.300	2.900	3.100	3.300	3.700	1.500
Sun Odyssey 439	4	10	12	2.100	2.800	3.100	3.500	3.700	4.100	1.500
Oceanis 43	4	10	11	2.100	2.800	3.100	3.500	3.700	4.100	1.500
Elan 410 Racer	3	8	08	1.700	2.200	2.400	2.600	2.800	3.100	1.500
Sun Odyssey 40.3	3	8	05	1.300	1.900	2.200	2.300	2.500	2.700	1.200
Salona 40 Perf.	3	8	07	1.700	2.100	2.300	2.500	2.700	3.000	1.200
Oceanis 39.3	3	8	06	1.500	2.000	2.200	2.300	2.500	2.700	1.200
Bavaria 39 Cruiser	3	8	06	1.300	1.800	2.200	2.300	2.500	2.700	1.200
Bavaria 38 Cruiser	3	8	08	1.200	1.700	2.100	2.200	2.400	2.600	1.200
Salona 37 Perf.	3	8	07/08	1.400	1.900	2.100	2.200	2.400	2.500	1.200
Sun Odyssey 36 i	3	8	07	1.400	1.700	2.100	2.200	2.300	2.500	1.200
Sun Odyssey 36 i	3	8	12	1.300	1.700	2.000	2.100	2.200	2.400	1.200
Bavaria 36 Cruiser	3	6+2	04	1.100	1.300	1.600	2.000	2.100	2.300	1.200
Elan 333	2	6	03	950	1.000	1.400	1.600	1.700	1.800	1.000
Catamaran										
Lavezzi 40	4	10	08	2.100	3.300	4.100	4.700	4.900	5.400	2.000

K = Kastela (Kastel Gomilica), S = Sibenik (Marina Mandalina)

Included: GPS-plotter, autopilot, el. anchor winch, outboarder, heating, VHF. CD-player, bow thruster (from 40')

mandatory extra fees: Tourist tax: €1/day/pers., Permit (only required by leaving Croatian water): €220 (up to 2 weeks charter),

€280 (3 weeks), €340 (4 weeks and more)

Options: Comfort Package (includes: final cleaning, bedding, towels, gas, snorkeling equipment): €100 (Motor boat), €110 (2 cab.), €130 (3 cab.), €160 (4 cab.), €200 (5 cab. and cat.), skipper €130/day + prov., hostess €90/day + prov., Spi/Gen/Blister €90/week (till 40'), €110/week (from 40')

Discounts: 5% 2 weeks, 10% 3 weeks, 5% boat show, 5% repeater, max 15%

Check-in/Check-Out: Saturday 5pm/Friday 5pm + overnight on board until Saturday 9am.

Deposit / franchise: To be deposited on spot via Visa-/or Mastercard or in cash.

Transfer (single): Kastela-Sibenik: €110/transfer (max 8 pers.), Kastela-Dubrovnik: €270/transfer (max 8 pers.), Sibenik-Dubrovnik: €320/transfer (max 8 pers.),

Split Flugh.-Marina Kastela: €50/transfer (max 4 pers.) €80 (5-8 pers.), Zadar airport-Sibenik: €130/transfer (max 8 pers.), Zadar airport-Kastela:

€150/transfer (max 8 pers.)

Oneway / yacht transfer costs: between Kastela & Dubrovnik: €350 (till 39'), €450 (beginning 40'), €550 (catamarans)

between Kastela & Sibenik: €200 (till 39'), €250 (beginning 40'), €350 (catamarans)

between Sibenik & Dubrovnik: €400 (till 39'), €500 (beginning 40'), €700 (catamarans)

Provisioning: standard packing €100 (4-5 pers-), €150 (8-12 pers.), specification on request

Parking: possible, on request

Languages spoken at base: English, Croatian

Pula (marina Veruda), Murter (marina Betina), Split (marina Kastela)

10% early booking discount until 31.01.12

Sailing Center South Sargaso d.o.o. - Pula

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 27.04. 06.10. - 31.12.	28.04. - 25.05. 22.09. - 05.10.	26.05. - 15.06. 08.09. - 21.09.	16.06. - 06.07. 01.09. - 07.09.	07.07. - 27.07. 18.08. - 31.08.	28.07. - 17.08.	Deposit
Currency (Price per week)				€	€	€	€	€	€	€
Dufour Atoll 6	6	12	01 refit 07	2.000	2.500	3.200	3.700	4.200	4.300	2.000
Sun Odyssey 50 DS	4	10	09	2.200	2.500	3.600	3.950	4.400	4.600	2.000
Sun Odyssey 49 i	4	10	08	2.200	2.500	3.600	3.900	4.300	4.500	2.000
Bavaria 46	4	8	99	1.500	1.800	1.950	2.300	2.500	2.600	2.000
Dufour 455	4	10	06-09	1.800	2.300	2.850	3.150	3.450	3.600	1.500
Dufour 455	4	10	08	1.800	2.300	2.850	3.150	3.450	3.600	1.500
Sun Odyssey 45.2	4	10	99	1.500	1.800	1.900	2.300	2.400	2.600	1.500
Sun Odyssey 45	4	12	08	1.800	2.300	2.850	3.150	3.450	3.600	1.500
Sun Odyssey 45	3	8	08	1.800	2.300	2.850	3.150	3.450	3.600	1.500
Dufour 445 Langmast	4	10	12	1.900	2.400	2.900	3.350	3.650	3.800	1.500
Sun Odyssey 44i	4	10	09	1.800	2.300	2.850	3.150	3.450	3.600	1.500
Sun Odyssey 44i	3	8	09	1.800	2.300	2.850	3.150	3.450	3.600	1.500
Bavaria 44	4	8	04	1.500	1.800	2.100	2.400	2.600	2.700	1.500
Gib Sea 43	4	10	03/04	1.500	1.800	2.100	2.400	2.600	2.700	1.500
Bavaria 42	3	6	06	1.200	1.400	1.850	2.250	2.450	2.600	1.500
Gib Sea 41	3	8	04	1.100	1.300	1.700	2.100	2.300	2.400	1.500
Dufour 405	3	6+2	12	1.200	1.600	2.000	2.400	2.600	2.700	1.500
Dufour 40 Perf.	3	8	04	1.200	1.400	1.900	2.300	2.500	2.600	1.500
Dufour 385	2	6	05-06	1.000	1.250	1.700	1.950	2.150	2.150	1.000
Dufour 385	3	8	06-08	1.100	1.300	1.800	2.200	2.400	2.500	1.000
Dufour 375	3	6+2	12	1.100	1.400	1.800	2.200	2.400	2.500	1.000
Sun Odyssey 37	3	8	03	1.100	1.300	1.700	1.800	2.000	2.100	1.000
Dufour 365	3	8	07	1.100	1.300	1.750	1.850	2.100	2.200	1.000
Dufour 365	2	6	09	900	1.200	1.600	1.750	2.050	2.100	1.000
Dufour 34	2	6	05-09	900	1.100	1.550	1.700	1.850	1.900	1.000
Dufour 325	2	6	06	900	1.000	1.350	1.600	1.750	1.800	1.000
catamarans										
Bahia 46	4+2	12	04	3.500	3.900	5.300	5.400	6.000	6.200	2.000
Lagoon 420	4	8+1	08	2.300	3.600	4.600	4.900	5.500	6.200	2.000
Salina 48	4	12	12	3.500	4.500	5.900	6.900	7.600	8.200	3.000
Nautitech 40	4+2	10	03-04	1.800	2.600	3.600	4.000	4.500	4.800	2.000
Nautitech 40 Premium	4+2	10	06	1.800	2.700	3.700	4.100	4.700	5.000	2.000
Lavezzi 40	4	9	07	1.800	2.700	3.700	4.100	4.600	4.900	2.000
Lagoon 380 S2	5	9	09	1.700	2.400	3.100	3.800	4.300	4.500	2.000
Athena 38	4	8	03	1.500	2.200	2.900	3.600	3.900	4.000	2.000

Included: dinghy and outboarder, endcleaning, life vest for children (on request).

Mandatory extra fees (payable on spot): Permit: €100 (till 38'), €120 (39'-42'), €150 (over 43'), €180 (Atoll 6 and cat.) to be paid on the spot in cash, visitor's tax: €1/pers./day

Options: skipper €120/day+prov., blister/spi €150/charter (+extra deposit €500), towel €5/set, pet €120, net €50/charter, regatta addition €200/week, converter €10/week, cockpit bedding €5

Discounts: 2 weeks 5%, 3 weeks 10%, max 15%/mono + max 10%/cats incl. long term discount

Check-in/Check-Out: Saturday (Wednesday) starting 5pm/Saturday (Tuesday) until 8am

Deposit / franchise: to be deposited on spot in cash or via Visa-/Master-/Eurocard

Transfer (single): Airport Split - Marina Betina (Murter): €100 (till 4 pers.), €120 (till 8 pers.), (till 12 pers.) on request, airport Zadar - Marina Betina (Murter): €90 (till 4 pers.), €100 (till 8 pers.), (till 12 pers.) on request, airport Split - Marina Kastela: €35 (till 4 pers.), €45 (till 8 pers.), €70 (till 12 pers.), Marina Murter - Marina Pula: €300 (till 4 pers.), €350 (till 8 pers.), €500 (till 12 pers.), ferry harbour Split - Kastela: €40 (till 4 pers.), €50 (5-8 pers.), €75 (9-12 pers.), airport Pula - Marina: €30 (till 4 pers.), €50 (5-8 pers.), €80 (9-10 pers.) -> to be paid on the spot

Race Conditions: €200 / week surcharge on charter price without discount; double deposit, no damage waiver.

One-Way: on request
Provisioning: possible

Olive Island Marina (Sutomiscica, near Zadar)

10% early booking discount until 31.01.12 or 6 months before departure

Meridijan Charter d.o.o. - Zadar

Yacht	Cab.	Pers.	Y.o.cons.	06.10 - 11.05.	12.05. - 01.06. 08.09. - 07.09.	02.06. - 06.07. 18.08. - 07.09.	07.07. - 17.08.	Deposit
Currency (Price per week)				€	€	€	€	€
Bavaria 49	5	11	03	2.300	2.900	3.500	3.900	1.500
Oceanis 473	4	12	03	1.900	2.200	2.600	3.000	1.500
Salona 45*	4	10	04/05	1.800	2.100	2.500	2.900	1.500
Elan 45	4	10	01	1.500	1.800	2.100	2.500	1.500
Bavaria 44	4	9	02/03	1.600	1.900	2.200	2.600	1.500
Oceanis 423	4	10	04	1.700	2.000	2.300	2.700	1.500
Oceanis 411	4	10	01	1.500	1.800	2.100	2.500	1.500
Salona 40*	3	8	07	1.600	1.800	2.100	2.300	1.500
Salona 40*	3	8	04/05	1.500	1.700	2.000	2.200	1.500
Elan 38	3	9	97	1.100	1.300	1.500	1.800	1.500
Bavaria 36	3	8	02/03	1.200	1.400	1.600	1.900	1.500
Sun Odyssey 36.2	3	8	97	1.100	1.300	1.500	1.800	1.500
Gib Sea 33	2	6	03	1.000	1.100	1.300	1.600	1.200
Elan 333	2	6	02	1.000	1.100	1.300	1.600	1.200
Oceanis 323	2	6	04	1.000	1.100	1.300	1.600	1.200
Bavaria 32	2	6	02/03	1.000	1.100	1.300	1.600	1.200
Sun Odyssey 32	2	6	05	1.000	1.100	1.300	1.600	1.200

Included: GPS-plotter, autopilot, el. anchor winch, dinghy.

Extras: Transitlog (includes bedding, final cleaning, gas) till 34' €100, over 34' €120, Kurtaxe €1/pax/day

Options: Spi up to 34' € 120/week, over 34' € 150/week, outboarder € 80/week, skipper/hostess € 120/day + prov., pet € 50, extra linen € 5/person.

Discounts: 2 weeks 5%, 3 weeks 10%, repeater 5%, boatshow 5%, max discount 15%.

Deposit / franchise: To be deposited on spot in cash or with credit card.

Check-In/Check-Out: Sat 5pm/Sat 9am.

Race Conditions: Regatta surcharge 20% on price list.

additional informations: *Cruiser Racer

Marina Punat, KRK

10% early booking until 31.12.2011, 5% early booking un

Daranji Sailing - DS Jahte Punat d.o.o. - Zagreb

Yacht	Cab.	Pers.	Y.o.cons.	17.03. - 20.04.	21.04. - 04.05. 29.09. - 02.11.	05.05. - 18.05. 22.09. - 28.09.	19.05. - 25.05. 08.09. - 21.09.	26.05. - 29.06. 18.08. - 07.09.	30.06. - 17.08.	Deposit
Currency (Price per week)				€	€	€	€	€	€	€
Bavaria 50 Cruiser	5	10	07	2.375	2.850	3.560	4.180	4.510	4.750	2.500
Bavaria 46 Cruiser	4	8	06	1.800	2.160	2.700	3.160	3.420	3.600	2.500
Bavaria 39 Cruiser	3	6	05	1.380	1.650	2.060	2.420	2.610	2.750	1.300
Bavaria 38	3	6	04	1.260	1.500	1.880	2.210	2.390	2.510	1.300
Bavaria 37 Cruiser	3	6	06	1.260	1.500	1.880	2.210	2.390	2.510	1.300
Bavaria 34	3	6	2000	1.000	1.100	1.390	1.630	1.760	1.850	1.300

Included: GPS-plotter, autopilot, electr. windlass, radio, CD-player, 220v + converter, linen, dinghy + outboarder, furling mainsail.

Mandatory extra fees (payable on spot): Local tax to be paid on spot approx. €1/person/day

Options: blister/genaker € 90/week, reling net € 90/week (with construction, without for free), final cleaning €70 (3 cab.), €90 (4 cab.), €100 (5 cab.), pet on board €110.

Discounts: 6% repeater by Daranji Sailing, 5% 2 weeks, 10% starting 3 weeks, 3% 2 boats, 6% starting 3 boats, 5% boat show (direct).

Check-In/Check-Out: Saturday 2 pm/Saturday 9am, return to base the previous evening at 6pm.

Deposit / franchise: to deposit on the spot in cash or per Visa-/Mastercard.

Transfer (single): On request.

Parking: On request.

Languages spoken at base: German, English.

Pula, Biograd, Split, Dubrovnik

Euromarine d.o.o. - Zagreb

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 04.05. 22.09. - 31.12.	05.05. - 08.06.	09.06. - 29.06. 01.09. - 21.09.	30.06. - 27.07. 18.08. - 31.08.	28.07. - 17.08.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Monohulls									
Sun Odyssey 54 DS	4+1	12	05-07	3.090	4.090	4.890	5.690	6.290	2.500
Jeanneau 53	5	12	11	3.290	4.290	5.190	5.890	6.390	2.500
Sun Odyssey 50 DS	4	8-10	09	2.790	3.690	4.190	4.690	4.990	1.800
Sun Odyssey 49 i	4	8+2	08	2.390	3.090	3.520	4.220	4.510	1.800
Sun Odyssey 49	4	8-10	05-06	2.290	2.990	3.390	4.050	4.320	1.800
Sun Odyssey 49 DS	4	8-10	06-07	2.190	2.990	3.490	4.090	4.290	1.800
Bavaria 49	5	10-12	04	2.290	2.990	3.390	3.990	4.290	1.800
Sun Odyssey 45	4	8-10	06	1.990	2.390	2.990	3.190	3.390	1.600
Sun Odyssey 45 DS	3	6-8	08-09	2.090	2.590	3.090	3.390	3.690	1.600
Sun Odyssey 45.2	4	8-9	2000	1.890	2.390	2.590	3.290	3.490	1.600
Sun Odyssey 439	4	8+2	12	2.150	2.750	3.190	3.390	3.750	1.600
Sun Odyssey 43	4	8-10	02-03	1.590	1.890	2.190	2.490	2.890	1.600
Gib Sea 43	4	8+2	02	1.590	1.890	2.190	2.490	2.890	1.600
Sun Odyssey 42 i	3	6-8	07-09	1.490	1.890	2.190	2.890	3.090	1.600
Sun Odyssey 40.3	2	6-8	05	1.190	1.750	1.990	2.390	2.790	1.600
Sun Odyssey 40	3	6-8	99-01	990	1.190	1.350	1.790	2.150	1.600
Sun Odyssey 39 i	3	6-8	06-10	1.190	1.690	1.990	2.290	2.590	1.300
Bavaria 38 Cruiser	3	6+2	08	1.150	1.330	1.610	2.090	2.220	1.300
Sun Odyssey 37	3	6-8	01-05	1.050	1.290	1.550	1.890	2.090	1.300
Sun Odyssey 36 i	3	6-8	07-10	1.150	1.310	1.590	2.020	2.290	1.300
Sun Odyssey 35	3	6-8	03-06	990	1.290	1.390	1.590	1.820	1.300
Sun Odyssey 34.2	3	6-8	01-02	890	1.090	1.120	1.190	1.590	1.300
Sun Odyssey 33i	2	4-6	11	1.010	1.290	1.390	1.550	1.690	1.300
Sun Odyssey 32 i	2	4	06-08	850	1.050	1.250	1.420	1.550	1.300
Sun Odyssey 32	2	4-6	01-02	810	990	1.190	1.320	1.450	1.300
Sun Fast 26	1+1	4	03	590	690	890	950	1.020	1.300
Catamaran									
Nautitech 40	4+2	11	05	2.690	3.290	4.090	4.690	4.990	1.800

Included: autopilot, GPS, bedding, towels.

Extras: tourist tax: EUR 1,-/pers./day

Options: outboarder € 100, spi/blister € 150, up to 41' € 250., skipper €125/day+prov. (hstes and cook on request).

endcleaning: €120.

Discounts: 5% 2 weeks, 10% 3 weeks and more, max. 15%

Check-In/Check-Out: Saturday 6:00pm, Saturday till 9:00am, (recommended return to marina on Friday afternoon).

Deposit / franchise: To be deposited on spot via: Visa-/Master-/Eurocard or cash.

Provisioning: Bill charge + €40 service fee.

Veruda, Biograd, Murter, Sibenik, Agana, Split

up to 17% early booking discount until 31.01.2012, see below

Yachtcharter Pitter GesmbH CO KG - A-Hartberg

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 27.04. 29.09. - 31.12.	28.04. - 11.05.	12.05. - 25.05. 22.09. - 28.09.	26.05. - 29.06. 01.09. - 21.09.	30.06. - 27.07. 18.08. - 31.08.	28.07. - 17.08.
Currency (Price per week)					€	€	€	€	€	€
PRESTIGE LINE										
Bavaria 55 Cruiser	B	5	10+1	10/11	3.150	3.950	4.590	5.290	5.950	6.190
Bavaria 51 Cruiser	V	5	11	09	2.300	3.150	3.600	4.320	4.850	5.000
Bavaria 50 Cruiser	B/S	5	11	11	2.450	3.450	3.950	4.620	5.190	5.300
Bavaria 50 Cruiser	B	5	11	08	2.200	3.000	3.400	4.100	4.500	4.700
Oceanis 50	A	5	12	11	2.550	3.550	4.100	4.770	5.340	5.450
Bavaria 47 Cruiser	A	4	9	09	1.990	2.650	3.050	3.500	3.720	3.890
Bavaria 46 Cruiser	V	4	9	08	1.890	2.500	2.830	3.150	3.490	3.550
Sun Odyssey 45	M	4	10	08	1.890	2.500	2.830	3.150	3.490	3.550
Sun Odyssey 45 DS	B/M	3	8	08/09	1.890	2.490	2.770	3.200	3.420	3.550
Bavaria 45 Cr.	V/B/A/S	4	9	10-12	1.990	2.650	3.050	3.500	3.720	3.890
Bavaria 45/3 Cruiser	B	3	7	11	1.890	2.490	2.770	3.200	3.420	3.550
Sun Odyssey 44i	A	4	10	10	1.990	2.650	3.050	3.500	3.720	3.890
Bavaria 44 Vision	B	3	7	09	1.790	2.270	2.460	2.880	3.150	3.450
Bavaria 43 Cruiser	B	3	7	10	1.690	2.000	2.360	2.780	3.050	3.350
Bavaria 40 Cruiser	V/B	3	7	08	1.350	1.800	2.000	2.420	2.690	2.780
Bavaria 40S Cruiser	B/M	3	7	11/12	1.800	2.300	2.400	2.500	2.700	2.850
Bavaria 40 Cruiser	B/A	3	7	12	1.400	1.850	2.100	2.500	2.890	2.990
Sun Odyssey 39i Perf	B	3	8	08	1.350	1.800	2.000	2.420	2.690	2.780
Bavaria 38 Cruiser	S	3	7	08	1.300	1.750	1.950	2.380	2.600	2.700
Sunbeam 36.1	V/B	2	6	11/12	1.200	1.580	1.930	2.200	2.450	2.550

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 27.04. 29.09. - 31.12.	28.04. - 11.05.	12.05. - 25.05. 22.09. - 28.09.	26.05. - 29.06. 01.09. - 21.09.	30.06. - 27.07. 18.08. - 31.08.	28.07. - 17.08.
Currency (Price per week)					€	€	€	€	€	€
Sun Odyssey 36 i	V	3	8	08	1.150	1.450	1.650	2.050	2.300	2.500
Bavaria 36 Cruiser	B/A	3	7	12	1.150	1.450	1.650	2.050	2.300	2.500
Bavaria 35 Cruiser	A	3	7	10	1.150	1.450	1.650	2.050	2.300	2.500
Sun Odyssey 35	V	3	8	08	1.100	1.400	1.650	1.850	2.010	2.230
Bavaria 34 Cruiser	B	2	6	08	1.100	1.400	1.650	1.850	2.010	2.230
Bavaria 32 Cruiser	B	2	6	10/12	1.000	1.390	1.590	1.810	1.980	2.050
Bavaria 31 Cruiser	B/S	2	6	08/09	980	1.290	1.390	1.580	1.790	1.980
ECONOMIC LINE										
Gib Sea 51	M/S	5	11	03	2.150	2.800	3.350	3.870	4.350	4.600
Bavaria 50 Cruiser	V/B/A	5	11	05-07	2.150	2.800	3.350	3.870	4.350	4.600
Bavaria 50	M/S	5	10	99/03	1.890	2.450	2.750	3.300	3.690	3.900
Bavaria 49	M/S	5	11	03-04	1.990	2.550	2.930	3.400	3.800	4.090
Sun Odyssey 49	B	4	10	04	1.800	2.450	2.830	3.250	3.550	3.600
Harmony 47.3	SI	3	8	07	1.750	2.230	2.350	2.800	3.050	3.380
Oceanis 47.3	S	4	8+2	02	1.750	2.350	2.570	2.890	3.090	3.400
Bavaria 47	B/M	4	11	01	1.450	2.100	2.300	2.590	2.790	2.890
Grand Soleil 46.3	M	4	10	02	1.750	2.350	2.570	2.890	3.090	3.400
Bavaria 46 Cr.	V/B/M/A	4	9	05-07	1.790	2.390	2.720	3.000	3.300	3.450
Sun Odyssey 45/3	V/SI	3	8	06/07	1.750	2.230	2.350	2.800	3.050	3.380
Sun Odyssey 45.2	M	4	10	2000	1.450	2.100	2.300	2.590	2.790	2.890
Sun Odyssey 45.1	M	3	8	95	1.450	2.100	2.300	2.590	2.790	2.890
Sun Odyssey 45	M	4	10	06	1.790	2.390	2.720	3.000	3.300	3.450
Bavaria 44/3	S	3	6+1	04	1.500	2.100	2.350	2.650	2.990	3.100
Bavaria 44	B/M/SI	4	8	02-04	1.500	2.100	2.350	2.650	2.990	3.100
Bavaria 44	A/S	4	8	02-04	1.500	2.100	2.350	2.650	2.990	3.100
Elan 434	M/SI	4	9	06/07	1.790	2.390	2.720	3.000	3.300	3.450
Sun Odyssey 43 DS	V	4	10	04	1.500	2.100	2.350	2.650	2.990	3.100
Gib Sea 43	V/M	4	9	02/05	1.450	2.100	2.300	2.590	2.790	2.890
Sun Odyssey 43	V	4	10	2000	1.400	1.590	1.920	2.350	2.470	2.780
Sun Odyssey 42i	B	3	8	07	1.450	1.900	2.100	2.520	2.790	2.900
Bavaria 42 Cruiser	V/B/S	3	7	05/06	1.350	1.800	2.000	2.420	2.690	2.800
Bavaria 41 Holiday	M	4	9	98	1.400	1.590	1.920	2.350	2.470	2.780
Sun Odyssey 40	M	3	8	2000	1.050	1.400	1.550	1.800	2.050	2.290
Elan 40	M	3	7	05	1.230	1.650	1.870	2.230	2.410	2.500
Bavaria 40 Vision	B/A	3	7	07	1.350	1.800	2.000	2.420	2.690	2.800
Bavaria 39 Cruiser	V/B/A	3	7	05-07	1.230	1.650	1.870	2.230	2.410	2.500
Bavaria 38	B/M/SI/S	3	6+1	03-05	1.050	1.400	1.550	1.800	2.050	2.290
Oceanis 373	S	3	8	04	1.050	1.400	1.550	1.800	2.050	2.290
Sun Odyssey 37	B	3	7	05-06	1.050	1.400	1.550	1.800	2.050	2.290
Bavaria 37 Cruiser	B/M/A/S	3	7	06/07	1.050	1.400	1.550	1.800	2.050	2.290
Bavaria 36	V/B	3	7	02-04	1.000	1.300	1.400	1.600	1.750	1.990
Bavaria 35 Match	B/M	2	6	04	950	1.350	1.450	1.550	1.700	1.940
Bavaria 33 Cruiser	B	2	6	07	950	1.350	1.450	1.550	1.700	1.940
Oceanis 311	S	2	6	02	800	1.080	1.180	1.240	1.340	1.540
Elan 31	M	2	6	02/03	800	1.080	1.180	1.240	1.340	1.540
Bavaria 30 Cruiser	M/SI	2	6	06	850	1.160	1.290	1.340	1.450	1.690
catamarans										
Bahia 46	M	6	10	05	2.450	3.450	4.570	5.670	6.300	6.950
Lagoon 440	B/SI	6	12	06-09	2.450	3.450	4.670	5.890	6.560	7.150
Lagoon 420	SI	6	10	08	2.350	3.350	4.400	4.990	5.500	6.150
Lagoon 400	B/SI	4+2	10	10/12	2.300	3.300	3.990	4.590	5.250	5.750
Lipari 41	B	6	10	10	2.300	3.300	3.990	4.590	5.250	5.750
Lagoon 400/3	B/SI	3	9	12	2.300	3.300	3.990	4.590	5.250	5.750
Lavezzi 40	B/SI	4+2	10	03-07	1.700	2.400	3.150	3.900	4.490	4.850
Athena 38	B/M	6	10	02-03	1.500	2.350	3.000	3.790	4.150	4.500
Lagoon 380	B	6	10	02-03	1.500	2.350	3.000	3.790	4.150	4.500
Lagoon 380 S2	B/SI	6	10	07-11	1.800	2.900	3.350	3.950	4.550	4.900
Powerboat										
Menorquin 120	M	2	4+2	06	2.800	3.200	3.600	3.800	4.200	4.500
Sealine F34	SI	2	6	08	2.300	3.800	3.900	4.100	4.500	4.600
Adria 1002	M	3	6+2	06	1.150	1.390	1.530	2.000	2.390	2.600
Rab 720 Piculjan	B	4	05				1.656	1.896	2.040	2.400
Franka	M	3	4+1	97	810	1.100	1.200	1.250	1.340	1.460
Adriatic 790	M	1	4	87	750	790	820	910	1.020	1.120
Bluestar Holiday 720	SI	1	4	11			1.200	1.400	1.600	1.800
Galeon 290 Fly	M	5	08		1.350	2.050	2.400	2.800	3.250	3.550

Basen: V=Veruda, B=Biograd, M=Murter, S=Split, SI=Sibenik, A=Agana

Included: SY: dinghy, autopilot, GPS, local taxes, endcleaning, gas, linen, el. anchor winch, el. fridge, shorepower, hot water, UKW-funk, radio, partly bowthruster, partly heating, furling genoa, furling main sail or full batten main sail

MY: dinghy (except Rab 720 Piculjan, Adriatic 790, Bluestar Holiday 720), partly autopilot, GPS, local taxes, endcleaning, gas, linen

Extras: permit: SY: €110 till 48', €130 over 48' + cat.; MY: €100 Adriatic 790/Rab 720, €120 all the rest of MY

Kurtaxe: €1/person/day

Options: Spi/blister € 130/week, skipper €150/day or €910 +board, towel €5/set, pets € 100, relingnet € 50, outboarder €50/Woche, Permit for int. waters €150/charter.

Discounts: early booking discount until 31.01.2011: yachts built 95 - 05: 17%, built 06 - 08: 12%, built 09-12: 10%; except Sun Odyssey 49: 5%, Bavaria 44: 14%, Bavaria 38: 14%, Sun Odyssey 45/3: 15%, Sun Odyssey 39i: 5%, 2% repeater, 2% more weeks,

MY: 10%; other discounts: (multiple weeks, repeater, early booking), Max discount 20%.

Check-In/Check-Out: Sat 17.00h/Sat 8.30h

Deposit / franchise: Verdua, Biograd, Murter, Agana, Split: €1.300, Sibenik €1800 to be deposited on spot in cash or by Visa or Mastercard.

Transfer (single): on request.

Provisioning: possible.

Murter, Trogir, Dubrovnik

5% early booking until 01.02.2012

Waypoint d.o.o. - Split

Yacht	Basis	Cab.	Pers.	Y.o.cons.	21.07. - 24.08.	23.06. - 20.07. 25.08. - 07.09.	02.06. - 22.06. 08.09. - 21.09.	12.05. - 01.06. 22.09. - 05.10.	06.10. - 11.05.	deposit
Currency (Price per week)					€	€	€	€	€	€
Cyclades 50.4	D	4	9/10	06	4.300	4.100	3.650	3.200	2.600	2.000
Bavaria 50	T	5	10/12	05/06	4.700	4.500	4.000	3.000	2.500	2.000
Bavaria 46	T	4	8/10	07/08	3.600	3.400	2.800	2.100	1.800	2.000
Elan 450	T	4	10	08	3.800	3.600	2.950	2.200	1.900	2.000
Salona 45	T	4	9	07	3.400	3.200	2.650	2.000	1.700	2.000
Salona 45	D	4	9	03	3.050	2.800	2.600	1.800	1.600	2.000
Bavaria 45	D	4	10	12	3.850	3.650	3.000	2.250	1.950	2.000
Bavaria 44	T/D	4	8/9	04	3.000	2.755	2.550	1.750	1.530	2.000
Gib Sea 43	T	4	8/10	02	2.900	2.700	2.400	1.700	1.500	2.000
Dufour 425	T	3	6/8	07	3.050	2.800	2.450	1.850	1.600	2.000
Bavaria 42 Cruiser	T	3	6/7	08	2.900	2.650	2.350	1.750	1.500	2.000
Bavaria 42 Match	T	3	6/7	05	2.700	2.500	2.000	1.700	1.450	2.000
Oceanis 411	T	4	8/10	03	2.850	2.650	2.250	1.700	1.400	2.000
Oceanis 40	T	3	6/8	08	3.000	2.755	2.450	1.800	1.530	1.500
Salona 40	T	3	6/8	05	2.800	2.600	2.200	1.700	1.450	1.500
Oceanis 393	T	3	6/8	02	2.500	2.350	1.750	1.500	1.200	1.500
Cyclades 39	T/D	3	6/8	06	2.600	2.400	1.850	1.550	1.300	1.500
Bavaria 38	T	3	6/7	04	2.200	2.000	1.700	1.300	990	1.500
Elan 37	D	3	6/8	07	2.550	2.350	1.750	1.450	1.250	1.500
Oceanis 361	T	3	6/8	02	1.950	1.800	1.500	1.100	900	1.500
Bavaria 36	D/T	3	6/7	02	1.950	1.800	1.500	1.100	900	1.500
Sun Odyssey 35	T	3	6/8	04	2.000	1.850	1.600	1.200	930	1.500
First 35	M	2	6	12	2.050	1.900	1.700	1.850	1.850	1.500
Elan 340	M	2	6	08	1.850	1.700	1.500	1.750	1.750	1.500
Oceanis 331	T	3	6/8	02	1.700	1.550	1.350	1.050	850	1.500
Bavaria 33	T	2	4/6	06	1.750	1.600	1.400	1.100	900	1.500
Bavaria 32	D	2	6	12	2.000	1.900	1.600	1.200	950	1.500
catamarans										
Lagoon 470*	T	4	12	05	8.000	7.600	6.500	5.400	4.900	2.000
Lagoon 400	D	4+2	12	12	5.900	5.700	4.800	4.100	3.450	2.000
Lagoon 380 S2	T	3+1	9	07	4.200	3.900	3.400	2.700	2.200	2.000

M = Murter, T = Trogir, D = Dubrovnik

Included: GPS-Plotter, autopilot, outboarder, CD-Player

Options: End cleaning: €110 (till 40'), €130 (from 41' and cat.), gen: €130/week, Skipper/cook: €1050/week+prov., Hostess: €950/week+prov., railing net: €50, Charter Pack (includes: end cleaning, bedding, towels, outboard fuel, 2 bottles of gas, Starter Set (includes toilette paper, soap, et cetera), Transit log): €130 (till 40'), €150 (from 41' and cat.)

Extras: tourist tax €1/pers./day

Discounts: 5% 2 weeks, 10% 3 weeks, 5% repeater, 5% boat show, max 15%

Deposit / franchise: €1500 (up to 40'), €2000 (from 41' and cat.), to be deposited in cash or Credit card (Visa-/Mastercard)

One-Ways: Trogir/Dubrovnik - Dubrovnik/Trogir: €300 (up to 40'), €350 (over 41' and cat.) On request! (+ mooring fee)

Check-in/Check-Out: Saturday 5 p.m./Saturday 9 a.m.

Shopping possibility: Supermarket close to base, opened every day Trogir/Murter: from 7 a.m. till 9 p.m., Dubrovnik: 8 a.m. till 8 p.m.

Sukosan (Marina Dalmacija), Trogir (Seget), Sibenik (Zaton)

15% early booking discount until 31.01.2012 or 6 months before departure

Adriatic Charter d.o.o. - Sukosan

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 27.04. 29.09. - 31.12.	28.04. - 01.06. 15.09. - 28.09.	02.06. - 29.06. 01.09. - 14.09.	30.06. - 27.07. 18.08. - 31.08.	28.07. - 17.08.	Deposit
Currency (Price per week)					€	€	€	€	€	€
Bavaria 55	S/T	5	12	11/12	3.500	4.200	5.000	5.700	5.900	2.000
Bavaria 51	S	5	12	09	2.700	3.400	4.100	4.600	4.800	2.000
Bavaria 50	S/T	5	12	12	3.100	3.800	4.400	5.000	5.200	2.000
Bavaria 50	S	5	12	06	2.500	3.200	3.800	4.200	4.400	2.000
Bavaria 50	S	5	12	02	2.200	2.900	3.200	3.700	4.100	2.000
Bavaria 50	Z	5	12	05	2.400	3.100	3.700	4.100	4.300	2.000
Bavaria 49	S/T	5	12	05	2.300	3.000	3.300	3.800	4.200	2.000
Bavaria 47	S	4	10	09	2.100	2.600	3.000	3.400	3.800	1.500
Bavaria 46	S/T/Z	4	10	05/06	1.900	2.300	2.700	3.000	3.400	1.500
Bavaria 45	S/T	4	10	11/12	2.300	3.000	3.400	3.900	4.200	1.500
Bavaria 44	S/T	4	10	02/04	1.700	2.100	2.400	2.700	3.000	1.500
Bavaria 44	Z	4	10	02	1.700	2.100	2.300	2.600	2.900	1.500
Bavaria 40	S/T	3	8	11/12	1.600	2.000	2.400	2.700	3.000	1.500
Bavaria 40	Z	3	8	11	1.600	2.000	2.300	2.600	2.900	1.500
Bavaria 40	T	3	8	09	1.400	1.800	2.100	2.400	2.700	1.500
Bavaria 40	Z	3	8	08	1.400	1.800	2.000	2.300	2.600	1.500
SAS 39	S	3	10	02	1.100	1.400	1.700	1.900	2.100	1.000
Bavaria 37	S/Z	3	8	07	1.300	1.500	1.800	2.050	2.300	1.000
Bavaria 36	S	3	8	11	1.400	1.600	2.000	2.300	2.500	1.000
Bavaria 36	S/T	3	8	03-05	1.200	1.400	1.700	1.900	2.100	1.000
Bavaria 36	Z	3	8	03	1.200	1.300	1.600	1.800	2.000	1.000
Bavaria 34	S/T/Z	3	8	02	1.000	1.100	1.400	1.600	1.800	1.000
Elan 333	S	2	6	02	800	1.000	1.200	1.500	1.700	1.000
Bavaria 33	S/T	2	6	06/07	1.000	1.100	1.400	1.700	1.900	1.000
Bavaria 32	S/K	2	6	03/04	800	1.000	1.200	1.500	1.700	1.000
Bavaria 32	Z	2	6	03	900	1.000	1.200	1.400	1.600	1.000
Bavaria 30	S/K	2	6	06/07	800	1.000	1.200	1.500	1.700	1.000
Bavaria 30	Z	2	6	06	900	1.000	1.200	1.400	1.600	1.000
Powerboat										
Adria 1002	S/T/Z	3	6	05	1.300	1.500	1.800	2.200	2.500	1.000

S = Sukosan, T = Trogir, Z = Zaton (Sibenik)

Included: GPS-Plotter, autopilot (except on Adria 1002), el. anchor winch, bow thruster (from 40'), radio with CD-player.

Extras: Tourist Tax €1/pax/day, Transitlog: €90 (30'-39'), €120 (40'-47'), €140 (48'-55')

Options: Spi: €100/week (up to 35'), €150/week (starting 35'), outboard: €50/week, towels: €5/pers., railing net: €50, pet: €70, Internet (on request)

Discounts: 2 weeks 5%, 3 weeks 10%, repeater 5%, boatshow 5%, max discount 20%.

Deposit / franchise: to be deposited on spot per Visa-/Mastercard, Diners or cash.

Transfer (single): possible, prices on request.

Check-In/Check-Out: Sat 5pm/Sat 9am.

Zadar (Mar. Zadar), Sibenik (Mar. Mandalina), Trogir (ACI Marina)

10% early booking until 31.01.2012

Ecos Yachting d.o.o. - Zagreb

Yacht	Basis	Cab.	Pers.	Y.o.cons.	29.09. - 31.12.	31.03. - 04.05. 15.09. - 28.09.	05.05. - 08.06. 01.09. - 14.09.	09.06. - 20.07. 18.08. - 31.08.	21.07. - 17.08.	Deposit
Currency (Price per week)					€	€	€	€	€	€
Bavaria 50	T	5	12	02	2.860	3.190	3.740	4.070	4.620	1.700
Bavaria 49	T/S	5	12	03	2.860	3.190	3.740	4.070	4.620	1.700
Bavaria 49	Z/S	5	12	04	3.000	3.350	3.925	4.270	2.750	1.700
Bavaria 46 Cr.	T, S, Z	4	10	06/08	2.080	2.540	2.885	3.115	3.810	1.500
Bavaria 44	T/Z	4	10	04	1.850	2.310	2.655	2.885	3.580	1.500
Bavaria 44	Z/S/T	4	10	02/03	1.760	2.200	2.530	2.750	3.410	1.500
Bavaria 40	S/Z	3	8	02	1.430	1.760	2.090	2.310	2.640	1.300
Bavaria 38 Match	Z	3	8	06	1.385	1.730	2.020	2.250	2.600	1.500
Bavaria 37 Cr.	T, S, Z	3	8	06/08	1.270	1.615	1.850	2.080	2.425	1.300
Bavaria 37	T, S, Z	3	8	02	990	1.320	1.540	1.760	2.090	1.300
Bavaria 36	S, Z	3	8	04	1.040	1.385	1.615	1.850	2.195	1.000
Bavaria 36	S,Z	3	8	02/03	990	1.320	1.540	1.760	2.090	1.000
Bavaria 32	Z	2	6	04	880	1.045	1.210	1.430	1.815	1.000
Catamaran										
Lagoon 380	T/S	4	9	03/04	2.540	2.925	3.420	3.860	4.360	1.700

Z=Zadar, S=Sibenik, T=Trogir

Included: GPS-plotter, autopilot, el. anchor winch, radio with CD-player, bedding.

Discounts: 5% boatshow, 5% repeater, 5% 2 weeks, 10% 3 weeks and more.

Extras: Transitlog/permit: € 50/charter, tax €1,-/day/pax

Options: Endcleaning, gas € 60/charter, spinnaker € 120/week, skipper € 120/day + prov., hostess € 80/day + prov., outboarder € 70/week, catering: €50-100

Deposit / franchise: To be deposited on spot via Visa, Diners, or Mastercard, race B38Match €3.000

Check-in/Check-Out: Saturday starting 4pm/Friday 8pm + overnight till Saturday starting 9am.

Provisioning: on request.

Sukosan (Marina Dalmacija Bibinje)

5% early booking until 31.01.2012

Kroki d.o.o. - Sukosan

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 27.04. 06.10. - 31.12.	28.04. - 18.05. 29.09. - 05.10.	19.05. - 08.06. 15.09. - 28.09.	09.06. - 29.06. 25.08. - 14.09.	30.06. - 24.08.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Sun Odyssey 54 DS	5	10+2	05/06	3.900	4.200	4.900	5.500	5.800	2.000
Sun Odyssey 54 DS	5	12	03	3.200	3.500	4.000	4.400	4.800	2.000
Sun Odyssey 52.2	5	12	04	2.400	2.800	3.500	3.800	4.000	2.000
Cyclades 50.5	5	12	09	2.500	3.000	3.700	4.000	4.500	2.000
Cyclades 50.5	5	12	07	2.400	2.800	3.500	3.800	4.400	2.000
Sun Odyssey 509	5	10+2	12	4.000	4.500	5.500	5.900	6.500	2.000
Oceanis 50 Family	5	12	11	2.900	3.600	4.300	4.900	5.300	2.000
Sun Odyssey 50 DS	4	8+2	09	2.600	3.200	3.800	4.200	4.400	2.000
Sun Odyssey 49i	4	10	08	2.600	3.000	3.500	3.700	3.900	2.000
Sun Odyssey 49 DS	3	8	06	2.300	2.500	3.000	3.500	3.800	2.000
Bavaria 49	5	11	03	2.000	2.200	2.700	3.200	3.600	1.500
Sun Odyssey 49	4	10	04	2.100	2.350	2.800	3.200	3.500	2.000
Oceanis 473	4	12	02	1.850	2.000	2.400	2.700	2.900	1.500
Dufour 455	4	10	08	2.000	2.300	2.800	3.200	3.400	1.500
Bavaria 45 Cruiser	4	10	12	2.150	2.600	3.100	3.400	3.800	1.500
Sun Odyssey 45	4	10	05	1.850	2.100	2.500	2.900	3.150	1.500
Elan 45	4	10	01	1.600	1.900	2.150	2.400	2.600	1.500
Sun Odyssey 45.2	4	10	02	1.850	2.000	2.300	2.700	2.900	1.500
Sun Odyssey 45	4	10	07/08	2.000	2.300	2.800	3.200	3.400	1.500
Sun Odyssey 44i	4	10	09	2.000	2.400	2.900	3.300	3.500	1.500
Cyclades 43.4	4	10	06	1.600	1.950	2.400	2.700	2.900	1.500
Oceanis 43	4	10	09	1.800	2.100	2.600	2.900	3.100	1.500
Sun Odyssey 43	4	10	02	1.700	1.900	2.100	2.400	2.600	1.500
Sun Odyssey 42i	3	8	07	1.600	2.000	2.350	2.600	2.800	1.500
Sun Odyssey 42i SE	3	8	11	1.750	2.150	2.500	2.750	2.950	1.500
Oceanis 423	4	10	04	1.500	1.700	2.000	2.300	2.500	1.500
Sun Odyssey 42.2	4	10	98	1.400	1.600	1.800	2.100	2.300	1.500
Oceanis 411	4	10	99/01	1.300	1.450	1.600	1.900	2.200	1.500
Oceanis 40	3	8	09	1.600	1.800	2.200	2.600	2.800	1.500
Bavaria 40 Cruiser	3	6+2	11	1.600	1.800	2.200	2.600	2.800	1.500
Sun Odyssey 439	4	8+2	12	1.800	2.300	2.800	3.300	3.500	1.500
Cyclades 39.3	3	8	06	1.300	1.500	1.900	2.200	2.400	1.500
Sun Odyssey 39 i	3	8	07/08	1.400	1.600	2.000	2.300	2.500	1.500
Dufour 385	3	8	08	1.500	1.700	2.100	2.400	2.500	1.500
Sun Odyssey 37	3	8	01/02	900	1.150	1.450	1.700	1.900	1.500
Bavaria 36	3	8	04	900	1.150	1.450	1.700	1.900	1.500
Sun Odyssey 36 i	3	8	07/08	1.100	1.250	1.600	2.100	2.300	1.500
Sun Odyssey 36 i	3	8	11	1.200	1.400	1.750	2.250	2.450	1.500
Elan 340	2	6	07	950	1.050	1.350	1.650	1.950	1.000
Elan 333	2	4+2	02	800	1.000	1.100	1.500	1.650	1.000
Sun Odyssey 33i	2	6	10	950	1.050	1.350	1.650	1.950	1.000
Oceanis 331	3	8	02	800	1.000	1.200	1.400	1.700	1.000
First 265	1	4	93	700	700	800	1.000	1.200	1.000
catamarans									
Lagoon 450	4+2	11	12	4.900	5.800	6.350	6.550	7.950	2.500
Lagoon 440	4	11	07	4.300	4.500	5.600	6.300	6.500	2.500
Lagoon 420	4	10	07	2.900	3.500	4.700	5.500	5.800	2.500
Lagoon 380	4	10	03	1.900	2.400	3.200	3.600	3.900	2.000

Included: GPS-plotter, el. anchorwinch, CD-player

Options: Comfort Package (endcleaning, linen, gas, autopilot, etc): 2 cab € 80, 3 cab. € 100, 4 cab. €120, 5 cab. + cat. €140, outboarder 2,2hp € 70/week, 5-10hp € 100/week, skipper: € 120/day+ prov., Skipper on Motoryachts: €150/day+ prov., towels € 5/pers., security net €50, Spi: €120/week (till 34'), €150/week (from 34') extra deposit for Spi/Blister €1000

Extras: Tourist Tax: €1/day/pers.

Discounts: 5% 2 weeks, 10% 3 weeks, 5% repeater, 5% boatshow, Max 15%

Check-In/Check-Out: Saturday 5pm/ Saturday 9am

Deposit / franchise: to be deposited on spot with Visa-, Diners-, Master-, Amex, Eurocard or in bar

Transfer (single): Marina-airport Split: € 150, max 8 pax., € 200, max 13 pax, Marina-airport Zadar: € 35, max 8 pax, Zadar City-Marina € 35 max 8 pax.

Pula (ACI Marina, Marina Bunarina), Trogir (ACI Marina), Kastela (Split)

15% early booking discount until 30.11.11, 10% until 31.01.2012

Jonathan Yachting d.o.o. NAVTIK PLUS - Portoroz

Yacht	Basis	Cab.	Pers.	Y.o.cons.	21.07. - 17.08.	30.06. - 20.07. 18.08. - 07.09.	19.05. - 29.06. 08.09. - 21.09.	07.04. - 18.05. 22.09. - 19.10.	20.10. - 06.04.	Deposit
Currency (Price per week)					€	€	€	€	€	€
Monohulls										
Sun Odyssey 54 DS	B	5	12	06	6.600	5.800	5.100	4.600	4.000	2.500
Dufour 525	K	4+1	11	07	6.600	5.600	4.800	4.200	3.600	2.500
Dufour 50	P	5	12	01	3.590	3.300	2.880	2.475	1.980	1.500
Bavaria 46 Cruiser	T	4	9	08	3.550	3.450	3.100	2.650	2.200	1.500
Bavaria 46 Cruiser	T	4	9	06	3.350	3.300	2.950	2.500	2.050	1.500
Jeanneau 45	B	4	10	06	3.500	3.200	2.700	2.300	2.100	1.500
Elan 45	K	4	10	02	2.750	2.500	2.300	1.950	1.600	1.500
Bavaria 44	K	4	8	02	2.750	2.500	2.300	2.150	1.700	1.000
Gib Sea 43	K/T	4	10	03	2.700	2.450	2.250	1.900	1.550	1.500
Bavaria 44	T	4	9	03	2.750	2.500	2.300	1.950	1.600	1.500
Sun Odyssey 43	K	4	10	03	2.750	2.500	2.300	1.950	1.600	1.500
Archambault 40	P	3	8	04	2.850	2.500	2.300	1.950	1.700	1.500
Bavaria 40	K	2	6	2000	1.800	1.600	1.400	1.200	1.000	1.500
Bavaria 39	T	3	7	05	2.450	2.300	2.000	1.600	1.400	1.500
Gib Sea 37	K	3	6+2	03	2.050	1.900	1.600	1.200	1.050	1.500
Bavaria 36	T	3	6	05	2.250	2.000	1.800	1.300	1.100	1.500
Elan 36	T/K	3	8	00/02	2.050	1.900	1.600	1.200	1.000	1.500
Dufour 36	T	3	8	04	2.200	1.950	1.750	1.250	1.050	1.500
Jeanneau 35	B	3	8	06	2.050	1.700	1.500	1.200	950	1.000
Oceanis 343 Clipper		3	8	08	2.250	2.000	1.700	1.400	1.200	1.500
Dufour 34	T	3	6	05	1.950	1.800	1.600	1.200	1.000	1.500
Bavaria 33	T	2	6	07	1.650	1.450	1.300	1.000	900	1.500
Elan 333	T	2	6	05	1.600	1.400	1.250	950	850	1.500

P=Pula, T=Trogir, K=Kastela, B=Marina Bunarina - Pula

Included: Permit, GPS, autopilot, dinghy, CD-player

Options: skipper € 120/day + prov. up to 45', € 140 over 45', hostess € 100/day till 45', € 120 over 45', outboarder € 100/week, pets on bord € 2x endcleaning, bedding € 6/pers., safety net € 50/Charter, endcleaning: €90-140

Discounts: 5% repeater, 5% boat show, 5% 2 weeks, 10% 3 weeks, weekend 50% of the weekly rate, max 15%.

Check-In/Check-Out: Saturday 4pm/Saturday 8 till 9.30am.

Deposit / franchise: to be deposited on spot via Visa-/Mastercard or cash.

Transfer (single): on request.

Regatta: 20% surcharge, deposit for regatta + € 500

Provisioning: possible.

Languages spoken at base: English.

Split (Marina Kastela), Sibenik (Marina Mandalina), Trogir (Marina Baotic)

5% early booking until 6 months prior to charter start

Navigare Yachting AB - Malmö

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 04.05.	05.05. - 18.05.	19.05. - 15.06.	16.06. - 29.06.	30.06. - 27.07.	28.07. - 17.08.	Deposit
					06.10. - 31.12.	22.09. - 05.10.	25.08. - 21.09.		18.08. - 24.08.		
Currency (Price per week)					€	€	€	€	€	€	€
Hanse 540	S	4+1	9	08	2.950	4.130	5.900	6.780	7.080	7.670	2.500
Hanse 545		4	9	11	3.030	4.240	6.050	6.960	7.260	7.870	2.500
Jeanneau Perf. 53S, SI, T	5+1	12	11/12		3.070	4.290	5.900	6.790	7.200	7.780	2.500
Jeanneau 509	S	5	12	12	2.580	3.610	5.150	5.920	6.180	6.700	2.300
Oceanis 50	S, SI, T	5+1	12	11/12	2.280	3.190	4.550	5.230	5.460	5.920	2.300
Bavaria 50 Cruiser	S	5	12	05	1.980	2.770	3.960	4.550	4.750	5.150	2.300
Sun Odyssey 49 i	S, SI	4	10	08	2.000	2.790	3.990	4.590	4.790	5.190	2.300
Bavaria 46 Cruiser	SI	4	10	07	1.630	2.280	3.260	3.750	3.910	4.240	2.000
Bavaria 45 Cruiser	SI, T	4	10	10-12	1.770	2.470	3.400	3.910	4.150	4.480	2.000
Oceanis 45	S, T	4	10	12	1.770	2.470	3.400	3.910	4.150	4.480	2.000
Bavaria 45 Cruiser	S, T	4	10	11	1.770	2.470	3.400	3.910	4.150	4.480	2.000
Sun Odyssey 439	T, SI	4	10	11/12	1.720	2.400	3.300	3.800	4.030	4.350	2.300
Elan 434	S	4	10	06	1.320	1.850	2.660	3.050	3.190	3.450	2.000
Cyclades 43.4	S	4	10	08	1.450	2.020	2.890	3.320	3.470	3.760	2.000
Oceanis 43	S, SI, T	4	10	08-11	1.540	2.150	2.950	3.390	3.600	3.890	2.000
Bavaria 42 Cruiser	S, SI	3	8	06/07	1.180	1.650	2.350	2.700	2.820	3.060	2.000
Bavaria 40 Cruiser	SI	3	8	08	1.180	1.650	2.350	2.700	2.820	3.060	1.700
Oceanis 40	SI	3	8	11	1.180	1.650	2.350	2.700	2.820	3.060	1.700
Bavaria 39 Cruiser	S	3	8	06/07	1.060	1.480	2.120	2.440	2.550	2.760	1.700
Sun Odyssey 379		3	8	11	1.180	1.650	2.350	2.700	2.820	3.060	2.000
Bavaria 37	S	3	8	06	1.060	1.480	2.120	2.440	2.540	2.760	1.700
Elan 37	S	3	8	07	990	1.380	1.970	2.270	2.360	2.560	1.700
Hanse 370	S	3	8	07	1.120	1.560	2.230	2.560	2.680	2.900	1.700
Sun Odyssey 36 i	T	3	8	09	1.060	1.480	2.120	2.440	2.540	2.760	1.700
catamarans											
Lagoon 450	SI	6	12	11	3.260	4.560	6.520	7.500	7.820	8.480	2.500
Lagoon 450	T	4+2	9	12	3.260	4.560	6.520	7.500	7.820	8.480	2.500
Lagoon 440	S	6	12	07	3.110	4.350	6.210	7.140	7.450	8.070	2.500
Lagoon 440	SI	6	12	10	3.260	4.560	6.520	7.500	7.820	8.480	2.500
Lagoon 400	SI	4	10	11	2.280	3.190	4.550	5.230	5.460	5.920	2.500
Lagoon 400	T	4	10	12	2.670	3.740	5.340	6.140	6.400	6.940	2.500
Nautitech 40	S	6	11	06	2.230	3.120	4.450	5.120	5.340	5.790	2.500

S=Split, SI=Sibenik, T=Trogir

Included: autopilot, gps plotter, dinghy and outboarder

Mandatory extra fees (payable on spot): Croatian Tourist Tax: €1/pers./day, Permit: €220 (up to two weeks charter), €280 (three weeks charter), €340 (four or more weeks charter)

Options: Comfort-Package (includes final cleaning, bed sheets and towels, dinghy, outboard engine and fuel, gas, full water tanks, snorkelling equipment, prepaid croatian mobile phone, welcome package, weather forecast sms on daily basis): €140 (2+3 cab.), €170 (4+5 cab.), €200 (cat.), skipper: €910/week+prov., Hostess: €700/week+prov., spi/gen: €150/week + €200 extra deposit, railing net €100/charter, extra bed linen and towels €5/pers., Communication Pack (includes: WiFi Internet on board, up to 5 devices, 12-24V inverter for charging laptops and mobile phones): €99/week, VIP Pack (includes: fast track service and access to the yacht at 1 pm, drinks on-ice): €149/charter, Performance Pack (includes: inflatable life vests, Navigare Crew t-Shirts: add Gennaker for only €100/week): €99/charter

Discounts: 5% 2 weeks charter, 10% 3 weeks charter, 5% boat show, 5% repeated client, max 15% discount

Deposit / franchise: to be deposited on spot via Visa-/Mastercard and American Express

Check-In/Check-Out: Saturday after 5:00pm/Saturday before 9:00am

Transfer (single): Kastela - Sibenik: €90 (max 8 pers.), Kastela - Dubrovnik: €250 (max 8 pers.), Sibenik - Dubrovnik: €300 (max 8 pers.), Split airport - Marina Kastela: €40 (1-4 pers.), €70 (5-8 pers.), Split airport - Trogir Marina: €35 (1-4 pers.), €65 (5-8 pers.), Zadar airport - Marina Sibenik: €110 (max 8 pers.), Zadar airport - Marina Kastela: €130 (max 8 pers.), Zadar airport - Marina Trogir: €130 (max. 8 pers.)

Provisioning: possible

Languages spoken at base: English, croatian

Pula (Marina Veruda), Sukosan (Marina Dalmacija)

10% early booking discount until 31.12.2011

Nautic Adria Charter Nautika Servis d.o.o. - Pula

Yacht	Cab.	Pers.	Y.o.cons.	06.10. - 27.04.	24.08. - 25.05. 09.06. - 15.06.	26.05. - 08.06. 16.06. - 29.06.	30.06. - 20.07. 18.08. - 07.09.	21.07 - 17.08.	08.09. - 21.09.	22.09. - 05.10.
Currency (Price per week)				€	€	€	€	€	€	€
starting Pula										
Bavaria 49	5	11	03/04	2.200	2.580	2.880	3.380	3.630	2.880	2.580
Bavaria 46	4	8+1	08	1.690	2.110	2.430	2.740	2.850	2.430	2.110
Bavaria 44	4	9	02-04	1.590	1.990	2.290	2.590	2.690	2.290	1.990
Gib Sea 43	4	8	03	1.510	1.890	2.170	2.460	2.555	2.170	1.890
Bavaria 42	4	9	01	1.200	1.530	1.750	1.990	2.090	1.750	1.530
Bavaria 40	3	7	02	1.120	1.420	1.530	1.860	2.110	1.530	1.420
Sun Odyssey 40	3	8	03	1.300	1.600	1.800	2.100	2.400	1.800	1.600
Bavaria 39 Cruiser	3	7	07	1.350	1.650	1.900	2.200	2.500	1.900	1.650
Bavaria 38	3	7	03/04	1.100	1.350	1.450	1.700	2.050	1.450	1.350
Bavaria 37 Cruiser	3	8	07	1.200	1.450	1.550	1.900	2.200	1.550	1.450
Bavaria 37	3	7	01	1.000	1.250	1.350	1.600	1.900	1.350	1.250
Bavaria 36	3	8	02-04	1.000	1.250	1.350	1.600	1.900	1.350	1.250
Bavaria 35 H	3	7	95	740	1.010	1.090	1.320	1.590	1.090	1.010
Bavaria 34	3	8	01	900	1.150	1.250	1.450	1.750	1.250	1.150
Bavaria 32	2	6	03/04	790	990	1.210	1.520	1.660	1.210	990
Bavaria 30 Cruiser	2	6	06	790	990	1.210	1.520	1.660	1.210	990
starting Sukosan										
Bavaria 49	5	11	04	2.200	2.580	2.880	3.380	3.630	2.880	2.580
Bavaria 46	4	9	05	1.690	2.110	2.430	2.740	2.850	2.430	2.110
Bavaria 44	4	9	02/03	1.590	1.990	2.290	2.590	2.690	2.290	1.990
Elan 431	4	9	97	1.090	1.360	1.560	1.770	1.870	1.560	1.360
Gib Sea 43	4	10	04	1.510	1.890	2.170	2.460	2.555	2.170	1.890
Gib Sea 43	4	10	01	1.420	1.790	2.070	2.390	2.480	2.070	1.790
Gib Sea 43 LG	4	10	01	1.330	1.700	1.990	2.260	2.440	1.990	1.700
Bavaria 39 Cruiser	3	7	06/07	1.350	1.650	1.900	2.200	2.500	1.900	1.650
Bavaria 38	3	7	03	1.100	1.350	1.450	1.700	2.050	1.450	1.350
Bavaria 37 Cruiser	3	8	06	1.200	1.450	1.550	1.900	2.200	1.550	1.450
Gib Sea 37	3	8	02	1.000	1.250	1.350	1.600	1.900	1.350	1.250
Bavaria 36	3	8	02/03	1.000	1.250	1.350	1.600	1.900	1.350	1.250
Sun Odyssey 34.2	2	5	03	870	1.090	1.310	1.590	1.770	1.310	1.090
Bavaria 34	3	8	01/02	900	1.150	1.250	1.450	1.750	1.250	1.150
Bavaria 32	2	6	04	790	990	1.210	1.520	1.660	1.210	990
Bavaria 31	2	6	2000	710	890	1.070	1.360	1.560	1.070	890

Included: final cleaning, dinghy, gas, linen.

Extras: Transitlog €100 (till 39'), €130 (from 40'), payable on spot in cash

Options: Spi: €90/week (Bav36-49, Dufour, Sun Odyssey37-45, Elan36-40, GibSea37 and 43), €60/week (Bav30-35 and Elan333), outboarder €70/week, autopilot €60/week (Bav35-49, SO37-45, Duf36-43, Elan 36, 40, GS37, 43 inclusive) skipper € 120/day + prov., towels €2,50/pers., railing net €30

Discounts: 2 weeks 5%, 3 weeks 10%, repeater 5%.

Check-In/Check-Out: Saturday starting from 4pm/Saturday until 8am.

Deposit / franchise: € 1.000 to be deposited on spot.

Languages spoken at base: German, English.

Sukosan (Marina Dalmacija)

10% early booking until 31.12.2011

Reful Yachting d.o.o. - Zadar

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 27.04.	28.04. - 18.05. 29.09. - 05.10.	19.05. - 08.06. 15.09. - 28.09.	09.06. - 29.06. 25.08. - 14.09.	30.06. - 24.08.	06.10. - 31.12.	deposit
Currency (Price per week)				€	€	€	€	€	€	€
Sun Odyssey 509	5	10+2	12	4.000	4.500	5.500	5.900	6.500	4.000	2.000
Sun Odyssey 50 DS	4	10	09	2.600	3.200	3.800	4.200	4.400	2.600	2.000
Oceanis 50	5+1	12	11	2.900	3.600	4.300	4.900	5.300	2.900	2.000
Sun Odyssey 44i	4	10	09	2.000	2.400	2.900	3.300	3.500	2.000	1.500
Cyclades 43.4	4	10	06/07	1.600	1.950	2.400	2.700	2.900	1.600	1.500
Oceanis 423 Clipper	4	10	04	1.500	1.700	2.000	2.300	2.500	1.500	1.500
Vektor 401	4	8	02	1.100	1.300	1.600	1.800	2.200	1.100	1.000
Oceanis 40	3	8	09	1.600	1.800	2.200	2.600	2.800	1.600	1.500
Sun Odyssey 439	4	8+2	12	1.800	2.300	2.800	3.300	3.500	1.800	1.500
Cyclades 39.3	3	8	06	1.300	1.500	1.900	2.200	2.400	1.300	1.500
Sun Odyssey 37	3	8	01	900	1.150	1.450	1.700	1.900	900	1.500
Oceanis 331 Clipper	3	8	02	800	1.000	1.200	1.400	1.700	800	1.000
Bavaria 32	2	6	02	700	900	1.100	1.350	1.550	700	1.000
catamarans										
Orana 44	4+2	10	08	3.900	4.950	5.900	6.600	6.900	3.900	2.500
Lagoon 420	4	10+1	07	2.900	3.500	4.700	5.500	5.800	2.900	2.500
Lagoon 380	4	10	03	1.900	2.400	3.200	3.600	3.900	1.900	2.000
Motoryachten				22.09.-25.05.	26.05.-22.06.	01.09.-21.09.	23.06.-13.07.	18.08.-31.08.	14.07.-17.08.	
Absolute 52	3	7	09	10.500	11.500	11.500	13.500	13.500	14.500	7.500
Prestige 42 Fly	3	8	09	5.600	7.000	7.000	8.100	8.100	8.600	3.500
Azimut 39	2	6	07	4.600	6.000	6.000	7.100	7.100	7.500	3.500
Antares 10.80	2	6	08	2.800	3.400	3.400	3.900	3.900	4.400	2.000
Adria 1002 V	3	7	07	1.400	1.800	1.800	2.250	2.250	2.500	1.500

Included: dinghy

Extras: tourist tax: €1/pers./day

Options: Comfort Package (includes end cleaning, bedding, gas): **Motoryachts:** €110 (2 cab.), €140 (3 cab.), €200 (Absolute 52)

Sailing Yachts: €80 (2 cab.), €100 (3 cab.), €120 (4 cab.), €140 (5 cab.) **Catamarans:** €140

Skipper: €150/day+ prov., towels: €5/pers.,

extra bedding: €50/week, safty net: €50/week, outboard: €70/week (2-4 HP), €100/week (4,5-6 HP) on request, gen/spi and water skis on request

Discounts: 5% 2 weeks, 10% 3 weeks, 5% repeater, 5% Boat Show, early booking discount for Absolute 52 only 5%, max 15%

Deposit / franchise: To be paid in cash or per AMEX, VISA, DINNERS, MASTER- and EUROCARD.

Check-In/Check-Out: Saturday from 5 p.m. / Saturday until 9 a.m.

Transfer (single): Marina - Airport Split: €150 (max 8 pers.), €200 (max 13 pers.)/ Marina - Airport Zadar: €35 (max 8 pers.)/ Zadar city - Marina: €35 (max 8 pers.)

Sukosan (Marina Dalmacija), Sibenik (Marina Mandalina)

Up to 10% early booking discount until 31.12.2011

Yachting 2000 - Walding

Yacht	Basis	Cab.	Pers.	Y.o.cons.	31.03. - 04.05. 13.10. - 26.10.	05.05. - 18.05. 29.09. - 12.10.	19.05. - 15.06. 15.09. - 28.09.	16.06. - 27.07. 25.08. - 14.09.	28.07. - 24.08.
Currency (Price per week)					€	€	€	€	€
Jeanneau 57	M	5	10	10	7.000	8.300	9.400	10.500	11.500
Sun Odyssey 54 DS	M	5	10	05	3.500	4.500	5.550	6.300	7.150
Jeanneau 53	M	5	10	10	3.500	4.500	5.550	6.300	7.150
Sun Odyssey 50 DS	D	4	8	09	2.800	3.300	4.000	4.600	5.150
Sun Odyssey 49	M	4	8	06	2.200	2.700	3.300	3.800	4.300
Oceanis 473	D	4	8	03	1.900	2.300	2.800	3.300	3.600
Bavaria 46 Cruiser	D	4	8	07	1.900	2.300	2.800	3.300	3.600
Sun Odyssey 45 DS	D	3	6	08/10	2.100	2.500	3.000	3.550	3.850
Sun Odyssey 44i	D	4	8	09	1.900	2.300	2.800	3.300	3.600
Oceanis 43	M	4	8	08	1.900	2.300	2.800	3.300	3.600
Oceanis 423	D	4	8	04	1.650	1.850	2.450	2.850	2.950
Oceanis 423	M	4	8	05	1.700	1.950	2.550	2.950	3.050
Bavaria 39 Cruiser	M	3	6	07	1.400	1.650	2.050	2.550	2.750
Oceanis 393	D	3	6	02	1.300	1.550	1.950	2.400	2.600
Dufour 36	D	3	6	04	1.000	1.300	1.600	1.850	2.150
catamarans									
Lagoon 500	M	5+2	12	06	5.700	7.500	9.900	11.400	12.200
Lagoon 450	M	4+2	10	12	3.700	4.800	6.700	7.400	8.200
Lagoon 440	D	6	10	09	3.400	4.500	6.200	6.800	7.550
Lagoon 410 S2	D	4+2	10	06	2.800	3.400	4.500	5.000	5.650
Lagoon 410 S2	M	4+2	10	05	2.700	3.300	4.400	4.900	5.650
Lagoon 410	D	4	8	2000	1.800	2.400	3.500	4.000	4.700
Lagoon 400	M	4+2	10	11	2.800	3.400	4.500	5.000	5.650
Lagoon 380 S2	D	6+2	8	08	2.400	2.800	3.700	4.300	4.850
Lagoon 380	D	4+2	8	04	2.200	2.600	3.500	4.100	4.650

M = Marina Mandalina, D= Marina Dalmacija

Included: GPS-plotter, autopilot, el. anchor winch, dinghy, bedding, croat. duty, transitlog, 1 gas bottle.

Options: outboarder €80/week (2,3 PS), €140/week (10-20 PS only for cat.), skipper €125/day + prov., hostess €100/day + prov., gas bottle €30, safety net €50, blister/spi €150 (+ €1.500 extra deposit), towels €10, extra linen €15/pers., **final cleaning:** SY: €120 (until 39'), €150 (40'-47'), €200 (48'-50'), €250 (50'-54'), €300 (from 54'), Cat: €200 (until 41'), €250 (from 42')

Discounts: 2 weeks 3%, 3 weeks 5%, boatshow 5%, max discount 15%.

Check-in/Check-Out: Saturday 5 p.m. / Friday 6 p.m. + overnight on board until Saturday 8 a.m.

Deposit / franchise: SY: €1.000 (until 36'), €1.500 (37'-44') €2.000 (45'-49'), €3.000 (50'-54'), €4.500 (from 55')

Cat: €2.000 (38'-41'), €3.000 (from 42')

Transfer (single): Marina Dalmacija: (max. 8 pers.) from Zagreb €350, from Pula €400, from Zadar €30, from Split €140, from Dubrovnik €450
Marina Mandalina: (max. 8 pers.) from Zagreb €400, from Pula €450, from Zadar €110, from Split €100, from Dubrovnik €400

Provisioning: on request.

Languages spoken at base: English, Croatian.

Split (Marina Kastela), Dubrovnik (ACI Marina)

10% early booking until 31.01.2012

Croatia Yachting - Split

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 27.04. 06.10.-31.12.	28.04. - 11.05. 29.09.-05.10.	12.05. - 25.05. 22.09.-28.09.	26.05. - 15.06. 08.09.-21.09.	16.06. - 29.06. 25.08.-07.09.	30.06. - 20.07. 18.08.-24.08.	21.07. - 17.08.	Deposit
Currency (Price per week)				€	€	€	€	€	€	€	€
Elan 451 Impression	4+1	12	07/08	2.860	3.190	3.980	4.650	4.980	5.680	5.950	2.500
Sun Odyssey 54 DS	4+1	12	07	3.090	3.590	4.260	4.960	5.380	6.080	6.440	2.500
Hanse 495	4+1	11	12	2.760	3.060	3.790	4.460	4.680	5.380	5.690	2.500
Hanse 445	4	10	11	1.790	2.040	2.480	3.060	3.260	3.680	3.890	1.600
Salona 44	4	10	10	2.060	2.350	2.760	3.180	3.480	3.760	4.000	1.600
Elan 434 Impression	4	10	06-08	1.680	1.800	2.180	2.650	2.850	3.180	3.450	1.600
Sun Odyssey 42i	3	8	07	1.440	1.580	1.860	2.280	2.460	2.860	3.090	1.600
Elan 410	3	8	08	1.680	1.850	1.980	2.350	2.480	2.760	2.980	1.600
Elan 384 Impression	3	8	06/07	1.190	1.350	1.580	1.990	2.250	2.380	2.590	1.300
Hanse 355	3	8	11	1.120	1.160	1.360	1.650	1.790	2.160	2.290	1.300
Elan 344	3	8	07	1.020	1.080	1.280	1.560	1.690	2.060	2.190	1.300
Salona 45	4	9	03	1.650	1.800	2.050	2.400	2.560	2.780	2.980	1.600
catamarans											
Lagoon 440	6	12	07	3.650	4.080	4.450	5.260	5.780	6.600	6.890	2.500
Belize 43	4+2	11	06	2.540	2.760	3.840	4.250	4.760	5.090	5.380	2.500
Lagoon 380	4	10	05	2.060	2.200	2.700	3.500	3.680	4.060	4.480	2.000

Included: GPS-plotter, autopilot, dinghy, CD-player, bedding.

Mandatory extra fees (payable on spot): Local tax to be paid on spot €1/person/day, Comfort pack (includes: permit, endcleaning, bedding, gas) €120 (until 38'), €130 (until 42'), €140 (until 47'), €160 (until 54'), €160 (Cat.)

Options: towels €5, outboarder €80/week, skipper €125/day +prov., hostess €100/day +prov., snorkeling equipment €20/week, Spi/Gen €160/week (+deposit €500), windsurf €240/week, kayak €160/week, safety net €60/charter

Discounts: 2 weeks 5%, 3 weeks 10%, boat show 5%, max. discount 15%

Check-In/Check-Out: Saturday 5 pm/Saturday 9am, return to base the previous evening at 6pm.

Deposit / franchise: to deposit on the spot via Visa-, Master- or Dinerscard.

Languages spoken at base: Croatian, English.

ITALY

Portorosa, Palermo, Marsala, Tropea

15% early booking until 31.01.12, 10% until 31.03.12

Bestsail - Sailing Sicily (Sailing Race Service SRL) - Palermo

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 18.05.	19.05. - 13.07.	14.07. - 03.08.	04.08. - 24.08.	Deposit
					06.10. - 31.12.	15.09. - 05.10.	25.08. - 14.09.		
Currency (Price per week)					€	€	€	€	€
Oceanis 54	P	4+1		11	4.500	5.500	6.500	8.000	4.000
Dufour 525 Grand Large	PO	4+1		07	3.500	4.500	5.000	6.200	2.500
Dufour 525 Grand Large	M	4		07	3.500	4.500	5.600	6.900	2.500
Cyclades 50.4	PO/P/T	4+1		06	2.500	3.000	4.000	5.000	2.500
Bavaria 50 Cruiser	T/PO	5		11	3.200	4.200	4.800	7.000	2.500
Bavaria 50 Cruiser	P	5		08	3.000	3.800	4.500	6.200	2.500
Bavaria 50 Cruiser	M	5		08	2.900	3.800	4.400	5.700	2.500
Bavaria 46 Cruiser	T/PO/P	4		07/08	2.600	3.000	3.500	4.700	2.500
Bavaria 45 Cruiser	PO	4		11	2.700	3.300	3.800	5.000	2.500
Dufour 455 Grand Large	M	4	10	2008	2.400	2.900	3.800	5.500	2.500
Cyclades 43.4	PO	4		08	2.100	2.600	3.000	4.100	2.000
Cyclades 43.3	PO/T/P	3		06	1.950	2.400	2.700	3.750	2.000
Oceanis 43	P	4		11	2.600	3.100	3.600	4.800	2.000
Oceanis 423 - (4 Cab)	M	4	8	06	2.100	2.850	3.300	4.500	2.000
Sun Odyssey 42i	P	3		07	1.800	2.100	2.500	4.000	2.000
Bavaria 42 Cruiser	T/PO	3		08	2.000	2.500	2.900	4.000	2.000
Bavaria 40 Cruiser	P	3		08	1.850	2.200	2.550	3.400	2.000
Dufour 40 Performance	M	3	8	07	1.850	2.450	3.200	3.900	2.000
Grand Soleil 40	M	3	7	05	1.850	2.100	2.900	3.800	2.000
Bavaria 39 Cruiser	P	3		06	1.500	2.000	2.500	3.000	2.000
Bavaria 37 Cruiser	PO	3		07	1.450	1.850	2.250	2.950	2.000
Delphia 37	P	3		06	1.400	1.800	2.000	2.800	2.000
Oceanis 37	PO	3		08	1.750	2.000	2.450	3.200	2.000
Dufour 325	M	2	6	2007	1.800	2.200	2.350	2.800	2.000
catamarans									
Lagoon 440	P	4+1		08	4.400	5.700	6.800	8.000	3.000
Nautitech 40	M	4	10	05	3.200	4.000	4.500	5.600	3.000

PO= Portorosa, P=Palermo, M=Marsala, T=Tropea

Included: GPS-plotter, autopilot, CD-player, first and last night at home port, dinghy.

Options: Endcleaning + gas: up to 43': €100, up to 50': €120, up to 54' and catamarans: €150, linen+towels €15/person, beach towels €15/person, skipper €150/day + food supply, Hostess €100/day+prov., Gennaker € 200/week, outbord engine: €100/week, cockpit-cushion: €60/booking, €120 safety net (to be payed in cash at the base)

Discounts: 2 weeks 10%, 3 weeks and more 15%, boatshow 15%, max. total discount 15%, no discounts in period 28.07.-31.08.12!

Deposit / franchise: with Visa-, Mastercard or cash.

Damage waiver: €2000: €149, €2500: € 179, €3000: €215 + refundable security deposit € 250 payable at embarkation to be paid on the spot.

Transfer (single): Palermo airport/Palermo: €100; Catania airport/Portorosa: € 220; Palermo airport/Portorosa: €280, Palermo airport/Marsala €180 up to 8 pers./one way

Check-In/Check-Out: Saturday 5:00 pm/Friday 5pm + last night on board until 8am.

One-Way: Palermo-Portorosa €500, Palermo-Marsala €300, Palermo-Catania €700, Portorosa-Catania €500, Tropea-Portorosa €500, Tropea-Palermo 700 €

Provisioning: Supermarket near base, list for provisioning service on request (+ 20% surcharge for service).

Languages spoken at base: Italian, English, German.

Punta Ala (Tuscany)

10% early booking until 31.01.2012

Bestsail - BS Yachting SRL - Punta Ala

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 06.04.	07.04. - 08.06.	09.06. - 03.08.	04.08. - 24.08.	25.08. - 07.09.	08.09. - 28.09.
				29.09. - 31.12.					
Currency (Price per week)									
Sun Odyssey 49	4	8+1	07	2.800	3.200	4.200	5.900	4.500	3.000
Sun Odyssey 49	3	8	06	2.800	3.200	4.200	5.900	4.500	3.000
Oceanis 473	4	10	03	2.540	2.790	3.440	4.240	3.440	2.790
Cyclades 43.4	4	10	08	2.520	2.770	3.420	4.220	3.320	2.770
Elan 434 Imp	4	10	05	2.200	2.500	2.900	3.900	2.900	2.700
Oceanis 423	4	10	4 refit11/1	2.280	2.570	2.980	3.980	2.980	2.770
Oceanis 40	3	8	10	1.980	2.180	2.680	3.680	2.680	2.180
Salona 37	3	8	07	1.850	2.100	2.450	3.100	2.450	1.900
Sun Odyssey 36 i	3	7	07	1.750	2.000	2.300	2.950	2.300	1.800
Sun Odyssey 35	3	6+2	04	1.450	1.600	1.800	2.700	1.800	1.600

Included: GPS-Plotter, el. anchorwinch., outboarder, 1 bottle of gas, autopilot, endcleaning is included in prices indicated above, has to be paid on spot at check-in, discounts are only calculated with prices reduced by endcleaning (From 32' till 37' €100; from 38' till 43' €120; from 44' till 52' €140).
Options: Blister: €130, week, linen: €17/pers., skipper: €150/day+prov., Hostess: €100/day +prov.
Discounts: 5% 2 weeks, 10% 3 weeks, 5% repeater, 5% boatshow, max: 15%.
Check-in/Check-Out: Saturday 5pm/Friday 6pm + last night on board until Saturday 8am.
Deposit / franchise: €2000 to be deposited on spot via Visa-/or Mastercard or in cash.
Damage waiver: €149 + rest deposit €250 on site
Shopping possibility: Supermarket near base, list for provisioning service on request (+ service fee).
Languages spoken at base: Italian, English, German.

Palau, La Maddalena (Sardinia)

5% early booking discount until 31.01.12 or 6 months prior to charter start

Bestsail - Petag sas di Atria T. e C. - Palau

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 04.05. 06.10. - 31.12.	05.05. - 25.05. 01.09. - 05.10.	26.05. - 13.07. 25.08. - 31.08.	14.07. - 03.08.	04.08. - 24.08.
Currency (Price per week)				€	€	€	€	€
Best Line								
Gib Sea 51 a	5	12	03	3.200	3.600	4.200	4.600	6.000
Gib Sea 51 b	5	12	03	3.200	3.600	4.200	4.600	6.000
Gib Sea 51 c	5	12	04	3.200	3.600	4.200	4.600	6.000
Gib Sea 51 d	5	12	04	3.200	3.600	4.200	4.600	6.000

Included: end cleaning, pillow case, tick, GPS-plotter, autopilote, el. anchorwisch, bimini, sprayhood, blankets, CD-player, tender, national park fees
Options: skipper: €150/day + prov., hostess: €90/day + prov., outboarder for tender: €100/week, linen + towels: €15/pers., gennaker + furlinggennaker (160sm): €400/week + extra deposit €1000.
Discounts: 2 weeks 5%, 3 weeks 10%, Bestsail repeat client 5%, boatshow 5%, max. total discount 15% incl. longterm-discounts.
Short charter: 6 days: 85%, 5 days: 75%, 4 days: 65%, 3 days: 55%, 2 days: 40%, 1 day: 25%, of the weekly price
Check-in/Check-Out: saturday 4 pm / friday 6 pm + last night on board until saturday 8 am, drop off with fuel tank filled up.
Deposit / franchise: €3600 to be deposited on spot via Visa-, Master-, Eurocard or in cash.
Damage waiver: €250 payable with contract + refundable security deposit €250 payable at embarkation.
Transfer (single): Olbia - Palau: €70 (taxi, max 4 pers.), €100 (minibus, max 8 pers.), €150 (bus max 13 pers.)
Shopping possibility: Supermarket near base, list for provisioning service on request.
Languages spoken at base: German, English, Italian.

Carloforte (Cagliari), Alghero (Costa Smeralda)

5% early booking until 29.02.2012

Carloforte Sail Charter Srl - Carloforte

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 25.05. 29.09. - 31.12.	26.05. - 27.07. 25.08. - 28.09.	28.07. - 24.08.	deposit
Currency (Price per week)				€	€	€	€
Oceanis 54	4	11	10	4.200	5.600	7.400	4.000
Cyclades 50.5	5	13	09	3.500	4.700	6.100	3.000
Sun Odyssey 52.2	3	8	04	3.200	3.900	5.000	3.000
Sun Odyssey 49 i	3/4	10	08	3.500	4.300	5.400	3.000
Oceanis 473	4	11	03	2.500	2.900	4.200	2.200
Oceanis 43	3	8	11	2.400	2.900	4.000	2.000
Bavaria 42	3	6+2	08	2.100	2.600	3.700	2.000
Oceanis 411	4	10	03	1.500	2.300	3.500	1.500
Dufour 405	3	6+2	11	1.900	2.400	3.400	1.800
First 40.7	3	8	03	1.500	2.100	2.900	1.800
Oceanis 393	3	8	03-04	1.500	2.200	2.900	1.500
Oceanis 373	3	6+1	05	1.300	1.900	2.700	1.500
First 36.7	3	6+2	04	1.300	1.900	2.600	1.500
Sun Odyssey 35	3	6+2	04	1.200	1.500	2.300	1.500
First 31.7	2	6	04-06	1.200	1.400	1.900	1.500
Catamaran							
Lagoon 410 S2	4	12	05	3.300	4.200	5.900	2.500

Included: GPS-Plotter, autopilot, VHF, CD-Player, radar (only on Lagoon 410 S2)
Options: End cleaning: €70 (until 40'), €90 (over 40'), €110 (over 50' and cat.), safety net: €30, linen: €15/set, gennaker/spi: €150/week, outboard: €100/week, windsurf: €200/week, skipper and hostess on request
Discounts: 10% 3 weeks, 15% 4 weeks, 5% faithfulness
Oneway / yacht transfer costs: Base - Olbia, Portisco: €500, - Alghero: €300, - Cagliari: €300
Check-in/Check-Out: Saturday 6 p.m. / Friday 5 p.m. + overnight until Saturday 8 a.m.
Transfer (single): Airport Cagliari - Base (in private bus): Price on request
Provisioning: possible, + 25% commission
Languages spoken at base: English, Italian

Marina di Portisco (Sardinia)

15% early booking until 31.10.2011, 10% until 30.11.11, 5% until 31.12.11 and 3% until 31.01.12

Boomerang Yachting & Charter Srl. -

Yacht	Cab.	Pers.	Y.o.cons.	04.08. - 17.08.	07.07. - 03.08. 18.08. - 31.08.	26.05. - 06.07. 01.09. - 21.09.	05.05. - 25.05. 22.09. - 19.10.	31.03. - 04.05. 20.10. - 31.12.	deposit
Currency (Price per week)				€	€	€	€	€	€
Hanse 531	4+1	10	05	6.900	5.400	4.900	4.200	3.900	4.500
Sun Odyssey 509	5	10+2	12	6.750	5.350	4.660	3.860	3.580	4.500
Cyclades 50.5	5+1	13	07	6.000	4.700	4.100	3.500	3.100	4.000
Sun Odyssey 49	3	8	06	5.000	4.000	3.500	3.100	2.650	4.000
First 47.7	4	10	03	4.000	3.300	3.000	2.500	2.400	3.500
Oceanis Clipper 473	4	10	03	3.300	2.800	2.500	2.300	2.000	3.000
Sun Odyssey 45	4	10	07	4.500	3.500	3.150	2.650	2.400	3.500
Sun Odyssey 45	4	10	05	4.200	3.250	2.900	2.550	2.250	3.500
Cyclades 43.4	4	10	07	3.900	3.000	2.800	2.300	1.950	3.000
Cyclades 43.3	3	8	05	3.700	2.700	2.400	2.140	1.850	3.000
Oceanis 411	4	10	03	3.200	2.500	2.100	1.800	1.600	3.000
Oceanis 411	3	8	03	3.000	2.400	2.000	1.700	1.500	3.000
Oceanis 40	3	8	10/11	3.700	2.900	2.600	2.200	1.850	3.000
Oceanis 37	3	8	10	3.000	2.500	2.100	1.800	1.520	2.800
Oceanis 37	3	7	08	2.900	2.300	1.950	1.600	1.400	2.800
Oceanis 361	3	7	03	2.400	2.000	1.600	1.400	1.200	2.500
First 35	2	5	11	2.600	2.200	1.750	1.550	1.350	3.000
catamarans									
Lagoon 440	4+1	10	09	8.000	6.100	5.600	4.350	4.100	5.000
Lagoon 400	4+1	10	12	7.500	5.680	5.150	4.100	3.900	4.500

Included: dighy, GPS-Plotter, autopilot, gas, CD-player, bow thruster on OC40, SO 49, SO45, OC473, F47.7, OC37 (10), CY 50.5, H531

Options: End cleaning: €100 (up to 41'), €110 (43'- 47'), €120 (49'- 53'), €140 (cat.), outboard: €100/week, bedding & towels: €17/set, Gen: €160/week, safety net: €130

Discounts: 3% 2 weeks or more, 5% Boat Show, 5% repeater, 3% flotilla 2 boats, 4% flotilla 3 and more boats, max 15%

Transfer (single): Flughafen Olbia - Portisco: €40 (till 4 pers.), €10/ every other pers.

Check-In/Check-Out: Saturday 6 p.m./Friday 6 p.m.+ overnight on bord until Saturday 9 a.m.

Languages spoken at base: English, Italian, German

Elba (Portoferraio)

10% early booking discount until 31.12.11

Sun Charter / SUN Yachting S.R.L., Verona - Portoferraio

Yacht	Cab.	Pers.	Y.o.cons.	13.10. - 11.05.	12.05. - 25.05. 29.09. - 12.10.	26.05. - 13.07. 08.09. - 28.09.	14.07. - 03.08. 25.08. - 07.09.	04.08. - 24.08.
Currency (Price per week)				€	€	€	€	€
Sun Odyssey 49	4	9	04	2.900	3.300	3.600	3.800	4.300
Sun Odyssey 45	4	8	05-08	2.600	2.800	3.000	3.400	3.900
Sun Odyssey 44i	4	8	09/10	2.600	2.800	3.000	3.400	3.900
Sun Odyssey 439	4	8	12	2.500	2.700	2.900	3.200	3.600
Sun Odyssey 43	4	8	04	2.300	2.500	2.700	2.900	3.300
Sun Odyssey 42 i	3	7	07	2.300	2.500	2.700	2.900	3.300
Sun Odyssey 409	3	7	11	2.190	2.390	2.590	2.790	3.190
Sun Odyssey 40	3	6	04	2.090	2.290	2.490	2.590	3.090
Sun Odyssey 39 i	3	6	07	2.090	2.290	2.490	2.590	3.090
Sun Odyssey 35	2	5	05	1.490	1.690	1.790	1.890	2.190

Included: GPS-plotter, autopilot, bimini, CD-player, hot water, endcleaning is contained in weekly prices. For each additional week price is reduced by amount of endcleaning. €90 till 40', €100 from 42'. It is payable on-site.

Discounts: 5% repeat client, 5% boatshow, 5% on reservations starting from 5 ships for 1 week, 5% on reservations starting from 3 ships for 2 or several weeks. Max 10%.

10% on the third week and every following week.

Options: Blister €100/Charter, bedding €10/Set, towels €5/Set, outboarder (incl.5l OB-mixture) € 70 for 1.week €40 every further week.

Check-In/Check-Out: Saturday 6:00pm, Saturday 8:00am, return to marina Friday 4:00pm.

Deposit / franchise: € 2.500 to be deposit on spot via Euro-, Visacard.

Damage waiver: Reduces deposit to €500 and includes a skipper casualty insurance. Costs €150/week.

Sardinia (Portisco)

10% early booking discount until 31.12.11

Sun Charter / SUN Yachting S.R.L., Verona - Portisco

Yacht	Cab.	Pers.	Y.o.cons.	06.10. - 11.05.	12.05. - 25.05. 15.09. - 05.10.	26.05. - 13.07.	14.07. - 03.08. 25.08. - 14.09.	04.08. - 24.08.
Currency (Price per week)				€	€	€	€	€
Sun odyssey 509	5	10	12	2.830	3.530	4.130	4.630	5.230
Sun Odyssey 49	4	8	04	2.420	2.820	3.520	3.720	4.520
Sun Odyssey 45.2	4	8	03	2.000	2.200	2.600	2.900	4.000
Sun Odyssey 45	4	8	06	2.300	2.500	3.000	3.300	4.300
Sun Odyssey 44i	4	8	11	2.300	2.500	3.000	3.300	4.300
Sun Odyssey 44i	3	6	12	2.300	2.500	3.000	3.300	4.300
Sun Odyssey 439	4	8	11/12	2.100	2.400	2.800	3.000	4.200
Sun Odyssey 43	4	8	02	1.800	2.200	2.400	2.600	3.400
Sun Odyssey 42i	3	6	07	1.900	2.300	2.500	2.700	3.500
Sun Odyssey 409	3	6	11	1.800	2.200	2.400	2.600	3.400
Yachting Sardinia (Partner)								
Bavaria 50	5	10	05	2.630	3.130	4.030	4.230	4.830
Bavaria 44	4	8	03	2.300	2.400	2.800	3.100	4.100
Bavaria 38	3	6+2	04	1.600	1.900	1.900	2.500	2.900

Included: GPS-plotter, autopilot, bimini, CD-player, hot water, endcleaning is contained in weekly prices. For each additional week price is reduced by amount of endcleaning. €100 till 45.2', €120 49', €130 from 50'. It is payable on-site.

Discounts: 5% repeat client, 5% boatshow, 5% on reservations starting from 5 ships for 1 week, 5% on reservations starting from 3 ships for 2 or several weeks. Max 10%.

10% on the third week and every following week.

Options: Blister €150/week, bedding and towels €15/set, outboarder (incl.5l OB-mixture) €100/week., Maddalena Park (week ticket) €50 (till 45'), €70 (from 45')

Check-In/Check-Out: Saturday 6:00pm, Saturday 8:00am, return to marina Friday 4:00pm.

Deposit / franchise: € 2.500 to be deposit on spot via Euro-, Visacard.

Damage waiver: Reduces deposit to €500 and includes a skipper casualty insurance. Costs €150/week.

Scarlinto (Tuscany)

10% early booking until 31.12.2011

43° Parallelo s.n.c. - Bogliaco di Gargnano

Yacht	Cab.	Pers.	Y.o.cons.	04.08. - 24.08.	30.06. - 03.08. 25.08. - 07.09.	26.05. - 29.06. 08.09. - 28.09.	31.03. - 25.05. 29.09. - 12.10.	01.01. - 30.03. 13.10. - 31.12.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Oceanis 50 Family	5+1	11	10	6.200	5.200	4.500	4.100	3.650	3.000
Sun Odyssey 45	4	8	05	4.100	3.500	3.000	2.600	2.400	2.500
Bavaria 45 Cruiser	4	8	12	4.500	3.900	3.400	3.000	2.750	2.500
Sun Odyssey 44i	4	8	09	4.300	3.700	3.200	2.800	2.550	2.500
Cyclades 43.4	4	8	08	4.100	3.500	3.000	2.600	2.400	2.500
Sun Odyssey 43	4	8	03	3.800	3.200	2.850	2.450	2.250	2.500
Sun Odyssey 42i	3	7	10	3.700	3.150	2.800	2.400	2.150	2.500
Sun Odyssey 42i	3	7	09	3.600	3.050	2.750	2.350	2.100	2.500
Cyclades 39.3 (2 WC)	3	6	08	3.000	2.600	2.300	2.000	1.850	2.000
Sun Odyssey 37	3	6	04	2.600	2.300	2.000	1.700	1.550	2.000
Grand Soleil 37	2	5	06	2.500	2.250	1.950	1.700	1.550	2.000
Sun Odyssey 35	3	6	05	2.600	2.300	2.000	1.700	1.550	2.000
Sun Odyssey 35	2	5	06	2.350	2.100	1.850	1.600	1.450	2.000
Catamaran									
Lagoon 421	4+1	8+2	2011	7.400	6.000	5.400	4.850	4.550	3.500

Included: GPS, plotter, autopilot, furling mainsail: SO54DS, cd, hot water, 220v, endcleaning, dinghy, bed linen (1set/person), gas and battery consumption, first and last night at the base.

Options: Easy Pack: (includes outboard motor and starter kit) €120/week 2/3 cab., €140/week 4/5 cab. + cat., any additional week €80. Comfort Pack: (includes outboard motor, starter kit, towels (1 set per person), internet key (IT), inverter 600 W) €160/week 2/3 cab., €200/week 4/5 cab. + cat., any additional week €80. Towels: €8/pers., bed linen additional set: €15/cab., gennaker: €100/week, safety net: €150 (up 42'), €200 (up 50' + cat.), €50 without installation

Discounts: 5% 2 weeks, 10% 3 weeks, 5% repeater, 5% boatshow, max. 15%.

Check-In/Check-Out: Sat 5pm/Fri 6pm + night on board until 8:30am.

Deposit / franchise: To be deposited on spot via Visa-/Mastercard. €150 (2/3 cab.) reduce deposit to €500. €200 (4/5 cab.) reduce deposit to €800. €250 (cat.) reduce deposit to €1000.

Transfer (single): possible, on request

Provisioning: possible (inv. + € 40)

Shopping possibility: Small supermarket approx. 1 km from base.

Parking: possible, on request.

Languages spoken at base: English, French, Italian.

Marina di Scarlino (Tuscany)

10% early booking until 31.12.2011, 5% - 15.02.2012

Aladar Sail - Siena

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 06.04. 20.10. - 31.12.	07.04. - 18.05. 06.10. - 19.10.	19.05. - 29.06. 08.09. - 05.10.	30.06. - 04.08. 24.08. - 07.09.	04.08. - 24.08.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Sun Odyssey 54 DS	4	10	08	4.200	4.600	4.800	5.900	6.800	2.500
Oceanis 50	5+1	12	11	3.650	4.150	4.450	5.100	6.250	2.500
Bavaria 46 Cruiser	4	10	05	2.400	2.650	3.000	3.500	4.200	1.500
Oceanis 46	4	10	11	2.500	2.850	3.200	3.700	4.300	2.000
Elan 434	4	10	08	2.350	2.600	2.800	3.300	4.100	1.500
Sun Odyssey 43*	4	10	03/04	2.300	2.450	2.600	3.100	4.000	1.500
Oceanis 40	3	8	08	2.000	2.100	2.250	2.650	3.800	1.500
Sun Odyssey 37*	3	8	03	1.500	1.750	1.900	2.200	3.000	1.000
Catamaran									
Lavezzi 40	4	10	06	2.650	3.000	3.450	4.700	5.950	2.500

Included: GPS-Plotter, autopilot, VHF, CD-player, dinghy, bed linen, Gas and battery consumption, final cleaning, first and last night on mooring
Options: Outboarder: €100/week, €50 additional week, towels: €9/pers., bed linen (additional set): €10/pers., Gennaker: €130/week, safety net: €150 (free without installation), skipper and hostess: on request

Discounts: 5% on second week, 10% on third week, 5% boat show, max. 15%

Check-In/Check-Out: 5p.m./Frid. 6p.m. + overnight until Sat. 9 a.m., weekend: fr. 6pm till Su. 6pm

Deposit / franchise: To be deposit by credit card, cheque or in cash. €150 (till 37') reduce deposit to €400, €200 (over 37') reduce deposit to €600, €300 (cat. + Oceanis 50) reduce deposit to €800.

Transfer (single): on request

Shopping possibility: ca 5km distant there are 2 big supermarkets

Languages spoken at base: English, French, Italian

additional informations: * refit 2010

Neaples (Castellammare di Stabia)

10% early booking discount until 29.02.12

Vela Charter s.r.l - Neapel

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 18.05. 29.09. - 31.12.	19.05. - 06.07. 25.08. - 28.09.	07.07. - 03.08.	04.08. - 24.08.	Deposit
Currency (Price per week)					€	€	€	€	€
Jeanneau 53	N	5+1	13	12	4.000	4.800	5.500	6.200	3.000
Cyclades 50.4	N	4+1	11	07	3.100	3.800	4.200	5.500	3.000
Bavaria 50	N	5	10	05	2.950	3.150	3.400	4.500	3.000
Sun Odyssey 49 DS	N	3	6	08	2.950	3.150	3.400	4.500	3.000
Sun Odyssey 45	N	4	10	08	2.600	3.100	3.600	4.800	2.000
Oceanis 46	N	4	10	09	3.300	3.800	4.250	5.300	2.000
Cyclades 43.4	N	4	10	06	2.350	2.600	3.400	4.500	2.000
Cyclades 43.3	N	3	8	06	2.200	2.400	3.100	3.800	1.500
Sun Odyssey 42i	N	3	8	09	2.350	2.700	3.200	3.700	2.000

Included: GPS, autopilot, VHF, log, echo sounder, electr. anchorwinch, fridge, 220V Plug, deck shower, warm water, KASKO insurance, first and last night at the base

Options: Outboarder: € 110/week, Spi/MPS: € 100/week., linen: € 10/pers., hostess: €1000/week, skipper: € 1000/week, Charter Pack (includes water tanks, gas tanks, outboard fuel, engine oil): €50/week, final cleaning: €120

Discounts: 2 weeks: 5%, 3 weeks: 10%, repeater: 5%.

Short charter: 2 days: 35%, 3 days: 50%, 4 days: 65%, 5 days: 80%, 6 days 90% of weekly price.

Check-In/Check-Out: Sat 5pm/Fr 5pm + overnight until Sat 9am.

Deposit / franchise: Pay by eurocheques, cash or credit card.

transfer: Airport Neapel - Base Neapel: €80 (1-4 pers.), €120 (5-9 pers.), €160 (10 pers.), Airport Neapel - Castellammare di Stabia Base: €120 (1-4 pers.), €150 (5-9 pers.), €180 (10 pers.)

Shopping possibility: Supermarket close to base, open from 9am - 6pm, closed on Sundays.

Reggio Calabria, Portorosa

15% early booking until 31.12.2011, 10% early booking until 31.01.2012

Spartivento Group S.P.A. - Reggio Calabria

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 27.04.	28.04. - 15.06. 06.10. - 31.12.	16.06. - 13.07. 08.09. - 05.10.	14.07. - 03.08. 18.08. - 07.09.	04.08. - 17.08.	deposit
Currency (Price per week)					€	€	€	€	€	€
Cyclades 50.5	C	5+1	13	08	2.600	2.800	3.500	4.000	6.000	2.500
Cyclades 50.5	P	5+1	13	08	2.700	3.000	3.700	4.000	6.000	2.500
Cyclades 50.5	C	5+1	13	06	2.600	2.800	3.500	4.000	6.000	2.500
Cyclades 50.4	P	4	10	07	2.500	2.700	3.400	3.700	5.400	2.500
Cyclades 50.4	C	4	10	07	2.400	2.500	3.200	3.700	5.000	2.500
Sun Odyssey 49 i	C	4	10	10	2.400	2.600	3.300	3.700	5.000	2.000
Sun Odyssey 49 i	P	4	10	10	2.600	2.800	3.500	4.000	5.500	2.000
Oceanis 48	P	4	8	12	3.200	3.500	4.000	4.400	5.600	2.000
Oceanis 48	C	4	8	12	3.000	3.500	4.000	4.400	5.600	2.000
Oceanis 46	C	4	10	09	2.200	2.500	2.800	3.200	4.300	2.000
Oceanis 45	P	4	8	12	2.700	2.800	3.400	4.000	5.100	2.000
Oceanis 45	C	4	8	12	2.500	2.600	3.200	3.800	5.100	2.000
Cyclades 43.4	C	4	10	07/08	1.800	2.000	2.200	2.700	4.000	2.000
Cyclades 43.4	P	4	10	08	2.000	2.200	2.400	2.700	4.000	2.000
Oceanis 43	P	4	10	08	2.200	2.400	2.600	3.000	4.100	2.000
Oceanis 43	C	4	10	08	2.000	2.200	2.400	3.000	4.100	2.000
First 40.7	C	3	8	08	1.800	1.900	2.000	2.200	3.200	2.000
Oceanis 38	C	4	8	12	3.000	3.500	4.000	4.400	5.600	2.000
Oceanis 373	C	3	6	04	1.500	1.500	1.800	2.200	2.700	1.500
Oceanis 343	C	3	6+1	05	1.400	1.500	1.600	1.800	2.300	1.500

C = Reggio Calabria, P = Portorosa

Included: GPS, autopilot, gas, CD-Player, dinghy, bow thruster (only on Cyclades 50.5, Cyclades 50.4 and Sun Odyssey 49).

Options: End cleaning: €100, skipper: €1.000/week + prov., outboard: €90/week, spi/gen: €150/week, linen: €10/set/week, linen & towels: €15/set/week

Discounts: 5% 2 weeks, 10% 3 weeks, 5% boat show, max 20%

Deposit / franchise: to be deposited on spot in cash or with Visa-/Mastercard.

Check-In/Check-Out: Reggio Calabria: Saturday 6 p.m. / Friday 7 p.m. + overnight until Saturday 08:30 a.m.

Portorosa: Saturday 5 p.m. / Friday 7 p.m. + overnight until Saturday 9 a.m.

Transfer (single): Reggio Calabria: (max 8 pers.) from/to airport/train station - base: €30, Catania - base: €180, Lamezia Terme - base: €130

Portorosa: Catania - base, Palermo - base, Messina - base: on request!

Provisioning: possible + €30

Languages spoken at base: English, Italian

additional informations: In the period 14.07. - 03.09.2012 departures only from Reggio Calabria.

Procida

Early booking: 10% till 31.12.11, 5% till 31.01.1

Progettoceano - Procida

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 25.05. 15.09. - 31.12.	26.05. - 22.06. 01.09. - 14.09.	23.06. - 03.08. 18.08. - 31.08.	04.08. - 17.08.
Currency (Price per week)				€	€	€	€
Bavaria 50	5	11	07	3.500	3.950	4.700	5.900
Bavaria 46	4	9	08/07	2.800	3.200	3.800	4.700
Bavaria 45 Cruiser	4	9	12	3.100	3.500	4.100	5.000
Bavaria 42	3	8	08	2.300	2.600	3.000	3.800
Bavaria 39	3	8/7	07/08	2.000	2.300	2.700	3.540
Bavaria 36 Cruiser	3	7	11	1.800	2.100	2.400	3.200

Included: autopilot, log, dept tridata, wind station, dinghy, anchor weindlass, lazy bag, 2 gas bottles

Options: skipper: €1100/week, hostess: €850/week, Outboard: €130/week, bed linen: €10/pers., towels: €10/pers., final cleaning: €120 (Bavaria 50, Bavaria 46

cruiser), €100 (Bavaria 46), €90 (Bavaria 42, Bavaria 39, Bavaria 36 cruiser)

Discounts: 5%repeater, 5% 2 weeks, 10% 3 weeks, 5% boatshow, max. 25%

Deposit / franchise: to be deposited on the spot in cash or with credit card

transfer: Possible

Check-In/Check-Out: Check in: saturday 6.00 pm. check out: 6pm + overnight

Portorosa (Sicily)

10% early booking until 31.12.2011, 5% until 31.01.12

Turistica Il Gabbiano - Portorosa

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 25.05. 22.09. - 31.12.	26.05. - 03.08. 25.08. - 21.09.	04.08. - 24.08.	Deposit
Currency (Price per week)							
				€	€	€	€
Sun Odyssey 54 DS*	3+1	10	08	6.520	7.620	8.920	2.000
Cyclades 50.5	5+1	13	06	4.020	4.820	6.920	2.000
Sun Odyssey 49	4	8+2	05	3.420	4.020	5.920	2.000
Oceanis 46	4	8+2	09	2.820	3.720	5.620	2.000
First 45*	3	8	09	3.920	4.820	6.720	1.500
Sun Odyssey 45	4	8+2	05	2.620	3.520	5.220	2.000
Cyclades 43.4	4	8+2	06	2.620	3.120	4.720	2.000
Oceanis 423	4	8+2	04	2.320	2.720	4.520	2.000
Sun Odyssey 42i	3	6+2	07	3.320	2.720	4.120	1.500
Oceanis 40	3	6+2	07	2.300	2.700	4.100	1.500
Oceanis 393	3	6+2	02	1.900	2.200	3.500	1.500
Oceanis 37	3	6+2	08	1.900	2.200	3.500	1.500
Oceanis 34	3	6+2	09	1.600	2.000	3.300	1.500
Oceanis 323	2	4+2	07	1.500	1.800	2.600	1.500
catamarans							
Orana 44*	4+2	8+2	09	5.520	6.620	8.820	2.000
Lagoon 380	4	8+1	04	2.820	3.920	5.920	2.000

Included: GPS, autopilot, el. windlass, linen, towels, CD-player, Endcleaning, to be paid on spot (at the charter base): €100 up to 40', €120 up to 54' + Cat.

For each further week the price is reduced by the costs for the endcleaning.

Options: Outboarder: € 70/week, gennaker: € 130/week, skipper: € 1100/week + prov., windsurf/kayak: € 100/week.

Discounts: 5% 2 weeks, 10% 3 Wochen, 5% repeater, max 20%.

Check-In/Check-Out: Sat 5pm/Fri 6pm + night on board until Sat 9am.

Deposit / franchise: €1500 (2-3 cab.), €2000 (4-5 cab.) to be deposited on spot in cash or Visa-/Mastercard.

One-Way: Palermo or Catania: € 300.

Transfer (single): Catania - Portorosa, 5 - 8 pax: € 200, 9 - 14 pax: € 270, Palermo - Portorosa, 5 - 8 pax: € 260, 9 - 14 pax: € 325.

Provisioning: possible.

Languages spoken at base: German, English

additional informations: * incl. skipper

Siracusa, Portorosa, Marsala (Sicily)

10% early booking discount until 31.12.2011, 5% early booking until ng until 31.01.2012

Jonio Yachting - Ficarazzi

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 18.05. 06.10. - 31.12.	19.05. - 29.06. 01.09. - 05.10.	30.06. - 03.08. 18.08. - 31.08.	04.08. - 17.08.	Deposit
Currency (Price per week)								
				€	€	€	€	€
Standard Line								
Ocean Star 56.1	4+1	12	04	4.100	4.900	5.300	6.500	2.000
Dufour 525	4+1	9	07	3.800	4.500	5.400	6.500	2.000
Dufour 455	4	10	07	2.700	3.100	3.500	5.300	1.500
Oceanis 43	4	10	08	2.400	2.800	3.400	4.800	1.500
Dufour 425	3	8	07	2.100	2.400	2.900	4.400	1.300
Hanse 400e	3	8	07	2.000	2.300	2.800	3.900	1.300
Dufour 385	3	8	06	1.700	2.100	2.500	3.600	1.300
Dufour 34P	2	5	10	1.500	1.800	2.300	2.900	1.300
Hanse 342	2	4+1	07	1.500	1.800	2.300	2.900	1.300
ECONOMIC LINE								
Ocean Star 51.2	4+1	11	04	2.700	3.500	4.000	5.700	2.000
Bavaria 49	5	12	04	2.700	3.500	4.000	5.700	1.300
catamarans								
Lagoon 440 incl. Skipper*	3+1	8	08	4.800	6.200	7.000	8.000	2.000
Lagoon 380	4+1	9	04	3.100	3.700	4.400	5.600	2.000
Lagoon 380 S2	4+1	9	06	3.100	3.700	4.400	5.600	2.000
PRESTIGE LINE								
NYX 565 incl. Skipper*	4+2	10	10	10.000	12.000	14.000	16.000	2.000
Vismara V52 incl. Skipper*	3	8	08	5.150	6.250	7.050	8.550	2.000

Included: GPS, VAT, gas, autopilot, linen

Extras: bedding + towels + outbord engine: €160/week (3 cab.), €180/week (4 and 5 cab.)

Options: final cleaning: €80 (till 34'), €100 (via 35'), skipper: €150/day

Discounts: 5% on 2nd week, 10% on 3rd week, 5% boatshow, max. 15%, no discounts in August.

Deposit / franchise: To be deposited on spot via Visa- or Mastercard.

Check-In/Check-Out: Saturday 5pm/Friday 6pm + over night on board until Sa. 9am.

Transfer (single): Airport Catania - Portorosa: €180 (1-3 pers.), €190 (4-8 pers.), €230 (9-12 pers.) **Airport Catania - Siracusa:** €60 (1-3 pers.), €100 (4-8 pers.), €150 (9-12 pers.) **Airport Palermo - Marsala:** €110 (1-3 pers.), €160 (4-8 pers.), €210 (9-12 pers.) **Airport Palermo - Portorosa:** €190 (1-3 pers.), €220 (4-8 pers.), €250 (9-13 pers.) **Airport Trapani-Birgi - Marsala:** €45 (1-3 pers.), €90 (4-8 pers.), €150 (9-13 pers.)

One-Way: Portorosa - Siracusa (and contrary): €500, Portorosa - Marsala (and contrary): €500, payable in cash only

Short charter: 2 days 35%, 3 days 50%, 4 days 65%, 5 days 80%, 6 days 90% of weekly price.

Languages spoken at base: German, English.

additional informations: * Vismara V52, Lagoon 440 and NYX 565 bookable just with skipper (inclusive in the price)

Castiglioncello (Tuscany); Portisco, Alghero (Sardinia)

early booking discount 15% - 31.10.11, 10% - 30.11.11, 5% - 31.12.11, 3% bis 31.01.12

North Sardinia Sail s.r.l. - Pontedera

Yacht	Cab.	Pers.	Y.o.cons.	04.08. - 17.08.	07.07. - 03.08. 18.08. - 31.08.	26.05. - 06.07. 01.09. - 21.09.	05.05. - 25.05. 22.09. - 19.10.	01.01. - 04.05. 20.10. - 31.12.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Toscana: Castiglioncello									
Bavaria 50 Cruiser	5	11	08	5.776	4.519	3.921	3.232	2.993	4.500
Bavaria 46 Cruiser	4	9	08	5.026	3.932	3.411	2.812	2.604	4.000
Sun Odyssey 45.2	4	10	01/12	3.445	2.695	2.338	1.928	1.785	3.200
Sun Odyssey 45	4	10	08	4.439	3.473	3.013	2.484	2.300	3.200
Bavaria 44	4	9	04	3.547	2.775	2.408	1.985	1.838	3.200
Oceanis Clipper 423	3-4	10	06	3.744	2.929	2.541	2.095	1.940	3.000
Bavaria 40 Cruiser	3	7	08	3.345	2.617	2.270	1.872	1.733	2.800
Oceanis Clipper 411	4	10	01/12	2.939	2.300	1.995	1.645	1.523	2.800
Sun Odyssey 35	3	8	04	2.663	2.084	1.808	1.490	1.380	2.500
Sardinia									
Oceanis 43	4	10	11	4.252	3.361	3.916	2.404	2.226	3.000
Sun Odyssey 42 i	3	8	08	3.791	2.997	2.600	2.144	1.985	3.000
Sun Odyssey 42i	3	8	11	3.992	3.156	2.738	2.257	2.090	3.000
Sun Odyssey 379	3	8	12	3.152	2.492	2.162	1.782	1.650	2.800
Sun Odyssey 36 i	3	8	07	2.668	2.109	1.830	1.509	1.397	2.500
Sun Odyssey 36 i	3	8	09	2.909	2.300	1.995	1.645	1.523	2.500
Bavaria 31 Cruiser	2	5	08	2.166	1.712	1.486	1.225	1.134	2.000
Luxury Line: Sardinia									
Sun Odyssey 54 DS*	5	12	09	7.984	6.312	5.476	4.514	4.180	5.000
Oceanis 50 Family	5+1	13	10	6.418	5.074	4.402	3.629	3.360	4.500
Bavaria 50 Cruiser	5	11	07	5.717	4.519	3.921	3.232	2.993	4.500
Oceanis 50 Family	5+1	13	12	6.647	5.255	4.559	3.758	3.480	4.500
Sun Odyssey 49 i	4	10	09	5.635	4.455	3.865	3.186	2.950	4.500
Oceanis 46	4	10	11	5.335	4.217	3.659	3.016	2.793	4.000
Oceanis 46	4	10	10	5.195	4.107	3.563	2.938	2.720	4.000
Oceanis 45	4	10	12	5.596	4.424	3.838	3.164	2.930	4.000
Sun Odyssey 44i	4	10	10	4.955	3.917	3.398	2.802	2.594	3.500
Low Cost Line									
Oceanis Clipper 473	4	10	02	3.402	2.627	2.249	2.041	1.890	3.200
Oceanis Clipper 473	4	10	02	3.591	2.773	2.374	2.155	1.995	3.200
Sun Odyssey 45.2	4	10	01/12	3.330	2.572	2.202	1.998	1.850	3.200
Bavaria 44	4	9	03	3.213	2.481	2.124	1.928	1.785	3.200
Powerboat									
Montecarlo 37 HT*	2	6	09	8.108	6.552	5.528	4.505	4.095	5.000
catamarans									
Lagoon 500*	5+2	14	10	11.310	8.526	7.714	6.090	5.800	6.000
Lagoon 450*	4+2	12	11	8.424	6.350	5.746	4.536	4.320	5.000
Lagoon 440*	4+2	12	08	7.995	6.027	5.453	4.305	4.100	4.500
Lagoon 410 S2	4	12	05	6.825	5.145	4.655	3.675	3.500	4.000
Lagoon 400	4+2	12	10	7.410	5.586	5.054	3.990	3.800	4.500

* Segelerfahrungsnachweis nötig für BAREBOAT CHARTER

Included: GPS Chart-Plotter, autopilot, dinghy (except Montecarlo 37 HT), el.windlass, Kühlschrank

Options: Final Cleaning: Toscana Castiglioncello: €100 (till 36'), €110 (till 44'), €120 (till 50') / Sardinien: €90 (till 32'), €100 (till 40'), €110 (till 44') / Luxus Linie €110 (till 47'), €120 (till 54 DS) / Powerboat: €150 / Low Cost Line: €100 / Katamarane: €120 (till 41'), €140 (till 45'), €150 (till 50'), Maddalena Parc permission: €40(till 36'), €55 (40-44'), €75 (45-49'), €90 (50'-54DS), €95 (cat.), outboarder €100/week, bedding and towels €18/pers., gennaker €160/week, safety net €130 (if available), kayak €80/week, inverter 12/220V €15/week, hostess €100/day + food

Discounts: repeater 5%, 2 yachts 3%, 3+more yachts 4%, max. discount 15%

Deposit / franchise: to be deposit on spot via Visa,-Mastercard

Check-In/Check-Out: friday between 4.30 pm and 6.30 pm + overnight until sat 8am

Transfer (single): Olbia-Portisco(4pers) €45, (8pers) €75, Pisa-Castiglioncello: on request

Parking: Cala de Medici: €80/Wo. not guarded, Portisco: €90/Wo. not guarded

Provisioning: possible (inv. + 20%)

Languages spoken at base: German, English

Cannigione (Sardinia)

5% until 31.12.11, 3% until 31.01.2012

Andromeda Charter s.r.l. - Cagliari

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 04.05 20.10. - 31.12.	05.05. - 25.05. 22.09. - 19.10.	26.05. - 06.07. 01.09. - 21.09.	07.07. - 03.08. 18.08. - 31.08.	04.08. - 17.08.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Hanse 540e	4+1	9	08	4.200	4.400	5.300	5.800	8.000	5.000
Oceanis 473	4	10	01 ref.10	1.870	2.130	2.380	2.640	3.200	4.000
Oceanis 43	4	8	08	2.100	2.400	2.700	2.800	4.000	3.500
Oceanis 43	3	6	08	2.100	2.400	2.700	2.800	4.000	3.500
Oceanis 423	3	6	03 ref.10	1.500	1.900	2.100	2.200	3.400	3.500
Oceanis 411	4	10	99 ref.10	1.120	1.280	1.600	1.920	2.900	3.500
Oceanis 381	3	8	99 ref.10	960	1.120	1.360	1.840	2.260	3.000
Oceanis 34	2	5	11	1.300	1.600	1.800	2.400	2.800	3.000
Oceanis 323	2	4	05 ref.10	1.000	1.100	1.300	1.500	2.200	3.000

Included: gps, autopilot, el. windlass, 1 bottle of gas, VHF, CD Radio, full batten Mainsail, furling genoa, mooring at the base, bedding.
Options: final cleaning: €100 till 47', €150 over 47', additional bedding: €10/pers., towels: €5/pers., outboarder: €100/week, skipper: €1050/week + prov., hostess: €700/week + prov., reeling-net: 80€ (if available)
Discounts: 2 or more weeks 3%, repeater 5%, boatshow 5%, max discount 15%
Deposit / franchise: to be deposited on spot in cash or via Visa-/Mastercard or CARTA Si
Check-In/Check-Out: Sat 6pm/Fri 6pm - Sat 9am

Salivoli, Viareggio

7% early booking until 31.12.11 or 6 months prior to charter start

Gruppo Nautico Italiano S.r.l. - Viareggio

Yacht	Cab.	Pers.	Y.o.cons.	22.09. - 09.03.	10.03. - 06.04. 08.09. - 21.09.	07.04. - 03.08.	04.08. - 17.08.	18.08. - 07.09.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Sun Odyssey 52.2	3+1	8	02	3.200	3.800	4.400	5.900	4.400	3.000
Bavaria 49	5	12	04	2.900	3.600	4.200	5.700	4.200	2.500
Bavaria 46	4	10	08	2.400	3.000	3.300	4.500	3.300	2.500
Sun Odyssey 439	4	10	11	2.200	2.800	3.100	4.300	3.100	2.500
Cyclades 43.3	3	8	06	2.000	2.300	2.600	3.500	2.600	2.500
Dufour 425	3	8	07/09/10	2.000	2.300	2.700	3.600	2.700	2.500
Dufour 405	3	8	10	1.900	2.200	2.600	3.500	2.600	2.000
catamarans									
Lagoon 440	4+2	12	07	4.600	5.600	6.300	8.100	6.300	4.000
Orana 44	4+2	10	08	4.200	5.200	5.900	7.600	5.900	4.000

Included: GPS, autopilot
Options: final cleaning €90 (3 cab.), €120 (4/5 cab.), €150 (cat.), skipper €150/day +prov., hostess €90/day +prov., outboarder €100/week, gen. €130/week, bedding & towels €40/cab.
Discounts: 5% 2 weeks, 10% 3 weeks and more, 5% boat show, 5% repeater, max. 15% (no discounts in August!)
Deposit / franchise: To be deposited on spot via Visa-/Mastercard, American Express or in cash.
Check-In/Check-Out: Saturday 6pm/Friday 6pm + overnight until Saturday 8am.
Transfer (single): On request from following airports: Pisa, Florence, Rom.
Provisioning: possible, + 15% service fees.
Languages spoken at base: German, English, Italian

Salerno, Tropea, Palermo

10% early booking until 31.01.2012, 5% early booking until 29.02.2012

Star Sail - Salerno

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 20.04. 06.10. - 31.12.	21.04. - 18.05. 22.09. - 05.10.	19.05. - 22.06.	08.09. - 21.09.	23.06. - 03.08.	25.08. - 07.09.	04.08. - 24.08.
Currency (Price per week)				€	€	€	€	€	€	€
Grand Soleil 56 Exclusive	3+1	8	04	5.570	6.200	6.830	6.830	7.250	7.250	8.300
Sun Odyssey 54	4+1	12	05	3.570	4.200	4.830	4.830	5.250	5.250	6.300
Jeanneau 53	5	10+2	10	3.790	4.542	5.191	5.191	5.624	5.624	6.500
Sun Odyssey 52.2	4+1	12	04	3.710	4.015	4.530	4.530	4.945	4.945	5.800
Sun Odyssey 52.2	4+1	12	02	3.245	3.460	4.010	4.010	4.440	4.440	5.000
Bavaria 50	5	10+1	07	3.410	3.750	4.390	4.390	4.830	4.830	5.350
Sun Odyssey 49 i	4	8+2	08	3.141	3.677	4.326	4.326	4.760	4.760	4.800
Sun Odyssey 49	4	8+2	08	3.380	3.690	4.360	4.360	4.840	4.840	5.000
Sun Odyssey 49	4	8+2	05	2.990	3.280	3.803	3.803	4.150	4.150	4.620
Dufour 455	4	8+2	07/08	2.925	3.140	3.575	3.575	3.790	3.790	4.300
Sun Odyssey 45	4	8+2	05	2.600	2.790	3.190	3.190	3.390	3.390	4.100
Salona 41	3	6+1	11	2.493	2.716	3.028	3.028	3.245	3.245	3.700
Dufour 405	3	6+2	10	2.275	2.495	2.710	2.710	2.925	2.925	3.400
Bavaria 40	3	6+2	11	2.165	2.380	2.595	2.595	2.810	2.810	3.300
Bavaria 40	3	6+2	08	2.080	2.300	2.515	2.515	2.732	2.732	3.300
Grand Soleil 40	3	6+2	04	2.060	2.275	2.495	2.495	2.710	2.710	3.200
Sun Odyssey 439	4	8+2	12	2.710	2.890	32.290	3.290	3.490	3.490	4.200
Sun Odyssey 39 i	3	6+2	08	2.000	2.210	2.420	2.420	2.630	2.630	3.200
Salona 37	3	6+2	08	1.580	1.790	2.210	2.210	2.520	2.520	3.000
Dufour 365	3	6+2	08	1.465	1.680	2.110	2.110	2.440	2.440	2.850
Sun Odyssey 36 i	3	6+2	07	1.370	1.580	2.000	2.000	2.310	2.310	2.800
Salona 34	2	4+2	09	1.298	1.410	1.848	1.848	2.163	2.163	2.400
Catamaran Salerno & Tropea										
Lagoon 380	4	8+2	08	3.028	3.358	3.790	3.790	4.542	4.542	5.100
Base Palermo				01.01.-18.05.	19.05.-29.06.	30.06.-03.08.	04.08.-17.08.	18.08.-31.08.	01.09.-05.10.	06.10.-31.12.
Cyclades 50.5	5	13	08	2.700	3.200	3.900	5.200	3.900	3.200	2.700
Oceanis 473	4	8+2	03	2.500	2.950	3.600	4.700	3.600	2.950	2.500
Cyclades 43.4	4	8+2	06	2.200	2.600	2.900	3.900	2.900	2.600	2.200
Oceanis 423	4	8+2	05	2.200	2.600	2.900	3.900	2.900	2.600	2.200
Sun Odyssey 39 i	3	6+2	08	1.600	2.100	2.300	3.100	2.300	2.100	1.600
Sun Odyssey 36 i	3	6+2	08	1.400	1.800	2.000	2.800	2.000	1.800	1.400

Included: GPS-Plotter, autopilot, el. anchor winch, dinghy

Discounts: 5% 2 weeks, 10% 3 weeks (except august), 5% boat show, max 15%.

Options: outboard motor: 120/week., blister: €150/week, bedding: 15€/pax., railing net: €120/week, end cleaning: €100 (3 cab.), €130 (4 cab.), €150 85 cab.)

Deposit / franchise: to be deposited on the spot in cash or with Visa-/Mastercard.

€1.500 (until 39'), €2.000 (40'-47'), €3.000 (49'-56')

Oneway / yacht transfer costs: possible on request (€250)

Check-in/Check-Out: Saturday 6pm/Friday 6pm + overnight on board until Saturday 9am.

Transfer (single): On Request.

Parking: approximately €10/day/car

Languages spoken at base: English, Italian

FRANCE

Golfe Juan, St. Raphael

5% early booking discount until 31.01.12

Bestsail - Seaways Yachting - Golfe Juan, St. Raphael

Yacht	Basis	Cab.	Pers.	Y.o.cons.	01.01. - 20.04. 15.09. - 31.12.	21.04. - 29.06. 25.08. - 14.09.	30.06. - 03.08. 18.08. - 24.08.	04.08. - 17.08.	Deposit
Currency (Price per week)					€	€	€	€	€
Hanse 545 incl. Skip.	R	3+1	7	11	6.050	7.250	7.950	8.950	7.000
Dufour 525 incl. Skip.	R	4+1	8	08	5.750	7.050	7.700	8.650	7.000
Hanse 470	J	3	7	07	2.500	3.350	3.950	4.700	4.000
Dufour 425	J	3	7	07	2.100	2.800	3.300	4.050	4.000
Dufour 405	J	3	8	10/11	1.900	2.550	3.000	3.700	3.500
Hanse 400	J	3	8	06/07	1.700	2.300	2.700	3.300	3.000
Dufour 385	J	3	7	06	1.500	2.000	2.400	2.900	3.000
Hanse 375	J	3	7	10	1.600	2.150	2.550	3.100	3.000
Hanse 370	J	3	7	06	1.500	2.000	2.400	2.900	3.000
Hanse 325	J	2	5	11	1.200	1.650	1.950	2.350	2.500
Hanse 320	J	2	5	08	1.100	1.500	1.800	2.150	2.500
catamarans									
Lagoon 450	R	4+2	10	12	4.000	5.400	6.750	7.800	7.000
Lipari 41	R	3	8	10	2.950	3.900	4.750	5.700	6.000
Lagoon 410	R	3	8	05	2.700	3.500	4.200	5.050	6.000
Lagoon 400	R	4	10	10/11	3.100	4.100	5.000	6.000	6.000
Nautitech 44 incl. Skip.	J	6	8	09	4.700	5.650	6.500	7.450	6.000
Lavezzi 40	R	4	10	08	2.800	3.700	4.500	5.400	4.000
Nautitech 40	R	4	10	05/07	2.800	3.700	4.500	5.400	4.000
Lagoon 380	R	3	8	11	2.800	3.700	4.500	5.400	4.000
Trawler Catamaran									
Cumberland 44 incl. Skip.	R	3+1	6	06	5.750	7.150	8.250	9.550	7.000
Maryland 37*	R	3	8	06	3.100	4.100	5.000	6.000	6.000

J=Golfe Juan, R=St. Raphael

Included: GPS, autopilot, el. windlass, bimini, sprayhood, lazy bag, CD-player, fridge, 12V and 220V outlets, disposable bed linen

Options: Endcleaning: €100 (30'-35'), €130 (36'-41'), €180 (42'-54'+cat.), outboarder: €60/week, skipper: €250/day + prov., kayak: €100/week., cotton bed linen and towels €45/cabin

Discounts: 10% 2 weeks, 15% 3 weeks, 5% boatshow, 5% Bestsail repeater (max. discount 10%)

Check-In/Check-Out: Saturday 5 pm/ Friday 5 pm + night on board until Saturday 9 am

Short charter: 1 day: 25%, 2 days: 40%, 3 days: 55%, 4 days: 70%, 5 days: 85% of weekly price.

Deposit / franchise: To be paid at embarkation with Visa-/Mastercard or cash.

Damage waiver: For a deposit of €2500: €179, for €3000: €215, for €3500: €250, for €4000: €290, for a deposit over €4000: 8% of deposit. The franchise per damage event is €250 payable on spot.

Oneway / yacht transfer costs: on request

Languages spoken at base: French, English.

additional informations: * licence required

St. Tropez, Port Grimaud

10% early booking until 3 moth prior

Arcadie Plaisance - Port Grimaud

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 20.04.	21.04. - 22.06.	23.06. - 20.07.	21.07. - 24.08.	25.08. - 14.09.	15.09. - 12.10.	13.10. - 31.12.	deposit
Currency (Price per week)				€	€	€	€	€	€	€	€
Gib Sea 51	5	12	05	3.190	3.990	4.590	4.990	4.590	3.990	3.190	5.000
Island Packet 485	3	7	08	4.190	4.190	4.990	4.990	4.990	4.190	4.190	10.000
Oceanis 473	4	8	03			3.490	3.990	3.490			4.000
Dufour 455 Grand Large	3	7	10	3.190	3.490	4.190	4.590	4.190	3.490	3.190	6.000
Dufour 405 Grand Large	3	8	09	1.990	2.490	2.690	3.590	2.690	2.490	1.990	3.500
Dufour 40 Performace	3	8	09	1.990	2.490	2.690	3.590	2.690	2.490	1.990	3.500
Oceanis 37	3	8	09	1.590	1.890	2.290	2.790	2.290	1.890	1.590	3.500
Catamaran											
Nautitech 44	4+2	12	09		4.990	5.990	6.490	5.990	4.990		10.000
sunday/sunday				01.01.-21.04.	22.04.-23.06.	24.06.-21.07.	22.07.-25.08.	26.08.-15.09.	16.09.-13.10.	14.10.-31.12.	
Dufour 385	3	7	07	1.790	1.990	2.290	2.790	2.290	1.990	1.790	3.500
Archambault A35	2	6	11	3.500	3.500	3.500	3.500	3.500	3.500	3.500	5.000
Dufour 365	3	7	09/10	1.590	1.890	2.290	2.690	2.290	1.890	1.590	3.500
Dufour 365	3	7	06	1.490	1.690	2.090	2.490	2.090	1.690	1.490	3.500
Oceanis 34	2	6	09	1.390	1.690	1.890	2.290	1.890	1.690	1.390	2.000
Dufour 325	2	6	11	1.390	1.690	1.890	2.290	1.890	1.690	1.390	2.500
Bavaria 32	2	6	04	1.290	1.490	1.690	1.990	1.690	1.490	1.290	2.000
First 31.7	2	6	07	1.290	1.490	1.690	1.990	1.690	1.490	1.290	2.500

Included: dinghy + outboarder

Options: skipper: €250/day +prov., linen: €20/week/set, linen & towels: €25/week/set, gas: €35/week, end cleaning: €150 (34'-39'), €200 (40'-45'), €250 (over 46')

Discounts: 10% 2 weeks, 15% 3 weeks, 15% boat show, max. 15%

Deposit / franchise: to be deposited on the spot.

Shopping possibility: supermarket near base

Languages spoken at base: English, French.

Bormes-les-Mimosas

special conditions differ from month to month

Kiriacoulis Mediterranean Cruisers Shipping Ltd. - Athen

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 25.05.	26.05. - 29.06.	30.06. - 27.07.	28.07. - 17.08.	18.08. - 31.08.	01.09. - 21.09.	22.09. - 31.12.	Deposit
Currency (Price per week)				€	€	€	€	€	€	€	€
"Prestige" line											
Sun Odyssey 49 i	4	10	09	3.000	4.400	5.000	6.250	5.000	4.400	3.000	3.000
Bavaria 45 Cruiser	4	9	10-12	2.450	3.575	4.075	5.100	4.075	3.575	2.450	3.000
Oceanis 43	4	10	09	2.000	2.950	3.350	4.175	3.350	2.950	2.000	3.000
Dufour 405	3	7	10-12	1.925	2.625	3.200	3.850	3.200	2.625	1.925	2.000
Bavaria 38 Cruiser	2	6	09	1.475	2.025	2.475	2.975	2.475	2.025	1.475	2.000
Bavaria 38 Cruiser	3	8	09	1.550	2.100	2.575	3.100	2.575	2.100	1.550	2.000
Dufour 375	3	8	11/12	1.625	2.225	2.700	3.250	2.700	2.225	1.625	2.000
Oceanis 37	3	8	09	1.550	2.100	2.575	3.100	2.575	2.100	1.550	2.000
Bavaria 36	2	6	11/12	1.425	1.950	2.375	2.850	2.375	1.950	1.425	2.000
Classic Line											
Dufour 525	5	10	07	3.625	5.300	6.025	7.525	6.025	5.300	3.625	3.000
Oceanis 43	3	8	08	1.825	2.475	3.025	3.625	3.025	2.475	1.825	3.000
Bavaria 42 Cruiser	3	7	07	1.700	2.325	2.850	3.425	2.850	2.325	1.700	3.000
Catamaran											
Lavezzi 40	4	10	10	2.900	4.275	4.850	6.050	4.850	4.275	2.900	3.000

Included: GPS, autopilot, el. anchor winch.

Options: Linen: € 10/pax., Skipper € 200/day + food, hostess € 130/day + food, outboarder € 80/week, railing net € 100, assym. Spi € 155/week, Service

Packet (includes: final cleaning and bedding) €90 (2 cab.), €100 (3 cab.), €120 (4 cab. and cat <41'), €130 (5 cab. and cat. >42')

Discounts: 5% repeat client, 5% 2 weeks, 10% 3 weeks, 15% 4 weeks.

Deposit / franchise: To be deposited on spot by creditcard.

Short charter: 5 days 80% of weekly rate, 4 days 65% of weekly rate, weekend (Friday 17h - Sunday 18h) 55% of weekly rate.

Check-in/Check-Out: Daily: embarkation: 17:00h, disembarkation at 9:00h.

Transfer (single): on request.

Provisioning: on request.

Propriano, Solenzara (Corsika), Port Pin Rolland (St Mandrier, Côte d'Azur)

5% early booking 6 months prior to charter start

Liberty Sea - St. Mandrier sur Mer

Yacht	Cab.	Pers.	Y.o.cons.	03.03. - 27.04.	28.04. - 15.06.	16.06. - 06.07.	07.07. - 27.07.	28.07. - 24.08.	25.08. - 14.09.	15.09. - 30.11.	Deposit
Currency (Price per week)											
				€	€	€	€	€	€	€	€
Propriano											
Dufour 455	4	10	10			4.150	4.350	5.100	4.150		5.000
Dufour 455	3	8	10			3.600	3.800	4.500	3.600		5.000
Dufour 405	3	8	10			2.900	3.100	3.700	2.900		5.000
Dufour 405	3	8	09	2.000	2.400	2.900	3.100	3.700	2.900	2.000	5.000
Dufour 40	3	8	08			2.900	3.100	3.700	2.900		5.000
Dufour 375				1.800	2.100	2.700	2.900	3.300	2.700	1.800	4.000
Gib Sea 37	3	8	03			2.100	2.200	2.600	2.100		4.000
Dufour 365	3	8	06/07	1.600	1.900	2.300	2.400	2.900	2.300	1.600	4.000
Dufour 34	3	8	03			2.300	2.400	2.900	2.300		4.000
Dufour 325	2	6	08/10	1.300	1.400	1.800	1.900	2.200	1.800	1.300	3.000
Propriano Trawler catamarans											
Highland 35	3	7	08/09			3.700	3.900	4.400	3.700		4.000
Solenzara catamarans											
Bahia 46	4+2	12	06		5.200	6.600	6.800	7.300	6.600		8.000
Lagoon 440	4+1	12	06	4.200	5.100	6.500	6.700	7.200	6.500	4.200	8.000
Lipari 41	4	10	12	3.200	3.800	4.500	4.700	5.700	4.500	3.200	5.000
Lagoon 400	4	10	12	3.200	3.800	4.500	4.700	5.700	4.500	3.200	5.000
Lavezzi 40	4	10	03	2.800	3.300	3.900	4.100	4.900	3.900	2.800	5.000
Athena 38	4	10	01	2.600	3.100	3.700	3.900	4.700	3.700	2.600	5.000
Lagoon 380	4	10	06	2.800	3.300	3.900	4.100	4.900	3.900	2.800	5.000
Port Pin Rolland											
				03.03.-27.04.	15.09.-30.11.	28.04.-15.06.	16.06.-27.07.	25.08.-14.09.	28.07.-24.08.		
Oceanis 473	4	10	02	2.500	3.100	3.700	4.600	3.700	2.500		5.000
Dufour 455	3	10	10	2.400	3.000				2.400		5.000
Dufour 455	4	10	08/10	2.600	3.400	4.050	5.000	4.050	2.600		5.000
Dufour 405	3	8	09/10	1.900	2.400	2.800	3.600	2.800	1.900		5.000
Dufour 40	3	8	05/08	1.900	2.400	2.800	3.600	2.800	1.900		5.000
Dufour 375	3	8	11	1.700	2.100	2.500	3.100	2.500	1.700		4.000
Gib Sea 37	3	8	03	1.400	1.700				1.400		4.000
Dufour 365	3	8	06/07	1.500	1.900	2.200	2.800	2.200	1.500		4.000
Elan 344	3	8	08	1.400	1.600	1.800	2.200	1.800	1.400		4.000
Dufour 34	3	8	08	1.500	1.900	2.200	2.800	2.200	1.500		4.000
Dufour 325	2	6	06/10	1.200	1.400	1.700	2.100	1.700	1.200		3.000
Port Pin Rolland catamarans											
				03.03.-27.04.	28.04.-15.06.	16.06.-27.07.	28.07.-24.08.	25.08.-14.09.	15.09.-30.11.		
Bahia 46	4+2	12	07	4.100	5.100	6.500	7.200	6.500	4.100		8.000
Lavezzi 40	4	10	05	2.700	3.300	3.800	4.800	3.800	2.700		5.000
Athena 38	4	10	01/03	2.500	3.000	3.600	4.600	3.600	2.500		5.000
Port Pin Rolland Trawler catamarans											
				03.03.-27.04.	28.04.-15.06.	16.06.-27.07.	28.07.-24.08.	25.08.-14.09.	15.09.-30.11.		
Highland 35	3	7	08/09	2.600	3.200				2.600		4.000

Included: GPS, autouilit, dinghy, outboarder, radio

Options: endcleaning: from €100 to €200 according to boat size, bed linen+towels: €20/pers., linen: €20/cab., cooking gaz+batteries: from €30 to €50 according to boat capacity, skipper: €220/day+prov., hostess: €200/day+prov., spi: €110 (till 36'), €150 (over 36'), first night on board: from €100 to €200 (according to type of boat and except high season)

Discounts: 2 weeks 5%, 3 weeks 10%, repeater 5%, max. discount 10%.

No dicount on Lag 440, Lag 400, Bahia 46 and Lipari 41

Check-In/Check-Out: Saturday starting at 3 pm/ Friday before 5 pm; night on board until 8 am possible (on request).

Oneway / yacht transfer costs: possible, on request.

Deposit / franchise: to be deposited on spot per credit card or in cash

Provisioning: on request.

Languages spoken at base: German, English, French.

La Trinité sur Mer, Lorient - Kernevel

5% early booking until 31.01.2012

SPI SAS - Lamor Plage

Yacht	Basis	Cab.	Pers.	Y.o.cons.	21.07. - 17.08.	14.04. - 20.07. 18.08. - 07.09.	01.01. - 13.04. 08.09. - 31.12.	
Currency (Price per week)					€	€	€	€
Dufour 425 GL	T	3	8	08	2.780	2.220	1.795	4.400
Dufour 40	LK	3	8	06	2.720	2.180	1.795	4.400
Dufour 40	T	3	8	06/07	2.780	2.220	1.795	4.400
First 40	T	3	8	09	2.780	2.220	1.795	4.400
Ovni 395 DI	T	3	8	09	2.780	2.220	1.795	4.400
Dufour 385	T	3	8	06	2.690	1.970	1.765	4.000
Dufour 375	T	3	8	11	2.690	1.970	1.765	4.000
First 36.7	T	3	8	08	2.395	1.880	1.500	3.300
Dufour 365	LK	3	8	07	2.355	1.830	1.465	3.300
Dufour 365 GL	T	3	8	07	2.395	1.880	1.500	3.300
Onvi 365 DI	T	3	8	09-10	2.395	1.880	1.500	5.000
Dufour 34	T	3	8	06-08	2.180	1.670	1.350	3.300
Dufour 34	LK	3	8	06/08	2.160	1.610	1.290	3.300
Dufour 34 E	T	2	6	09/11	1.850	1.490	1.210	3.300
Dufour 325	T	2	6	06	1.760	1.390	1.145	2.200
Feeling 32 DI	T	2	6	06	1.760	1.390	1.145	2.200
First 31.7	T	2	6	08	1.760	1.390	1.145	2.200
First 31.7	LK	2	6	08	1.690	1.340	1.095	2.200
catamarans								
Orana 44	T	4+1	12	08	4.830	3.850	3.240	6.000
Lavezzi 40	T	4	8+2	08	3.800	3.230	2.500	4.500

T = La Trinité sur Mer, LK = Lorient - Kernevel

Included: GPS-plotter, Spi, autopilot, spi, radio with CD-player, outboarder, gas, linen (ONLY in double cabins!), harbour fees at home port, outboarder.

Options: End cleaning: €60 (30'-35'), €90 (36'-40'), €120 (from 41'), Catamaran: Lavezzi 40 €125, Orana 44 €145; skipper: €220/day + prov.

Discounts: 5% boatshow, 5% repeater, 10% on the 2nd week and each following, max 10%

Deposit / franchise: To be deposited on the spot ONLY by credit card!

Check-in/Check-Out: According to yacht!

Saturday 2p.m. - 4p.m. / Friday 7p.m. + overnight until Saturday 8:30 a.m.

Languages spoken at base: English, French

Hyères

Hexavoile - Diapason Eurovoiles - Hyères

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 27.04. 15.09. - 31.12.	28.04. - 13.07. 18.08. - 14.09.	14.07. - 17.0/8.	deposit
Currency (Price per week)				€	€	€	€
Sun Odyssey 509	4	8	12	2.990	3.990	4.990	6.000
Sun Odyssey 44i	4	12	10	2.565	3.335	4.315	4.000
Sun Odyssey 44i	4	10	09	2.515	3.185	4.215	4.000
Sun Odyssey 44 DS	3	6	12	2.510	3.140	4.190	4.000
Sun Odyssey 439	4	8+2	12	2.510	3.140	4.190	4.000
Sun Odyssey 439	4	10	11	2.460	3.080	4.110	4.000
Sun Odyssey 43	4	10	01	2.215	2.565	3.495	4.000
Sun Odyssey 42i	3	8	09	2.150	2.820	3.490	4.000
Sun Odyssey 409	3	8	11	2.050	2.665	3.390	4.000
Sun Odyssey 409	3	6+2	12	2.090	2.720	3.455	4.000
Sun Odyssey 39i	3	8	10	1.845	2.360	2.975	3.000
Oceanis 393	3	6+2	02	1.800	2.250	2.800	3.000
Sun Odyssey 379	3	6+2	12	1.790	2.350	2.990	3.000
Sun Odyssey 36i	3	8	11	1.535	2.050	2.625	3.000
Sun Odyssey 36i	3	8	10	1.515	1.995	2.605	3.000
Sun Odyssey 36i Perf.	3	8	09	1.585	2.100	2.665	3.000
Dufour 365	3	8	06	1.440	1.890	2.490	3.000
Sun Odyssey 33i	2	6	10	1.275	1.740	2.205	2.000
Sun Fast 3200	2	6	11	1.275	1.740	2.205	2.000
Sun Odyssey 30i	2	6	10	1.120	1.585	1.945	2.000
Sun Odyssey 30i	2	6	09	1.070	1.535	1.895	2.000

Included: see inventory list (on request)

Extras: gas by consumption approximately €30/week

Options: End cleaning: €110 (29'-33'), €130 (34'-39'), €150 (from 40'), outboarder: €80/week, linen: €30/cab./week, Skipper: €240/day + prov.

Check-in/Check-Out: Saturday 3pm / Saturday 8am

Languages spoken at base: english, french

Saint Malo (Port des Bas - Sablons) (Bretagne)

5% early booking until 31.12.2011

Saint-Malo Nautic - Saint Malo

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 06.04.	07.04. - 20.07.	21.07. - 17.08.
				15.09. - 31.12.	18.08. - 14.09.	28.04. - 01.05. 05.05. - 08.05. 17.05. - 20.05.
Currency (Price per week)				€	€	€
Sun Odyssey 49	4	10	05	2.423	3.180	3.606
Bavaria 49	5	11	03	2.423	3.180	3.606
Gib Sea 43	4	10	01	1.613	2.117	2.400
Oceanis 43	3	8	2010	1.646	2.161	2.450
Sun Odyssey 40.3	3	8	06	1.478	1.940	2.200
Dufour 385	3	6+2	05	1.384	1.817	2.100
Dufour 36	3	8	03	1.200	1.575	1.786
Sun Odyssey 35	3	8	05/06	1.213	1.592	1.840
Sun Odyssey 33	2	4+2	2010	1.055	1.384	1.600
Sun Odyssey 32	2	6	05/06	966	1.268	1.465
Catamaran						
Nautitech 44	4	10	2010	2.423	3.180	3.606

Included: autopilot, dinghy, outboarder, spinnaker

Options: endcleaning: 32' - 38': €90, 39' - 48': €120, >49': €150, Cat: €150., gas and batteries € 20.--

Check-In/Check-Out: Sat 9am/Fri 4pm.

Deposit / franchise: € 2.287- 4.573,-- to be deposited on spot in cash or with credit card

Antibes, Bonifacio

5% early booking until 31.12.2011

L'île Bleue - Antibes

Yacht	Basis	Cab.	Pers.	Y.o.cons.	28.07. - 24.08.	07.07. - 27.07. 25.08. - 31.08.	07.04. - 06.07. 01.09. - 21.09.	17.03. - 06.04. 22.09. - 03.11.	Deposit
					€	€	€	€	
Currency (Price per week)									
Sun Odyssey 52.2	A	5	10	2000	4.800	4.000	3.600	2.800	4.200
Oceanis 473	A	4	10	02/03	4.300	3.500	2.800	2.200	4.000
Dufour 455	A	4	8	05/07	4.400	3.700	3.000	2.400	4.000
Dufour 455	B	4	8	05/07	4.800	4.070	3.300		4.000
Gib Sea 43	A	4	10	04	3.600	3.000	2.400	1.900	3.700
Dufour 425	A	3	6+2	11	3.700	3.200	2.700	2.200	3.700
Dufour 40	A	3	8	07	3.400	2.700	2.300	1.700	3.700
Cyclades 39	A	3	8	05	2.900	2.300	2.000	1.500	3.200
Sun Odyssey 36 i	A	3	8	07	2.700	2.200	1.900	1.400	2.500
Dufour 365	A	2	6	06	2.300	2.000			2.500
Dufour 325	A	2	6	06	2.100	1.800	1.600	1.200	2.100
catamarans									
Lagoon 400	A	4+2	10	10	6.000	5.000	4.100	3.100	5.000
Lipari 41	B	4	8	11	6.600	5.500	4.500	3.500	5.000
Lavezzi 40	B	4	10	05	5.460	4.600	3.800	2.700	4.200
Mahe 36	B	3	6	07	4.000	3.150	2.800	2.100	3.500
only with skipper									
Salina 48 ink. Skipper	B	4	10	09	9.680	9.280	8.180	5.680	5.500

A = Antibes, B = Bonifacio

Included: GPS, autopilot, outboarder, el. windlass., CD-Player

Extras: Diesel, gas, batteries, oil (aprx. € 30/week), harbour fees

Options: Linen: € 30/cab., skipper: € 240/day + prov. + damage waiver 4% of charter price, final cleaning €100 (2 cab.), €130 (3 cab. + 1 WC), €150 (3 cab. + 2 WC), €200 (4 cab. + cat.)

Discounts: 5% 2 Weeks, 10% 3 Weeks, 15% 4 Weeks, 5% boatshow, 5% repeater, max 10%.

Deposit / franchise: to be deposited on spot in cash or via Visa-/Mastercard.

Check-In/Check-Out: Saturday from 4pm/Friday 5pm + night on board until Sat 8am.

Provisioning: possible.

Shopping possibility: supermarket close to base.

Languages spoken at base: English, French, Italian

SPAIN

Palma de Mallorca

10% early booking discount until 31.01.2012, or 6 months before departure

Bestsail - NautiKonrad S.L.U. - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 04.05.	05.05. - 15.06.	16.06. - 03.08.	04.08. - 24.08.	Deposit
				06.10. - 28.12.	29.09. - 05.10.	25.08. - 28.09.		
Currency (Price per week)				€	€	€	€	€
Sun Od. 54 DS	5	10+2	07	4.700	5.500	6.190	7.090	2.000
Bavaria 50 a	5	10+1	08	3.320	3.990	4.390	5.690	2.000
Bavaria 50 b	5	10+1	06	3.020	3.820	4.120	5.490	2.000
Bavaria 50 d	5	10+1	05	2.830	3.520	4.020	5.290	2.000
Sun Odyssey 49	4	8+2	04	2.490	3.260	3.460	4.110	2.000
Bavaria 49	5	10+2	04	2.560	3.350	3.750	4.890	2.000
Bavaria 46 Cruiser	4	8+1	08	2.590	3.360	3.540	4.110	2.000
Bav. 46 Cruiser b	4	8+1	08	2.590	3.360	3.540	4.110	2.000
Bavaria 44 Vision	3	6+1	08	2.100	2.750	2.980	3.440	2.000
Cyclades 43.4	4	8+1	07	2.190	2.990	3.150	3.690	2.000
Bav.40 Vision	3	6	07	1.900	2.350	2.750	3.230	2.000
Bavaria 39	3	6+1	06	1.550	2.350	2.570	2.990	2.000
catamarans								
Lagoon 500**	5	10	09	6.990	8.900	9.900	10.900	4.000
Orana 44	3+1	7+1	09	2.690	4.190	4.780	6.190	4.000

Included: GPS-plotter, autopilot, el. windlass, furling main (except catamaran full battened), bedding + linen, towels (1/person), diesel-heating on all Bav 50, 49, 46, 40 Vi, 39, SO54, bow thrust on Bav 50, 49, 46 + 44V, SO 54, radar on Lagoon 500, Bavaria 49, SO54, 46c, generator on Bav 50 a + Lag 500, endcleaning is included in above prices, has to be paid on spot at check-in. discounts are only calculated with prices reduced by endcleaning

(3cab. €125, 4 cab. €135, 5 cab. €145, SO54 €170, Cat: €260), harbour fees in home port

Options: Skipper/Hostess €160/day+prov., blister: €130/week, SO54 €160/week, Cabrera permit on request €10,-, outboarder (with 1x fuel) €75.

Discounts: 2 weeks: 7%, 3 weeks: 12%, repeater: 5%, Max: 17% (2 or 3 weeks), otherwise 15%.

Check-In/Check-Out: Saturday 4pm (earlier on request) / Friday until 5pm+night on board until 8am.

Deposit / franchise: To be deposited on spot via Visa-/Master-/Eurocard or in cash.

Damage waiver: payable with the contract: monohull €149/charter, cat €290; to be deposited on spot: rest caution €250.

Transfer (single): taxi recommended.

Shopping possibility: Shopping center open Mo-Sat until 10pm, closed on Sundays, supermarket close to base (0,5 miles), open Mo-Sat until 8pm, closed on Sundays.

Provisioning: recommended, list on request.

Languages spoken at base: German, English, Spanish, French, Italian, Dutch

additional informations: **Lagoon 500 only + Skipper (eventually bareboat depending on experience)

Palma de Mallorca

10% early booking until 31.01.2012

VIVA Yacht Charter & Booker - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 30.03	31.03. - 27.04.	06.10. - 19.10.	28.04. - 25.05.	22.09. - 05.10.	26.05. - 29.06.	30.06. - 27.07.	28.07. - 17.08.
				20.10. - 31.12.						18.08. - 21.09.	
Currency (Price per week)				€	€	€	€	€	€	€	€
Monohulls											
Oceanis 50 Family	5+1	13	11	1.895	2.895	2.995	3.295	3.595	4.295	4.495	5.895
Bavaria 50 Cruiser	5	11	08	1.895	2.795	2.795	2.995	3.395	4.095	4.095	5.395
Bavaria 46 Cruiser	4	9	08	1.790	2.195	2.150	2.550	2.995	3.395	3.595	4.270
Oceanis 43	4	10	08/09	1.695	1.990	1.895	2.395	2.495	3.095	3.395	3.995
Oceanis 40	3	8	09	1.395	1.850	1.790	2.150	1.995	2.675	2.795	3.390
Bavaria 40 Cruiser	3	7	10	1.395	1.850	1.790	2.150	1.995	2.675	2.795	3.390
catamarans											
Bahia 46	4+2	12	06-07	1.995	2.595	3.395	3.395	3.995	5.195	5.495	6.795
Lagoon 440	4+2	12	08	1.995	2.795	3.595	3.495	4.495	5.395	5.695	6.990
Lagoon 421	4+1	11	11	1.895	2.495	2.995	2.995	3.995	4.595	4.795	5.990
Lagoon 400	4+2	12	11	1.895	2.395	2.950	2.850	3.495	4.395	4.595	5.495
Lagoon 380	4	10	09	1.795	2.295	2.830	2.730	3.385	3.950	4.095	4.950
Powerboat											
Bavaria 33 Sport	2	8	08	1.995	2.395	2.495	2.495	3.800	4.295	4.795	4.995

Included: dinghy, autopilot (except motoryacht), GPS-Plotter with charts, berth at the base, full water-/ diesel- and gas, VHF radio, endcleaning (obligatory endcleaning is included in the charter price, which has to be paid directly at check-in in cash to the charter operator. All discounts are calculated with the charterprice minus the price of the endcleaning which amounts to €100 (2-3cab.), €130 (4cab.), €140 (5cab.+cat.) .

Options: skipper: Euro 150/day + prov., outboarder: EUR 90, bedding set: Euro 10/pers. (sheets for Euro 5 obligatory if crew don't bring them themselves), bath/towel: Euro 5,-. Pets are not allowed on board.

Discounts: 5% on 2nd week, 10% on 3rd week, 5% repeater, 5% boatshow, 2 or more yachts 5%, max 10%+5%.

Transfer (single): Taxi recommended.

Shopping possibility: Supermarket is close to base. approx. 10 min walking distance. On the other side of the base in the old town are several restaurants.

Languages spoken at base: German, English, Spanish.

Deposit / franchise: €2.500 with Visa-, Master-, Eurocard.

Check-In/Check-Out: Check-In Sa. 17 o'clock, Check-Out Fr. 17 o'clock + overnight till Sa. 8.30 o'clock

Gran Canaria (Pasito Blanco)

VIVA Yacht Charter & Broker - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	17.12. - 06.01. 28.01. - 02.03.	24.11. - 14.12. 07.01. - 27.01.
Currency (Price per week)				€	€
Oceanis 50 Family	5+112+1	11		2.695	2.495
Bavaria 46 Cruiser	4 8+1	08		2.495	2.295
Oceanis 43	4 8+2	08		2.295	1.995
Oceanis 40	3 6+2	09		1.995	1.795

Included: autopilot, GPS-Plotter with charts, berth at the base, full water-/ diesel- and outboardertanks, gas, SSB radio, endcleaning (obligatory endcleaning is included in the charter price, which has to be paid directly at check-in in cash to the charter operator. All discounts are calculated with the charterprice minus the price of the endcleaning which amounts to €100 (2-3cab.), €120 (4cab.), €130 (5cab.) .

Options: skipper: Euro 150/day + prov., outboarder: EUR 60, bedding set: Euro 10/pers. (sheets for Euro 5 obligatory if crew don't bring them themselves), bathtowel: Euro 5,-, Pets are not allowed on board.

Discounts: 5% on 2nd week, 10% on 3rd week, 5% repeater, 5% boatshow, mav 10%+5%

Transfer (single): Taxi recommended.

Languages spoken at base: English, Spanish.

Deposit / franchise: €2.500 with Visa-, Master-, Eurocard.

Check-In/Check-Out: Check-In Sa. 17 o'clock, Check-Out Fr. 17 o'clock + overnight till Sa. 8.30 o'clock

Palma de Mallorca (La Lonja Marina)

10% early booking until 31.01.2012

Latitud Cero - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 06.04. 20.10. - 31.12.	07.04. - 27.04. 06.10. - 19.10.	28.04. - 25.05.	26.05. - 27.07.	22.09. - 05.10.	28.07. - 17.08.	18.08. - 21.09.
Currency (Price per week)				€	€	€	€	€	€	€
Bavaria 50	5	11	05	1.800	2.200	2.400	3.400	2.900	4.900	3.500
Bavaria 49	5	11	04	1.800	2.100	2.300	3.200	2.800	4.700	3.300
Oceanis 473	4	10	04	1.700	1.950	2.250	3.000	2.750	3.950	3.250
Bavaria 46	4	9	05	1.600	1.850	2.200	2.950	2.700	3.800	3.200
Oceanis 461	4	10	2000	1.400	1.550	1.700	2.150	1.950	2.800	2.400
Cyclades 43	4	10	08	1.430	1.650	1.750	2.600	2.300	3.600	2.950
Oceanis 411	4	10	00/02	1.200	1.500	1.600	2.000	1.850	2.750	2.250
Oceanis 411	3	8	03	1.200	1.500	1.600	2.000	1.850	2.750	2.250
Cyclades 39	3	8	08	1.300	1.400	1.750	2.250	1.800	2.800	2.400
Bavaria 39	3	7	05	1.300	1.400	1.750	2.250	1.800	2.800	2.400
Oceanis 361	3	8	02	1.050	1.200	1.500	1.700	1.600	2.300	1.900

Included: Dinghy, GPS, Autopilot.

Options: Skipper: € 150/day + prov., outboarder: €75/week, bedding: €15/set. Final cleaning: €100 (3 cab.) €120 (4 cab.) €140 (5 cab.)

Discounts: 5% 2 weeks, 10% 3 weeks, 5% boatshow

Check-In/Check-Out: sat at 5pm/ fri before 5pm + overnight on board to sat 8:30 am.

Deposit / franchise: € 2.500 to be deposit on spot via Visa-/Mastercard or cash

Transfer (single): taxi recommended

Provisioning: possible

Shopping possibility: Supermarket in direct proximity

Languages spoken at base: English, Spanish

Palma de Mallorca

10% early booking until 31.12.11

Sun Charter GmbH Balear, Valldemossa - Wolfratshausen

Yacht	Cab.	Pers.	Y.o.cons.	27.10. - 27.04.	28.04. - 11.05. 13.10. - 26.10.	12.05. - 22.06. 29.09. - 12.10.	23.06. - 03.08. 25.08. - 28.09.	04.08. - 24.08.
Currency (Price per week)				€	€	€	€	€
Sun Odyssey 54 DS	5	10	05	3.920	4.520	5.120	5.520	6.020
Jeannau 53	5	10	10	3.920	4.520	5.120	5.520	6.020
Sun odyssey 509	5	10	12	3.520	4.120	4.620	5.020	5.720
Sun Odyssey 49 DS	4	9	06	3.000	3.500	3.900	4.000	4.600
Sun Odyssey 49 i	4	9	08	3.000	3.500	3.900	4.000	4.600
Sun Odyssey 49	4	9	04	2.800	3.300	3.700	3.800	4.400
Sun Odyssey 45	4	8	05-07	2.600	3.000	3.200	3.300	3.800
Sun Odyssey 44i	4	8	09/11	2.600	3.000	3.200	3.300	3.800
Sun Odyssey 439	4	8	12	2.400	2.800	3.000	3.100	3.500
Sun Odyssey 42i	3	7	07-08	2.290	2.590	2.790	2.890	3.190
Sun Odyssey 409	3	7	11	2.190	2.490	2.690	2.790	3.090
Sun Odyssey 40	3	6	06	2.090	2.390	2.490	2.590	2.790
Sun Odyssey 39i	3	6	07	1.980	2.280	2.380	2.480	2.680
Sun Odyssey 35	2	5	05	1.480	1.680	1.880	1.980	2.080

Included: GPS-Plotter, autopilot, el. windlass, CD, furling mainsail, endcleaning is contained in weekly prices. For each additional week price is reduced by amount of end cleaning. €80 to 39', €90 to 42', €100 to 49', €120 starting from 50'
Options: Blister €100/Charter, bedding €12/set, towels €6/set, Outboarder(inkl.5l OB-mixture) €70/1.week, €40 every further week, Cabrera €10.
Discounts: repeat client 5%, boatshow 5%, up to 5 boats for 1 week 5%, up to 3 boats for 2 or more weeks 5%, max 10%
Check-In/Check-Out: Saturday 6:00pm/Friday 4:00pm + overnight on board until Saturday 8:00am
Deposit / franchise: € 2.000 to be deposited on spot via Visa-/Eurocard.
Damage waiver: Reduces deposit to € 300 and includes a skipper casualty insurance. €100/week.
Transfer (single): not possible
Provisioning: possible
Shopping possibility: Supermarket and shops close by
Languages spoken at base: German, English, Spanish.

Teneriffa (Santa Cruz)

5% early booking 6 months prior to charter start

ECC Yachtcharter - Santa Cruz de Tenerife

Yacht	Cab.	Pers.	Y.o.cons.	10.11. - 31.12. 01.01. - 13.04.	14.04. - 09.11.	Deposit
Currency (Price per week)				€	€	€
Beneteau 50	5+1	13	10	4.500	5.000	2.000
Bavaria 50	5	11	07	3.500	4.000	2.000
Bavaria 46	4	10	07	2.700	3.500	2.000
Bavaria 46	4	8	07	2.700	3.300	2.000
Oceanis 43	4	10	09	2.700	3.000	2.000
Jeanneau 43 DS	4	10	05	2.500	2.500	2.000
Beneteau 423	4	10	03	2.500	2.500	2.000
Bavaria 40	3	8	01	1.500	1.500	2.000
Oceanis 393	3	8	03	1.700	2.080	2.000
Oceanis 393	3	8	05	2.000	2.300	2.000
Bavaria 39	3	8	05	2.000	2.300	2.000
Bavaria 37	3	6	06	1.500	1.800	2.000
Beneteau 37	3	6	11	1.700	2.000	2.000
Beneteau 323	2	6	06	1.000	1.000	2.000

Included: Dinghy.

Discounts: 2 weeks 5%, 3 weeks 10%, boatshow 5%, repeat client 5%, max. 15%.

Options: Skipper €150/day + prov, linen €15/pers, outboarder €75/week, spi 300/week, final cleaning €80 (2 cab), €100 (3 cab.), €130 (5 cab.).

Deposit / franchise: to be deposited on spot via Master-/Visacard.

One-Way: Tenerife north-south: €200, Tenerife-other islands: €400.

Transfer (single): on request

Check-In/Check-Out: daily 5:00pm/09:00am or according to agreement.

Provisioning: possible.

Palma de Mallorca (Marina Alboran)

10% early booking until 31.01.2012

Alboran Charter - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	04.08. - 17.08.	28.07. - 03.08. 18.08. - 14.09.	19.05. - 27.07. 15.09. - 28.09.	01.01. - 18.05. 29.09. - 28.12.	Deposit
Currency (Price per week)				€	€	€	€	€
Bavaria 50	5	10/12	01	4.700	3.300	3.000	1.800	2.500
Bavaria 49	5	12	03/04	4.700	3.500	3.000	1.800	2.500
Oceanis 473	4	8/10	01/02	4.000	2.800	2.500	1.600	2.500
Oceanis 461	4	8/10	2000	2.700	2.400	1.800	1.500	2.500
Elan Impression 434	4	8/10	06	3.500	2.800	2.500	1.500	2.500
Elan Impression 434	3	6/8	05	3.500	2.800	2.500	1.500	2.500
Cyclades 43.4	4	8/10	06	3.500	2.800	2.500	1.500	2.500
Cyclades 43	4	8/10	08	3.500	2.800	2.600	1.700	2.500
Oceanis 43	4	8/10	08	3.500	2.800	2.600	1.700	2.500
Cyclades 43	3	6/8	07	3.500	2.800	2.500	1.500	2.500
Oceanis 43	3	6	07	3.500	2.800	2.500	1.500	2.500
Sun Odyssey 409	3	6	11	3.500	2.750	2.415	1.870	2.500
Oceanis 40	3	6	11	3.500	2.750	2.415	1.870	2.500
Cyclades 39	3	6/8	06	2.700	2.300	1.600	1.200	2.500
catamarans								
Voyage 440	4	8/10	03	6.000	4.000	3.500	3.000	2.500

Included: GPS-Plotter, autopilot, automatic lifejacket

Options: Blister: € 100/week, linen: € 15/person, Kayak: € 100/week, skipper: € 150/day + prov., windsurf: € 100/week.

Outboard engine: €75/week, SMS weather €10/week, final cleaning: €100 (till 3 cab.), €120 (till 4 cab.), €140 (till 5 cab. + cats), Cabrera €10

Discounts: 5% repeater, 5% family, 5% boatshow, max 15%.

Deposit / franchise: to deposit on the spot cash or with creditcard.

Check-In/Check-Out: Sat 4pm/Fri 6pm + overnight till Sat 9 am.

Provisioning: possible.

Palma de Mallorca

10% early booking discount until 31.01.12

Mallorca-Balear-Sailing & Charter, S.L. - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	07.01. - 20.04. 27.10. - 21.12.	21.04. - 11.05. 06.10. - 26.10.	12.05. - 27.07. 25.08. - 05.10.	28.07. - 24.08.
Currency (Price per week)				€	€	€	€
Cyclades 50.5	5+1	12	08	2.620	3.030	4.200	5.200
Bavaria 50	5	10	08	2.520	2.930	4.050	4.800
Beneteau 50	4+1	10	02	2.170	2.730	3.300	3.950
Bavaria 46 Cruiser	4	8	07	2.120	2.600	3.200	3.750
Bavaria 46 Cruiser	4	8	05	2.020	2.500	3.000	3.650
Hanse 430	4	8	08	2.420	2.830	3.500	4.050
Cyclades 43.4	4	8	09	1.970	2.400	2.850	3.450
Sun Odyssey 40.3	3	6	05	1.500	1.800	2.350	2.800
Dufour 385	3	6	06	1.500	1.800	2.350	2.800
Delphia 33	2	6	11	1.280	1.480	1.980	2.280

Included: final cleaning (30'-35'€80, 36'-42'€100, 43'-50'€120 no discounts), dinghy, el. anchor winch, GPS, autopilot

Options: skipper: €150/day+prov., bedding and towels: €15/week, gennaker: €150/week + €600 extra deposit, outboarder €80/week

Discounts: 5% 2 weeks, 10% 3 weeks, 12% 4 weeks, 5% boat shows, 5% repeater, max: 15%

Check-In/Check-Out: saturday 5 p.m. / friday 5 p.m. + overnight until saturday 8:30 a.m.

Deposit / franchise: € 2.000 to be deposited on spot

Languages spoken at base: english, spanish, german

Teneriffe - Puerto Deportivo Radazul

10% early booking discount until 6 months before departure

Alboran Charter - Palma de Mallorca

Yacht	Cab.	Pers.	Y.o.cons.	13.11. - 06.05.	Deposit
Currency (Price per week)				€	€
Bavaria 50	5	10	01	2.100	2.000
Bavaria 49	5	10/12	03/04	2.900	2.000
Oceanis 473	4	8/10	01/02	2.100	2.000
Oceanis 461	4	8/10	2000	1.800	2.000
Elan 434	4	8/10	06	2.300	2.000
Elan 434	3	6	05	2.100	2.000
Cyclades 43.3	3	6	07	2.100	2.000
Cyclades 43	4	8/10	08	2.300	2.000
Cyclades 43	4	8/10	06	2.300	2.000
Oceanis 43	4	8/10	08	2.300	2.000
Oceanis 43	3	6	07	2.100	2.000
Oceanis 40	3	6	11	2.100	2.000
Cyclades 39.3	3	6/8	06	1.600	2.000

Included: GPS-Plotter, autopilot, automatic lifejacket, final cleaning (€100) is included in the price.

Options: final cleaning: €100, outboard engine: €60/week, bedding: €15/person, skipper: €150/day

Discounts: 5% repeater, 5% family, 5% boatshow, max 15%.

Deposit / franchise: to deposit on the spot cash or with creditcard.

Check-In/Check-Out: Sat 4pm/Fri 6pm + overnight till Sat 9 am.

Transfer (single): possible.

Provisioning: Grocery service €15

Lanzarote (Puerto Calero, Marina Rubicon)

10% early booking until 31.01.2012

Canarias Yachtcharter Cruceros Canarias S.L. - Lanzarote

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 31.12.	Deposit
Currency (Price per week)				€	€
Bavaria 50	5	10	05	3.180	2.000
Bavaria 46	4	8	06	2.590	2.000
Dufour 455	4	8+2	08	2.990	2.000
Dufour 40.5	3	6	10	2.700	2.000
Bavaria 40 Vision	3	6	07	2.700	2.000
Oceanis 393	3	6+2	04	1.975	2.000
Bavaria 38	3	6	03	1.850	2.000
Dufour 365	3	6+2	08	1.990	2.000
Dufour 34	2	4+2	05	1.610	2.000

Included: GPS-plotter, autopilot, radar (only on Bavaria 46 Cruiser and Bavaria 50 Cruiser), dinghy.
Options: outboarder: €60/week, final cleaning: €100, bedding: €15/pers., skipper: €150/day + prov.
Discounts: 5% 2 weeks, 10% 3 weeks, 5% boat show, 5% repeater, max. discount: 15%
Oneway / yacht transfer costs: Tenerife or Gran Canaria: €300
Check-in/Check-Out: daily starting 4pm/ 9am or with acknowledgment
Deposit / franchise: per Visa-/Mastercard
Transfer (single): Airport - Base: €150
Languages spoken at base: English, Spanish

MALTA

Grand Harbour Marina

5% early booking until 31.01.2012 / 6 months prior to charter start

VPM Bestsail - Courbevoie

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 27.07. 22.09. - 31.12.	28.07. - 17.08.	18.08. - 21.09.	Deposit
Currency (Price per week)							
				€	€	€	€
Sun Odyssey 439	4	8	11	2.800	3.600	3.150	2.100
Cyclades 43.4	4	8	06	2.500	3.200	2.850	2.000
Catamaran							
Bahia 46	4+2	10+2	04	3.000	4.400	4.000	3.000
Belize 43 Quator	4	8+2	06	2.800	4.200	3.600	3.000
Mahe 36	3	6	07	1.800	2.900	2.400	3.000

Included: Local taxes, licence and insurance, GPS, autopilot, tender, el. windlass, bedding and linen (1 set /pers.), 1 big towel/pers

Options: Outboard engine €100/week, skipper €160/day + prov., (damage waiver is oblig. if skipper is booked) blister €130/week, endcleaning monohulls 37 - 46' and Mahé 36 € 150 all others €210, caution for EC has to be deposited on spot.

Short charter: 2 days/1 night 45%, 3 days/2 nights 55%, 4 days/3 nights 65% - of weekly rate (no discounts applicable), daycharter: min. € 500 incl. Skipper + prov. (10-18h).

Discounts: 2 weeks 5%, 3 weeks and more 7,5%, Bestsail repeat client 5%, boatshow 5%.

Check-in/Check-Out: Weekly charter: Sat. 4pm, day charter until Sat. 9pm,

day charter: 9am on the first day/5pm on the last day. Drop off with fuel tanks filled up.

Deposit / franchise: To be paid at embarkation with Visa -/Master-/Eurocard or cash.

Damage waiver: up to € 2000 = €149, € 3000 = € 215 payable with contract + ref. security desposit € 250 payable at emb.

Yacht damage waiver is mandantory for charter with skipper.

Transfer (single): Airport to base €60 (1-4 pers.) per car.

Provisioning: List for provisioning service on request, shopping possibilities nearby.

Languages spoken at base: English, German.

Msida Marina

5% early booking discount until 6 month prior to charter start

Nautica Charter Ltd. - Gzira (Malta)

Yacht	Cab.	Pers.	Y.o.cons.	01.08. - 31.08.	01.07. - 31.07. 01.09. - 30.09.	01.10. - 30.06.	€
Currency (Price per week)							
				€	€	€	€
Cyclades 50.5	5	10	09	4.500	4.200	3.600	3.000
Bavaria 45 Cruiser	4	8	10	4.300	4.000	3.400	3.000
Cyclades 43.4	4	8	08	4.000	3.650	3.200	2.000

Included: GPS-plotter, autopilot, bow thruster (except on Cyclades 43.3), lazy bag (except on Bavaria 45 Cr.), CD-Player (except on Cyclades 43.3), TV/DVD (only on Cyclades 50.5 and Bavaria 45 Cr.), bedding, towels

Options: Skipper: €130/day+ prov., outboard: €90/week

Discounts: 5% 2 weeks, 10% 3 weeks, 15% 4 weeks, 5% Boat Show, max 15%

Deposit / franchise: To be paid on the spot per credit card or in cash.

transfer: Airport - Base: €30 (up to 4 pers.), €60 (more than 4 pers.) per way

Check-in/Check-Out: Daily 3 p.m./daily 9 a.m.

Languages spoken at base: English

Grand Harbour Marina - Birgu

special conditions differ from month to month

Kiriacoulis Mediterranean Cruisers Shipping Ltd. - Athen

Yacht	Cab.	Pers.	Y.o.cons.	01.01. - 04.05.	05.05. - 29.06.	30.06. - 14.09.	15.09. - 31.12.	Deposit
Currency (Price per week)								
				€	€	€	€	€
PRESTIGE LINE								
Oceanis 40	3	8	10	2.475	3.025	3.550	2.475	3.000
Classic Line								
Bavaria 50 Cruiser	5	10	08	3.900	4.775	5.200	3.900	3.000
Bavaria 46 Cruiser	4	9	07	2.900	3.575	3.875	2.900	3.000

Included: GPS-plotter, autopilot, cd-player

Discounts: 2 weeks 5%, 3 weeks 10%, 4 weeks 15%, repeater 5% (not applicable on short period bookings).

Options: Skipper €150/day + prov., hostess €130/day + prov., outboarder €80/week, railingnet €100, spi/blister €155/week, service-paket (includes: endcleaning and bedding) €85 (2 cab.), €95 (3 cab.), €115 (4 cab. and cat. <42'), €135 (5 cab. and cat >42')

Deposit / franchise: To be deposited on spot with creditcard.

Transfer (single): not possible.

Provisioning: possible.

Languages spoken at base: German, English.

Check-in/Check-Out: Embarkation 17.00, Disembarkation: 09.00

PORTUGAL & GIBRALTAR

Portugal: Marina Vilamoura - Algrave, Marina Oeiras - Lissabon; Gibraltar: Marina Bay

5% early booking discount

Algariate LDA. - Vilamoura

Yacht	Cab.	Pers.	Y.o.cons.	13.10. - 09.03.	10.03. - 27.04.	28.04. - 06.07.	07.07. - 24.08.	25.08. - 12.10.	Deposit
Currency (Price per week)									
				€	€	€	€	€	€
Bavaria 45 Cruiser	3	6	11	3.190	3.740	4.250	4.850	4.390	1.500
Bavaria 44 Vision	3	6	09	2.900	3.490	3.850	4.590	4.100	1.500
Bavaria 32 Cruiser	2	4	10	1.380	1.890	2.050	2.380	2.250	1.200

Included: Autopilot, GPS-Plotter, dinghy, outboarder, blister or spi, radar (starting Bav 44)

Options: Linen €14 /set/pers., skipper €160/day + prov, endcleaning: €85 (Bav 32), €100 (starting Bav 44), to be paid on spot.

Discounts: 5% 2 weeks, 10% 3 weeks and more.

Check-In/Check-Out: Sat 6 pm/Fri 6 pm.

Deposit / franchise: To be deposited on spot via Diners-, Visa- or Eurocard or in cash.

One-Way: Gibraltar Marina Bay - Vilamoura Marina or vice versa: €970, Vilamoura Marina - Lisbon or vice versa: €750

Transfer (single): Faro - Vilamoura: circa €28 (minibus) 1-4 Persons, circa € 43 for 5-8 Pers.; Gibraltar - Marina Bay: circa €12 (taxi), Lissabon - Alcantara: circa €60 (minibus), payable on spot.

Provisioning: possible.

Shopping possibility: Supermarket close to marina, daily open until 8pm.

Languages spoken at base: German, English, Portuguese.

CARIBBEAN

Tortola, St. Martin, Martinique, Guadeloupe

5% early booking until 6 months prior to charter start

VPM Bestsail - Courbevoie

Yacht	Cab.	Pers.	Y.o.cons.	05.01. - 13.04.	02.06. - 27.07. 18.08. - 21.12.	14.04. - 01.06. 28.07. - 17.08.	22.12. - 05.01.	Deposit
Currency (Price per week)								
				€	€	€	€	€
Monohulls - Tortola, Maya Cove - Hodges Creek Marina								
Dufour 50 Atoll	6	12	2000	4.030	2.700	3.000	4.800	4.400
Bavaria 50 Cruiser	5	10	07	4.220	2.860	3.180	5.000	4.400
Sun Odyssey 44i	4	8+2	09	3.060	2.450	2.745	4.130	4.400
Cyclades 43.4	4	8+1	06/07	2.750	2.060	2.290	3.480	4.400
Bavaria 42	3	6+1	07	2.380	1.960	2.120	3.550	3.000
Dufour 40	3	6+2	06	2.380	1.960	2.120	3.550	3.000
Sun Odyssey 36 i	3	6+1	06	2.200	1.750	2.000	2.550	2.285
Catamarans - Tortola, Maya Cove - Hodges Creek Marina								
Lagoon 560**	4+1	9	11	20.000	20.000	20.000	20.000	
Salina 48	4+4	12	08	5.300	4.260	4.450	7.100	4.570
Bahia 46	4+2	12	04-06	4.930	4.240	4.440	6.600	4.570
Lagoon 440 A/C;Gen.	4+2	10	09	5.320	4.190	4.400	6.710	4.570
Lagoon 440	4+2	10	08-10	4.880	3.950	4.200	6.300	4.570
Belize 43	4+2	10	05/06	4.560	3.180	3.290	5.250	4.570
Nautitech 441	4+2	10	10	4.880	3.950	4.200	6.300	4.570
Lagoon 400	4	8	10	3.700	2.750	2.990	4.990	4.000
Lavezzi 40	4+2	10	05-07	3.360	2.600	2.860	4.200	4.000
Lagoon 380	4	8	08	3.190	2.440	2.650	4.050	3.500
Mahe 36	3	6	07	2.800	2.100	2.300	3.400	3.500
Monohulls St. Martin								
Sun Odyssey 54 DS	5	10	08	5.090	3.710	4.080	6.390	4.400
Oceanis 54	5	9	09	5.090	3.710	4.080	6.390	4.400
Dufour 50 Atoll	6	12	2000	3.800	2.700	3.000	5.000	4.400
Cyclades 50.5	6	12	06-08	4.130	3.080	3.400	5.300	4.400
Sun Odyssey 44i	4	8+2	09	2.950	2.400	2.700	4.100	4.400
Cyclades 43.4	4	8+1	06/08	2.500	2.070	2.340	3.400	4.400
Cyclades 43.3	3	6+2	07	2.500	2.070	2.340	3.400	4.400
Bavaria 42	3	6	07	2.350	1.900	2.330	3.400	3.000
Dufour 40	3	6+2	05	2.640	2.000	2.120	3.560	3.000
Sun Odyssey 36 i	3	6+1	06-09	2.200	1.700	2.000	2.850	2.285
Feeling 36	3	8	08	2.200	1.700	2.000	2.850	2.285
Catamarans St. Martin								
Lagoon 500*	5+110+2	09		6.900	5.460	5.560	8.660	4.570
Salina 48	4+4	12	08	5.000	4.410	4.500	7.065	4.570
Bahia 46	4+2	12	04-06	4.880	4.200	4.300	6.300	4.570
Lagoon 450	4+2	10	11-12	5.170	4.070	4.270	6.520	4.570
Privilege 445	4	10	08	5.070	3.990	4.190	6.390	4.570
Nautitech 441	4+2	12	10	4.830	3.800	3.990	6.090	4.570

Yacht	Cab.	Pers.	Y.o.cons.	05.01. - 13.04.	02.06. - 27.07. 18.08. - 21.12.	14.04. - 01.06. 28.07. - 17.08.	22.12. - 05.01.	Deposit
Currency (Price per week)				€	€	€	€	€
Lagoon 440 A/C; Gen.	4+2	10	09	5.070	3.990	4.190	6.390	4.570
Lagoon 440	4+2	10	08-10	4.830	3.800	3.990	6.090	4.570
Orana 44	4	8	08	4.550	3.675	3.800	6.900	4.570
Belize 43	4+2	10	05/06	4.000	3.150	3.255	5.250	4.570
Lagoon 400	4	8	10-11	3.530	2.840	3.050	4.200	4.000
Lipari 41	4	10	11	3.360	2.700	2.900	4.000	4.000
Lavezzi 40	4+2	8+2	06-07	3.360	2.700	2.900	4.000	4.000
Lagoon 380	4	8	08-10	3.360	2.450	2.620	3.990	3.500
Mahe 36	3	6	07	2.800	2.100	2.200	3.400	3.500
Monohulls - Martinique, Guadeloupe								
Sun Odyssey 54 DS	5	10	08	4.800	3.500	3.850	6.000	4.400
Oceanis 54	5	9	09	4.800	3.500	3.850	6.000	4.400
Dufour 50 Atoll	6	12	2000	3.800	2.700	3.000	5.000	4.400
Cyclades 50.5	6	12	07/08	3.990	2.940	3.230	5.130	4.400
Sun Odyssey 44i	4	8+2	09	2.890	2.310	2.590	3.900	4.400
Cyclades 43.4	4	8+1	06/08	2.300	1.940	2.150	3.285	4.400
Cyclades 43.3	3	6+2	07	2.300	1.940	2.150	3.285	4.400
Bavaria 42	3	6	07	2.400	1.850	2.000	3.350	3.000
Dufour 40	3	6+2	05	2.380	1.800	1.900	3.200	3.000
Sun Odyssey 36 i	3	6+1	09	2.150	1.650	1.780	2.800	2.285
Feeling 36	3	8	08	2.150	1.650	1.780	2.800	2.285
Catamarans - Martinique, Guadeloupe								
Lagoon 500*	4+2	12	09	6.600	5.200	5.300	8.250	4.570
Salina 48	4+4	12	08	5.000	4.000	4.200	6.700	4.570
Bahia 46	4+4	12	04-06	4.650	3.800	4.000	6.000	4.570
Privilege 445	4	10	08	4.830	3.830	3.990	6.090	4.570
Lagoon 440 A/C; Gen.	6	10	09	4.830	3.830	3.990	6.090	4.570
Lagoon 440	6	10	10	4.600	3.650	3.800	5.800	4.570
Nautitech 441	4+2	10	10/11	4.600	3.650	3.800	5.800	4.570
Orana 44	4	8	08	4.300	3.500	3.600	5.800	4.570
Belize 43	4+2	10	05/06	4.000	3.000	3.100	5.000	4.570
Lagoon 400	4	8	10	3.470	2.680	2.840	4.200	4.000
Lipari 41	4	10	10	3.300	2.550	2.700	4.000	4.000
Lavezzi 40	4+2	8+2	06-07	3.300	2.550	2.700	4.000	4.000
Lagoon 380	4	8	08-10	3.200	2.300	2.500	3.800	3.500
Mahe 36	3	6	07	2.800	2.100	2.200	3.400	3.500

Included: GPS, autopilot, outboarder, el.windlass, bedding + linen, towels, (snorkeling equipment 2 per yacht), solar panels or generator (except Bav. 50), ventilator in cabins and saloon (except Bav. 50), Oceanis 54, L 440 partly, L 500: generator and air-conditioning; first and last night on the VPM ponton
Mandatory extra fees (payable on spot): BVI Cruising Tax: (approx. prices which are subject to change due to enforcement authorities during the season) charter boats recorded in BVI, 01.05. - 30.11., €0,55/pers/day, 01.12. - 30.04. €1,50/pers/day. Visar search & rescue fee €2/pers/charter.

Airport Departure Tax: USD 20/pers.

Service Fee for filling up fuel tanks: fuel costs + €100 surcharge.

National Park Mooring Permit Tortola: (approx. prices which are subject to change due to authority enforcements during the season) €19/yacht/w. up to 4 pers., €27/yacht/w. 5-6 pers., €34/yacht/w. 7-8 pers., €42/yacht/w. 9-10 pers., €5/w. for each extra pers/week - above 8 days will be considered as 2 weeks. Foreign based boats pay two times the above mentioned amount.

natural park fee €3/pers./charter

Options: Optional extras (to be paid on spot for Martinique/St. Martin - payable with the contract Guadeloupe/Tortola):

Endcleaning: Monohull up to 38 ft €135; from 39 - 45 ft €165; from 46 to 49 ft €190, 50 ft and over: €210; Catamarans up to 40 ft €210; from 41 to 45 ft €230, from 46 to 49 ft €250, 50 ft and more €275 (security for the end cleaning costs to be deposited on spot), skipper € 165/day + food, hostess/cook €130/day + food (skipper + hostess on St. Martin + Martinique payable w/ contract), relingnet €130/charter kayak €80/week €100/10 days - €130/14 days deposit €200, spi/blister €90/week deposit €1000, full board 1 - 4 guests €45/person/night, more than 4 guests €40/person/night.

Minimum charter: 7 nights, Christmas and New Year period: 10 nights For less than 7 nights a surcharge of 30% is applicable on these rates.
Discounts: 14 - 20 days: 5%, 21 - 27 days: 10%, 28 days and more: 15%, Repeater: 5%, Boatshow: 5%, Group discount 5 yachts and more 5% (on top of longterm discounts only 3 discounts can be cumulated).

Deposit / franchise: To be paid at embarkation with: Visa - Mastercard or cash.

Clients using credit card: please contact your bank and let them know about the transaction, should deposit with card be refused at embarkation clients will be obliged to sign the non refundable damage waiver.

Damage waiver: up to 43' €30/day (minimum € 210)+refundable security deposit €500, from 44' €35/day (minimum €245)+refundable security deposit €750, (spi/blister are not covered, payable at the own expense of the client in case of loss, theft or damage). Damage waiver obligatory with skipper.

BESTSERVICE: Embarkation: 6 pm daily **Disembarkation:** 10 am daily. Drop off with diesel tanks filled up. Fees for not refueling: Diesel +€100.

Transfer (payable on spot):

St. Martin Juliana Airport - Anse Marcel Base oneway up to 2 Pers. €45, additional pers. €17, Grand case Airport - Anse Marcel Base oneway up to 2 Pers. €40, additional Pers. €12.

Guadeloupe Les Abymes Airport - Base Bas du Fort oneway 1-3 Pers. €42, 4-5 Pers. €46, 6-8 Pers. €55

Martinique Le Lamentin Airport - Le Marin Base oneway 1-6 pers. €70, 7 Pers. €90, 8 Pers. €100, 9-12 Pers. €120, 13-15 pers. €150.

Tortola Beef Island Airport - Maya Cove-Hodge's Creek Marina one way US\$ 15,- for 1 pers., US\$ 25,- for 2 pers., US\$ 10,- per pers. for at least 3 pers.

One-Way: Martinique to: St. Lucia €550; St. Vincent €750, Union €975, Grenada €1250, Guadeloupe €600, St. Martin /St. Barth €1365, Antigua €885, Tortola €1560

Guadeloupe to: St. Lucia €845, St. Vincent €975, Union €1235, Grenada €1430, St. Martin /St. Barth €900, Antigua €585, Tortola €1170

St. Martin to: St. Lucia €1300, St. Vincent €1690 Union €1690, Grenada €1690, Antigua €650 St. Barths €500, Tortola €845, Martinique €1300, Guadeloupe €900

Provisioning: possible

Race Conditions: A minimum charter period of 10 days is required, only long term discounts are applicable, no special discounts. One way costs have to be paid. **Extra race costs: Race Regatta Package** (including: briefing, preparation geauging of sails, registration, technical assistance during race excl. RORC); Saint Martin Heineken Regatta (01.03.-04.03.2012): 1100 Euro; + registration fees; Antigua Sailing Week (29.04.-04.05.2012) Euro 1300 + registration fees; BVI spring regatta Tortola (26.03.-01.04.2012) €1100 + registration fees, RORC Caribbean 600 Antigua 20.02.2012 € 1300

Race deposit: VPM requires a special race deposit (double than the normal bookings rate) which must be sent to the central office before departure. The special race deposit will be applicable during the regatta period.

Regatta Surcharge up to 42' € 1400, 43'-50'1500, 51' and bigger € 1600.

additional informations: Summer-special: 14.05.-28.07. and 22.08.-11.11. - 33% on daily rate (min. 14 days) only at Martinique, Guadeloupe and St.Martin (not valid for Lagoon 500 and Lagoon 560; no other discount applicable).

*Lagoon 500 only with skipper. Bareboat depending on sailing experience

** Lagoon 560 only with skipper and hostess as crewed charter

Martinique

Star Voyage - Paris

Yacht	Cab.	Pers.	Y.o.cons.	07.01. - 04.05.	05.05. - 22.06. 18.08. - 09.11.	21.07. - 17.08. 10.11. - 21.12.	22.12. - 07.01.	Deposit
Currency (Price per week)				€	€	€	€	€
Sun Odyssey 54 DS	4+1	9	08-10	4.500	3.100	3.600	5.600	3.800
Jeanneau 53	4+1	9	12	4.500	3.100	3.600	5.600	3.800
Dufour 525	4+1	9	08	4.500	3.100	3.600	5.600	3.800
Cyclades 50.5	5+1	11	07	4.000	2.900	3.200	5.200	3.500
Sun Odyssey 45	4	8	08	3.100	2.200	2.400	3.800	3.000
Sun Odyssey 44i	4	8	10	3.100	2.200	2.400	3.800	3.000
Sun Odyssey 409	3	6	2012	2.500	1.800	2.000	3.300	2.500
Sun Odyssey 42i	3	6	09-11	2.500	1.800	2.000	3.300	2.500
Sun Odyssey 35	3	6	05	2.100	1.500	1.600	2.700	2.000
catamarans								
Lagoon 500*	4+2	10	11	6.500	5.000	5.300	8.200	5.500
Bahia 46	4+2	10	05/06	4.700	3.300	3.700	6.100	4.500
Lagoon 450	4+2	10	11-12	5.100	3.600	4.000	6.400	4.500
Lagoon 440	4+2	10	07-09	4.800	3.400	3.800	6.200	4.500
Lagoon 420	4+1	9	09	4.300	2.900	3.300	5.400	3.500
Lagoon 400	4	8	10	3.800	2.700	3.000	5.000	3.500

Included: GPS, autopilot, bedding, towels, snorkeling set, dinghy with outboarder

Options: End cleaning: €130 (up to 45'), €185 (46'- 50' + Cat.), skipper €160/day + prov., hostess €130/day + prov., surfboard, kayak on request

Discounts: 10% 2 weeks, 15% 3 weeks

Deposit / franchise: to be deposited on spot with Visa-, Master- or Eurocard.

One-Way: Martinique to: Union (Anchorage): €950, Grenada (True Blue Bay): €1100, St. Lucia (Marigot Bay): €450, St. Vincent (Blue

Lagoon): €700, Guadeloupe (Bas du Fort): €600, St. Martin (Marigot): €1200, Antigua (English Harbour): €950

Transfer (single): Airport Martinique - Le Marin: €50 (1 pers.), €25/pers. (2 pers.), €17/pers. (3 Pers.), €13/pers. (4 pers.), €10/pers. (5 pers. and more)

Check-In/Check-Out: Daily 6 p.m./daily 10 a.m.

Provisioning: on request

additional informations: * Lagoon 500 skipper compulsory

Guadeloupe, Martinique

Corail Caraïbes - Angoulême

Yacht	Cab.	Pers.	Y.o.cons.	Januar - April	Mai - Mitte Dezember	Mitte Dezember - bis 07.01.	Deposit
Currency (Price per week)				€	€	€	€
Lagoon 500	4+410/12	06-08		6.500	5.000	7.800	6.000
Salina 48	4+4	12	07	5.000	3.800	6.200	5.500
Lagoon 450	4+2	10	10	5.300	4.000	6.500	6.000
Lagoon 440	4+2	8/10	10	4.600	3.600	5.700	6.000
Lagoon 440	3	6/8	08	4.600	3.600	5.700	6.000
Orana 44	4+2	10	07	4.300	3.000	5.200	4.000
Nautitech 441	4+2	10	04	4.800	3.800	6.000	6.000
Lagoon 420/421	4+1	8/9	08/09	4.300	3.000	5.200	4.500
Lagoon 400	4	8	09/10	3.885	2.800	4.800	5.000
Lagoon 400	3+2	8	09	3.885	2.800	4.800	5.000
Lagoon 380	4	8	03/05/08	3.300	2.400	4.000	3.000

Included: outboarder, autopilot, el. windlass, GPS, bimini, CD-Player, snorkeling equipment, bedding, towels, oneway transfer airport - marina, watermaker on boats from 42 ft onwards, solarpanels: up to 44', Generator: up to 57' and Lagoon 440 (owner vision), Radar (except Orana44 and Salina48)

Discounts: multiple week discounts as well as summer-specials possible. Please send us your request.

Options: skipper €160/day + prov., hostess €130/day + prov., Spi/Gennaker € 120/week + extra-deposit, windsurf/kayak seat (€100) and fishing gear (€80) on request, endcleaning €160, additional bedding and towels €100/set.

Check-In/Check-Out: daily 4pm / 10am

Deposit / franchise: to be deposited on spot per travellercheques, Visa-/Eurocard or in cash.

One-Way: Guadeloupe to: Antigua €600, St. Martin €800, Tortola €1700, Martinique €550.

Martinique to: St. Lucia €500, St. Vincent €750, Grenada €1090, Trinidad €1490, Puerto La Cruz €2500

Provisioning: possible

Shopping possibility: supermarkets close to the marina

CUBA

Trinidad

5% early booking 6 months prior charter start

Bestsail - GPS Yachts S.r.l. - Ravenna

Yacht	Cab.	Pers.	Y.o.cons.	10.12.11 - 04.05.12	05.05.12 - 22.06.12	23.06.12 - 21.09.12	22.09.12 - 07.12.12	08.12.12 - 03.05.13	Deposit
Currency (Price per week)				€	€	€	€	€	€
catamarans									
Orana 44	4	10	09	4.850	3.950	3.500	3.950	4.850	4.000
Nautitech 40	4	10	07	3.950	3.150	2.900	2.900	3.950	3.000
Nautitech 40	4	10	06	3.700	3.000	2.740	2.740	3.700	2.000

Included: bedding, towels, outboarder.

Extras: Cuban Sailing Permit: €12/Person/Day, gas, diesel

Options: final cleaning: €150, skipper: €80/day + prov., hostess: €50/day + prov., cook: €507day + prov., genaker: €220/week + €500 extra deposite, **Holiday Package** (includes picking up at the airport, night in a 3-4 stars hotel in La Havana, transfer from La Havana to the base in Trinidad and back to the airport in Havanna, local navigation taxes up to 2-weeks charter, final cleaning, briefing at the base with information on the navigation areas and itineraries): €660/pers.

Discounts: Bestsail-repeat-customer 5%

Check-In/Check-Out: daily up to 5pm/up to 5pm + overnight until 10 am

Deposit / franchise: to be deposited on spot with Visa-/Mastercard or in cash.

Transfer (single): Havanna-Trinidad: €45/pers./way

Provisioning: possible

currency: *CUC=Peso Convertible, since 2004 US\$ in cash is not accepted anymore, 1€ = ca 1,20CUC

sailing area: Cuban national waters, nighttime sailing prohibited. Only crew members allowed on board! Underwater fishing and fishing prohibited in protected areas.

Languages spoken at base: english, spanish

Cuba - Cienfuegos

5% early booking discount until 6 months before departure

Alboran Bluesail - Cienfuegos, Kuba

Yacht	Cab.	Pers.	Y.o.cons.	05.05. - 28.09.	29.09. - 21.12.	22.12. - 04.05.	Deposit
Currency (Price per week)				€	€	€	€
Cyclades 434	4	10	07	2.000	2.500	3.500	2.500
catamarans							
Voyage 440	6	10	06	2.800	3.500	4.550	2.500
Lagoon 410	4	9	04	2.700	3.200	4.200	2.500
Lavezzi 40	4	10	05	2.500	2.700	3.700	2.500
Lagoon 380	4	8	05	2.500	2.700	3.700	2.500
Athena 38	4	8+2	03	2.400	2.500	3.500	2.500

Included: GPS, autopilot, CD, end cleaning, bedding, towels, outboarder, electr. windlass

Extras: Cuban Sailing Permission: 10 CUC/pers./day, children under 12 years 5 CUC/pers./day, children under 2 free. Permit from 01.01.2012: 12 CUC/pers./day, children under 12 years 6 CUC/pers./day, children under 2 free.

Options: Skipper: €80/day+prov., Cook: €50/day+prov., Diving Instructor: €70/day+prov.,

Discounts: 5% 2 weeks, 10% 3 weeks, 5% repeater, max 15%.

Deposit / franchise: To deposit on the spot with creditcard (VISA or MasterCard)

Check-In/Check-Out: daily 4pm/5pm + overnight till 9 am.

Transfer (single): on request

Oneway / yacht transfer costs: To Cayo Largo: €400

Provisioning: possible.

Languages spoken at base: English, Spanish

BRASIL

Porto Aquarisul - Angra Dos Reis

5% early booking discount

Algariate LDA. - Vilamoura

Yacht	Cab.	Pers.	Y.o.cons.	01.11. - 17.02.	25.02. - 06.04.	07.04. - 29.06.	30.06. - 31.08.	01.09. - 26.10.	Deposit
Currency (Price per week)									
				€	€	€	€	€	€
Bavaria 45 Cruiser	3	6	11	5.730	5.310	4.482	5.310	4.482	2.000

Included: Autopilot, GPS-Plotter, dinghy, outboarder, blister or spi, radar, bimini

Options: Linen €14 /set/pers., skipper €160/day + prov, endcleaning: €100 (be paid on spot).

Discounts: 5% 2 weeks, 10% 3 weeks and more, 5% for bookings made 6 month before charter start.

Check-In/Check-Out: Sat 6 pm/Fri 6 pm.

Deposit / franchise: To be deposited on spot via Diners-, Visa- or Eurocard or in cash (plus assurance benefit €70/day, district constriction with night driving prohibition)

One-Way: on request.

Transfer (single): on request.

SEYCHELLES

Mahé

5% early booking until 6 months prior to charter start

VPM Bestsail - Courbevoie

Yacht	Cab.	Pers.	Y.o.cons.	17.12. - 13.01.	07.07. - 24.08.	14.01. - 03.02.	03.12. - 16.12.	28.04. - 06.07.	25.08. - 19.10.	Deposit
Currency (Price per week)										
				€	€	€	€	€	€	€
Oceanis 43	4	8	08	3.600	3.000	2.750	4.500			
Bavaria 41	3	7	04	3.100	2.600	2.200	2.500			
Bavaria 39	3	6	06	2.600	2.400	2.000	2.500			
catamarans										
Lagoon 570*	6	12+2	04	10.000	9.000	8.000	5.000			
Lagoon 440	4+2	8+2	05	6.200	5.300	3.800	4.000			
Orana 44	4+2	10	08	6.500	5.600	4.400	4.000			
Nautitech 40	4+2	10	04	4.000	3.600	3.500	3.500			
Mahe 36	2	6	07	3.500	3.200	2.900	3.500			

Included: GPS, autopilot, outboard engine, el. windlass, bimini, bedding + linen, towels, snorkeling equipment, CD-player, first and last night at VPM-pontoon, Mahe with 2 cab. 2 heads, electrical windlass for mainsail, *Lagoon 570: Bareboat charter depending on professional sailing licence.

Extras: Payable locally: landing fee, on islands you can only pay with € or US-\$. Consumptions gas, water, oil etc. aprx. € 50/cruise.

Options: payable with contract: Skipper €160/day + food supply, cook/steward €130/day + food supply. Payable on spot: Kayak (1 pax) €20/day, windsurf €20/day, spi €20/day, fishing gear €15/day, endcleaning optional: (security for the end cleaning costs to be deposited on spot) mono 38' €120, 39'-45' €150, cat until 40' €190, 41'-45' €210, 46' and more €250, service fee for filling up fuel tanks: fuel costs + €100 surcharge.

Discounts: 14-20 days 5%, starting from 21 days 10%, 5% Fidelity discount, 5% boatshow, max. discount 15%

Check-In/Check-Out: Daily 13:00h/8:00h.

Deposit / franchise: to be deposited on spot: in cash or Visa-/Mastercard. If client pays by creditcard the relevant bank should be informed about the transaction. If credit card is refused at embarkation, client is obliged to book damage waiver.

Damage waiver: Payable with contract: €30/day for monohulls and cat 36 ft; €35/day for all other yachts (min. €210/Charter). Mandatory for charter with skipper, rest deposit €500 Monohulls and cats 36 ft, all other catamarans €650.

One-Way: Payable with contract: Mahé > Praslin or La Digue € 300.

Transfer: To be paid on spot: airport Mahé-base VPM - airport Mahé: €15 per pers.

Provisioning: Full board recommended (without alc. beverage): (1 - 5 pers.) € 50/pers./day, starting from 6 pers. € 40/pers./day.

Shopping possibility: In Mahé supermarket and market, limited opportunities on islands.

Languages spoken at base: English, French.

additional informations: Minimum charter duration 7 days.

THAILAND

Phuket (Yacht Haven Marina, Ao Chalong)

Asia Marine Ltd. - Phuket

Yacht	Cab.	Pers.	Y.o.cons.	01.11. - 17.12.	18.12. - 07.01.	08.01. - 31.03.	01.04. - 30.04.	01.05. - 31.10.	Deposit
Currency (Price per week)				€	€	€	€	€	€
Yacht Haven Base 1									
Hanse 400	3	6	2008	2.750	3.400	2.950	2.750	1.750	2.500
Cyclades 39.3	3	6	2008	2.750	3.400	2.950	2.750	1.750	2.500
Hanse 315	2	4	2006	2.050	2.650	2.450	2.050	1.330	2.500
Lagoon 440	3	6+2	05	5.500	6.500	6.000	5.500	4.000	3.500
Lipari 41	4	8	2009	4.600	5.600	5.200	4.600	3.650	2.500
Lavezzi 40	4	8	2007	4.200	5.400	5.000	4.200	3.250	2.500
Athena 38	4	8	2003	3.450	4.600	4.100	3.450	2.200	2.500
Hanse 355	3	6	10	2.600	3.350	2.600	2.500	1.700	2.500
Yacht Haven Base 2									
Cyclades 50.5	5	10	2007	4.200	5.040	4.200	2.800		3.000
Bavaria 46	4	8	2008	3.850	4.690	3.850	2.380		3.000
Bavaria 40	3	6	08	3.150	3.850	3.150	1.960		2.500
Bavaria 36	3	6	11	2.730	3.430	2.730	1.750		2.500
Bavaria 33	2	4	06/07	2.100	2.730	2.100	1.400		2.500
Lagoon 380	4	8	08	4.480	5.250	4.480	2.800		3.000

Included: dinghy + outboarder, snorkeling equipment, endcleaning.
Options: skipper €120/day + prov., cook €90/day + prov., Canoe €30/day
Discounts: 5% 2 weeks, 8% 3 weeks, 10% 4 weeks
Check-in/Check-Out: daily noon to noon
Transfer (single): Airport Phuket - Marina possible, cost on request.
Provisioning: possible.
Languages spoken at base: English

Yachthaven Marina NE Phuket

prices are valid until June 2012 after that prices on request

Elite Yachting Co Ltd - Phuket

Yacht	Cab.	Pers.	Y.o.cons.	17.12. - 15.03.	01.11. - 17.12. 15.03. - 01.05.	01.05. - 01.11.	Deposit		
Currency (Price per week)				€	€	€	€		
Cyclades 50.5	5	10	07	5.040	4.200	2.800	3.000		
Bavaria 50	5	10	08	5.040	4.200	2.800	3.000		
Bavaria 46	4	8	06	4.410	3.570	2.240	3.000		
Bavaria 46	4	8	08	4.690	3.850	2.380	3.000		
Bavaria 45	4	8	11	5.040	4.200	2.800	3.000		
Bavaria 40	3	6	08	3.850	3.150	1.960	2.500		
Bavaria 38	3	6	08	3.360	2.660	1.680	2.500		
Bavaria 37	3	6	07	3.220	2.520	1.610	2.500		
Bavaria 36	3	4	11	3.430	2.730	1.750	2.500		
Bavaria 34	2	4	08	2.940	2.240	1.540	2.500		
Bavaria 33	2	4	07	2.730	2.100	1.400	2.500		
Bavaria 32	2	6	11	2.730	2.100	1.400	2.500		
Bareboat Value Line									
First 45f5	3	6	90 ref 06	3.150	2.450	1.960	2.500		
Sun Odyssey 42	4	8	98 ref 08	3.080	2.380	1.680	2.500		
Sun Odyssey 40	4	8	01	2.800	2.100	1.400	2.500		
catamarans									
Lagoon 450 *	4+2	10	12	8.870	7.050	5.720	4.000		
Lagoon 380	4	8	11	5.530	4.760	3.150	3.000		
Lagoon 380 Premium	4	8	08	5.250	4.480	2.800	3.000		
Sea Wind 11.60/38	4	8	07	5.110	4.340	2.660	3.000		

Included: GPS-Plotter, autopilote, bedding and towels, end cleaning, outboarder, safety equipment, cruising guide, galley + domestic equipment, cooking gas, first aid equipment, snorkeling equipment, tool kit, local taxes. all yacht models from year 2006 + are equipped with Solar panels, extra battery and davits

Extras: National Park fees

Options: Spi: €175/week (Bav32, 33, 34, 38, 45 & 46 (08), First45, Ben50.5, Jenneau42, Lagoon 380), €350/week (Lagoon 450), skipper: €840/week+prov., cook: €630/week+prov., railnet: €100/charter, kayak: €20/day, air-conditioning (only Lagoon 450 and Cyclades 50.5) generator €5/h.

Discounts: 5% starting 8 days and more, 8% 14 days and more, 10% 21 days and more, 5% repeater

Check-In/Check-Out: daily, 12:00 noon. Minimum charter duration 3 days, Christmas and New Year 7 days

Deposit / franchise: payable on spot in cash or via Visa-/Mastercard (no AMEX)

Transfer (single): in car or minibus: €15 - 40 (price depends on number of passengers, hotel and berth place of the yacht)

Provisioning: recommended for the first days, list on request + €90 service charge

Shopping possibility: no possibility in the marina. On some islands there are nice markets and shops.

Languages spoken at base: German, English

additional informations: * inclusive thai engineer at the first day, from the 2.day: €25/day

BALTIC SEA

Fehmarn / Burgtiefe

10% early booking until 31.12.2011

Duebe OHG - Fehmarn

Yacht	Cab.	Pers.	Y.o.cons.	16.06. - 17.08.	26.05. - 15.06. 18.08. - 31.08.	05.05. - 25.05. 01.09. - 14.09.	15.09. - 04.05.	Deposit
Currency (Price per week)				€	€	€	€	€
Base Burgtiefe / Fehmarn								
Elan 45	4	8	04	2.980	2.840	2.690	2.340	800
Bavaria 42 Cruiser	3	6	04	2.350	2.100	1.900	1.650	800
Bavaria 40 Vision	3	6	07	2.350	2.100	1.900	1.650	800
Sun Beam 39	2	6	07	2.850	2.740	2.590	2.250	800
Elan 38	3		98	1.890	1.690	1.450	1.250	800
Sun Beam 37	2	6	08	2.490	2.380	2.190	1.870	800
Hallberg Rassy 37	2	6	08	2.740	2.640	2.490	2.180	800
Najad 361	2	6	98	2.390	2.290	2.140	1.790	800
Hallberg Rassy 342	2	5	08	2.170	2.060	1.960	1.750	800
Hallberg Rassy 34	2		95	1.900	1.820	1.650	1.300	800
Sirius 32 DS				1.900	1.820	1.650	1.300	800
Hallberg Rassy 31	2	5	02	1.850	1.770	1.590	1.250	800
offshore								
Sealord	4	10		2.650	2.480	2.380	2.100	800
Seewolf	5	10	90	3.300	3.050	2.800	2.580	800

Included: GPS, Plotter, Autopilot, Blister / Spi, UKW

Options: Dinghy: € 50/charter, outboarder: € 70/week, skipper: € 110/day + prov., endcleaning: up to 34': € 70, up to 39': € 90, starting from 40': € 110, gas: € 10/week, bedding: €15per set.

Discounts: 5% boatshow, 5% repeater, 10% on 2nd week, 15% on 3rd week, 20% on 4th week, max 2 discounts applicable

Check-In/Check-Out: Sat 3pm/Sat 9am.

Deposit / franchise: €800 to be deposited on spot via Euro-/Visacard or in cash.

Transfer (single): Station Puttgarden on Fehmarn: €20/drive (max 5 pers.)

Provisioning: possible €20

Parking: possible

Languages spoken at base: German, English.

Lauterbach (Rügen) / Marina Wendtorf (Kieler Förde)

10% early booking discount until 31.01.12

Goor GmbH - Lauterbach

Yacht	Basis	Cab.	Pers.	Y.o.cons.	07.04. - 11.05. 15.09. - 19.10.	12.05. - 29.06. 01.09. - 14.09.	30.06. - 31.08.
Currency (Price per week)					€	€	€
Bavaria 55 Cruiser	L	5	10	10	2.495	3.155	4.295
Bavaria 50 Cruiser	W	5	10	07	1.898	2.445	3.145
Bavaria 50 Cruiser	L	5	10	12	2.195	2.895	3.595
Bavaria 46 Cruiser	W	4	8	05	1.745	2.245	2.495
Bavaria 45 Cruiser	L/W	4	8	10-12	1.745	2.295	2.595
Bavaria 44 Cruiser	L	4	8	04	1.645	1.995	2.195
Dufour 44	L	4	8	04	1.645	1.995	2.195
Bavaria 43 Cruiser	L	3	6	09	1.495	1.745	1.995
Bavaria 40 Cruiser	L/W	3	3	11	1.295	1.645	1.895
Bavaria 40 Cruiser	L	3	6	08	1.295	1.645	1.795
Bavaria 40 Cruiser	W	3	6	08	1.195	1.645	1.795
Bavaria 39 Cruiser	L/W	3	6	06/07	1.195	1.595	1.745
Bavaria 38 Cruiser	L/W	3	6	08-10	1.095	1.495	1.695
Sun Odyssey 36 i	L	3	6	07	1.045	1.445	1.595
Bavaria 36 Cruiser	L	3	6	05	995	1.325	1.495
Bavaria 36 Cruiser	L/W	3	6	11	1.095	1.495	1.695
Hanse 355	L	3		11	995	1.325	1.595
Bavaria 35 Cruiser	L	3	6	09	995	1.325	1.595
Bavaria 34 Cruiser	L/W	2	4	08-09	905	1.145	1.345
Bavaria 33 Cruiser	L	2	4	06	905	1.095	1.295
Bavaria 32 Cruiser	L/W	2	4	10-12	905	1.095	1.295
Hanse 315	L	2	4	06	905	1.045	1.195
Bavaria 31 Cruiser	L/W	2	4	08-09	905	1.045	1.195
Bavaria 30 Cruiser	L/W	2	4	06/07	845	1.025	1.095
Sun Odyssey 29.2	L	2	4	05	825	945	995
Delphia 28	W	2	4	11	825	945	995
Delphia 28	L	2	4	11	825	945	995
Varianta 18	L	1		11	595	595	595
Catamaran							
Lagoon 400	L	4	8	11	2.495	3.155	4.295
Powerboats							
Escape 1050	L/W	3	6	10/11	895	1.095	1.295
Greenline 33	L	2	4	11	995	1.195	1.495

L = Lauterbach (Rügen), W = Marina Wendtorf (Kieler Förde)

Included: Equipment as inventory - please request.

Options: skipper: €120/week or €700/week, outboard engine: €75/week (inclusive 5 liter of fuel), spi/blister €120 (till 12m length) and €170 (over 12m length), bedding €20/person, complete bedding €30/person, 2 towels (big and small) €15/week, pet on board: €3/m, additional fee for fuel-filling (if not refuel by oneself): €25, solid vest for children: €10/week, automatic vest for children €20/week, rainnet: €10/m, life raft: €75/week, use of gas €30/week

Discounts: from second week on 10%, from third week on 15%.

Check-In/Check-Out: Saturday 16h/Saturday 9h.

Deposit / franchise: Payable on spot: by Visa-, Mastercard or in cash.

Transfer (single): not necessary (50m from trainstation).

Provisioning: possible.

Languages spoken at base: German.

CAPE VERDE ISLANDS

Sao Vicente

5% early booking discount until 6 month prior to charter start

Trend Travel & Yachting - A - Kirchbichl

Yacht	Cab.	Pers.	Y.o.cons.	12.11.11 - 31.12.11	01.01.12 - 31.12.12	Deposit
Currency (Price per week)				€	€	€
Sun Odyssey 49 i	4	8	08	3.500	3.500	3.000
Dufour 455	4	8	05-08	3.000	3.000	3.000
catamarans						
Bahia 46	6	12	04 refit 09	4.200	4.200	3.000
Lagoon 380S2	4	8	09	3.600	3.600	3.000

Included: Dinghy with outboarder, bedding, radarn part, EPIRB, autopilot, GPS-Plotter, 1 transfer per crew from airport Sao Vicente to base
Extras: End cleaning: €100
Options: skipper €130/day+prov., blister/spi €130/charter (+extra deposit €500), towels €5/set, accompaniment: €80/day+food 2 weeks: €50/day+food
Discounts: 2 weeks 5%, 3 weeks 10%, 15% 4 weeks, 5% repeater, 5% boat show, max 15%
Check-In/Check-Out: Daily 5 p.m./daily 9 a.m.
Deposit / franchise: €3000 to be deposited on spot in cash or via Visa-/Master-/Eurocard
One-Way: Sao Vicente - Sal or backwards: €800
Languages spoken at base: English

SLOVENIA

Portorož (Slovenia)

10% early booking discount until 31.01.2012, 15% until 30.11.2011

Jonathan Yachting NAVTIK PLUS d.o.o. - Portorož

Yacht	Cab.	Pers.	Y.o.cons.	21.07. - 17.08.	30.06. - 20.07. 18.08. - 07.09.	19.05. - 29.06. 08.09. - 21.09.	07.04. - 18.05. 22.09. - 19.10.	20.10. - 06.04.	Deposit
Currency (Price per week)				€	€	€	€	€	€
FIVE STAR CLASS									
Dufour 45 E	3	8	10/11/12	3.700	3.300	3.000	2.600	2.300	1.500
Dufour 44	3	6+2	08	3.350	2.900	2.700	2.400	1.900	1.500
FOUR STAR CLASS									
Cyclades 50.5	5+1	13	06	4.800	4.600	4.200	3.600	3.200	1.500
Harmony 47	4	8	08	3.600	3.200	2.900	2.500	2.200	1.500
Sun Odyssey 45	4	10	07	3.350	2.900	2.700	2.400	1.900	1.300
Dufour 44	4	8+2	04	3.250	2.800	2.600	2.300	1.800	1.000
Elan 434 Impression	4	10	06	3.350	2.900	2.700	2.400	1.900	1.000
Dufour 40	3	6+2	04/05	2.500	2.350	2.100	1.650	1.450	1.000
Bavaria 39	3	7	07	2.450	2.300	2.000	1.600	1.400	1.000
Dufour 365	3	6+2	07	2.250	2.100	1.800	1.450	1.250	1.000
Dufour 34	3	6	05	1.900	1.650	1.450	1.200	1.100	1.000
Dufour 325	2	4+2	06/07	1.650	1.450	1.250	1.000	950	1.000
Bavaria 31	2	4+2	08	1.550	1.400	1.200	950	900	1.000
THREE STAR CLASS									
Bavaria 44	4	8+1	02	3.000	2.700	2.400	2.100	1.700	1.000
Sun Odyssey 43 DS	4	10	02	3.000	2.700	2.400	2.100	1.700	1.000
Benetau Oceanis 423	4	8	04	3.000	2.700	2.400	2.100	1.700	1.000
Bavaria 38	3	7	04	2.250	2.100	1.800	1.450	1.250	1.000
Gib Sea 37	3	6+2	02	1.900	1.750	1.550	1.250	1.150	1.000
Bavaria 37	3	6+1	02	1.900	1.750	1.550	1.250	1.150	1.000
Dufour 36	3	6+2	04	2.100	1.800	1.600	1.300	1.200	1.000
Elan 333	2	4+2	04	1.550	1.350	1.150	900	800	1.000

Included: Slovenian and Croatian permit, GPS, autopilot, dinghy.
Options: skipper: € 120/day+prov. until 45', € 140,-/day over 45', hostess: € 100/day+prov. until 45', € 120/day over 45', outboarder: incl. on 5 STARS, others € 100/week without fuel, pets: double endcleaning, extraset linen € 6/Pers., safety net € 70/charter, endcleaning (incl. bedding): between €75 and €120, Gennaker/Spinnaker: €90/W (incl. on 5 STARS)
Discounts: 2 weeks 5%, 3 weeks 10%, 5% repeater, 5% boatshow, max 15%.
Deposit / franchise: to be deposited on spot in cash, Visa-/Mastercard
Check-In/Check-Out: Saturday 4pm/Saturday 8-9.30 am.
Transfer (single): not possible.
Shopping possibility: supermarkets in marina and close to it, open Monday-Saturday until 7pm, Sunday until noon.
Languages spoken at base: German, English.

CUBA

Trinidad

5% early booking 6 months prior charter start

Bestsail - GPS Yachts S.r.l. - Ravenna

Yacht	Cab.	Pers.	Y.o.cons.	10.12.11 - 04.05.12	05.05.12 - 22.06.12	23.06.12 - 21.09.12	22.09.12 - 07.12.12	08.12.12 - 03.05.13	Deposit
Currency (Price per week)				€	€	€	€	€	€
catamarans									
Orana 44	4	10	09	4.850	3.950	3.500	3.950	4.850	4.000
Nautitech 40	4	10	07	3.950	3.150	2.900	2.900	3.950	3.000
Nautitech 40	4	10	06	3.700	3.000	2.740	2.740	3.700	2.000

Included: bedding, towels, outboarder.

Extras: Cuban Sailing Permit: €12/Person/Day, gas, diesel

Options: final cleaning: €150, skipper: €80/day + prov., hostess: €50/day + prov., cook: €50/day + prov., genaker: €220/week + €500 extra deposit, **Holiday Package** (includes picking up at the airport, night in a 3-4 stars hotel in La Havana, transfer from La Havana to the base in Trinidad and back to the airport in Havana, local navigation taxes up to 2-weeks charter, final cleaning, briefing at the base with information on the navigation areas and itineraries): €660/pers.

Discounts: Bestsail-repeat-customer 5%

Check-In/Check-Out: daily up to 5pm/up to 5pm + overnight until 10 am

Deposit / franchise: to be deposited on spot with Visa-/Mastercard or in cash.

Transfer (single): Havana-Trinidad: €45/pers./way

Provisioning: possible

currency: *CUC=Peso Convertible, since 2004 US\$ in cash is not accepted anymore, 1€ = ca 1,20CUC

sailing area: Cuban national waters, nighttime sailing prohibited. Only crew members allowed on board! Underwater fishing and fishing prohibited in protected areas.

Languages spoken at base: english, spanish

Cuba - Cienfuegos

5% early booking discount until 6 months before departure

Alboran Bluesail - Cienfuegos, Kuba

Yacht	Cab.	Pers.	Y.o.cons.	05.05. - 28.09.	29.09. - 21.12.	22.12. - 04.05.	Deposit
Currency (Price per week)				€	€	€	€
Cyclades 434	4	10	07	2.000	2.500	3.500	2.500
catamarans							
Voyage 440	6	10	06	2.800	3.500	4.550	2.500
Lagoon 410	4	9	04	2.700	3.200	4.200	2.500
Lavezzi 40	4	10	05	2.500	2.700	3.700	2.500
Lagoon 380	4	8	05	2.500	2.700	3.700	2.500
Athena 38	4	8+2	03	2.400	2.500	3.500	2.500

Included: GPS, autopilot, CD, end cleaning, bedding, towels, outboarder, electr. windlass

Extras: Cuban Sailing Permission: 10 CUC/pers./day, children under 12 years 5 CUC/pers./day, children under 2 free. Permit from 01.01.2012: 12 CUC/pers./day, children under 12 years 6 CUC/pers./day, children under 2 free.

Options: Skipper: €80/day+prov., Cook: €50/day+prov., Diving Instructor: €70/day+prov.,

Discounts: 5% 2 weeks, 10% 3 weeks, 5% repeater, max 15%.

Deposit / franchise: To deposit on the spot with creditcard (VISA or MasterCard)

Check-In/Check-Out: daily 4pm/5pm + overnight till 9 am.

Transfer (single): on request

Oneway / yacht transfer costs: To Cayo Largo: €400

Provisioning: possible.

Languages spoken at base: English, Spanish